

○Trends in high-volume electric power (for industries with contracted power of 500 kW or higher)

High-volume electric power sales dropped 1.4% YoY, in part because of a drop in automobile-related production caused by the earthquake, which is currently improving.

Trends in high-volume electric power by major industry

*Figures in parentheses are YoY growth

Industry sector	Overview
Paper/pulp (0.3 %)	Sales were roughly the same as the previous year in part because production of corrugated cardboard stock increased while production of coated paper decreased, and because of an increase in volume of electric power sales resulting from a decrease in generation of their own electric power by some customers.
Chemicals (4.9 %)	Sales rose YoY in part because of an increase in production of electronic parts and materials.
Ceramics, stone and clay (6.6 %)	Sales rose YoY in part because of an increase in production of graphite electrodes and glass for liquid crystal displays.
Iron and steel (4.0 %)	Production of steel for motor vehicles decreased as a result of the earthquake, but sales rose YoY in part because of increased operation of new steel factories.
Machinery (-5.0%)	Sales dropped YoY in part because of a decrease in motor vehicle-related production caused by the earthquake, which is currently improving.

Amount of electric power sold, by high-volume industry sector

		YoY growth (%)					Electric energy sold (GWh)	Percentage of total (%)	
		FY2008 2nd half	2009 1st half	2nd half	FY2010 1st half	2nd half			FY2011 1st half
Raw materials	Paper/pulp	-10.2	-7.5	11.3	9.1	1.6	0.3	820	3.2
	Chemicals	-15.0	-15.8	7.3	4.2	2.7	4.9	1,450	5.7
	Ceramics, stone and clay	-12.1	-27.4	-13.7	18.9	24.6	6.6	1,308	5.1
	Iron and steel	-34.3	-35.5	17.2	39.4	14.1	4.0	3,186	12.5
	Nonferrous materials	-39.8	-27.2	15.0	23.6	14.0	-1.2	745	2.9
	Subtotal	-25.0	-26.5	7.8	22.5	12.1	3.6	7,509	29.4
Processing	Foodstuffs	-2.5	-3.0	-1.7	3.6	5.2	1.2	1,435	5.6
	Textiles	-18.3	-24.6	3.5	18.4	9.0	-1.1	537	2.1
	Machinery	-22.1	-23.8	6.2	14.8	1.4	-5.0	9,910	38.8
	Other	-17.6	-17.3	6.2	10.9	1.4	-2.4	3,187	12.4
	Subtotal	-19.6	-20.9	5.4	13.0	2.0	-3.7	15,069	58.9
Public services, etc.	Railways	-1.6	-0.7	-1.8	-1.3	-0.9	-1.4	1,321	5.2
	Other	-1.8	-2.6	-0.1	1.9	-1.8	-1.2	1,664	6.5
	Subtotal	-1.7	-1.8	-0.9	0.4	-1.4	-1.3	2,985	11.7
Total electric power sold to high-volume customers		-19.3	-20.4	5.2	13.8	4.3	-1.4	25,563	100.0

Note: Due to changes in the Japan Standard Industrial Classifications, classifications by industry have been modified from April 2009 onwards. The YoY rate of increase for FY2009 was calculated using the present industrial classifications for FY2008 results.

○Average air temperature in the Nagoya area

(unit: °C)

	April	May	June	July	August	Sept.
This year	13.3	19.0	23.8	27.5	28.3	25.1
Difference from previous year	0.0	0.3	-0.1	-0.3	-1.1	-1.0
Difference from average year	-1.1	0.1	1.1	1.1	0.5	1.0