

(Reference)

- Trends in high-volume electric power (for industries with contracted power of 500 kW or higher)

High-volume electric power sales increased 2.7% YoY because of factors such as an increase in motor vehicle-related production.

Trends in high-volume electric power sales by major industry *Figures in parentheses are YoY growth

Industry sector	Overview
Paper/pulp (-6.1 %)	Results were down YoY from such factors as decreased production of coated paper.
Chemicals (2.7 %)	Production of soda products and electronic components and materials was down, but because of other factors (for example, some customers generated less of their own power and purchased more), results were up YoY.
Ceramics, stone and clay (-4.0%)	Sales decreased YoY because of such factors as decreased production at some customers.
Iron and steel (4.8 %)	There was increased production of automobile steel and steel for overseas industrial machinery. In addition, some customers stopped generating their own power and purchased more. Because of these and other factors, sales rose YoY.
Machinery (7.5 %)	Sales were up YoY because of increased automobile-related production and other factors.

Amount of electric power sold, by high-volume industry sector

		YoY growth (%)					Electric energy sold (GWh)	Percentage of total (%)	
		FY2009 2nd half	FY2010 1st half	2nd half	FY2011 1st half	2nd half			FY2012 1st half
Raw materials	Paper/pulp	11.3	9.1	1.6	0.3	3.4	-6.1	771	2.9
	Chemicals	7.3	4.2	2.7	4.9	5.3	2.7	1,489	5.7
	Ceramics, stone and clay	-13.7	18.9	24.6	6.6	-2.1	-4.0	1,255	4.8
	Iron and steel	17.2	39.4	14.1	4.0	9.4	4.8	3,339	12.7
	Nonferrous materials	15.0	23.6	14.0	-1.2	-14.4	-8.7	681	2.6
	Subtotal	7.8	22.5	12.1	3.6	3.4	0.3	7,535	28.7
Processing	Foodstuffs	-1.7	3.6	5.2	1.2	-0.9	-0.1	1,433	5.5
	Textiles	3.5	18.4	9.0	-1.1	-7.3	-6.6	501	1.9
	Machinery	6.2	14.8	1.4	-5	6.0	7.5	10,655	40.6
	Other	6.2	10.9	1.4	-2.4	1.9	-0.3	3,177	12.1
	Subtotal	5.4	13.0	2.0	-3.7	4.1	4.6	15,766	60.1
Public services, etc.	Railways	-1.8	-1.3	-0.9	-1.4	-1.6	-3.6	1,274	4.9
	Other	-0.1	1.9	-1.8	-1.2	1.4	0.9	1,679	6.3
	Subtotal	-0.9	0.4	-1.4	-1.3	0.0	-1.1	2,953	11.2
Total electric power sold to high-volume customers		5.2	13.8	4.3	-1.4	3.4	2.7	26,254	100.0

Note: Due to changes in the Japan Standard Industrial Classifications, classifications by industry have been modified from April 2009 onwards.

The YoY rate of increase for FY2009 was calculated using the present industrial classifications for FY2008 results.

- Average air temperature in Nagoya area (unit: °C)

	April	May	June	July	August	September
This year	14.2	19.2	22.3	26.9	28.4	25.8
Difference from previous year	0.9	0.2	-1.5	-0.6	0.1	0.7
Difference from average year	-0.2	0.3	-0.4	0.5	0.6	1.7