# **Outline of Financial Results for Fiscal Year Ended March 31, 2012**

April, 2012



Note: The Company's fiscal year (FY) is from April 1 to March 31of the following year. FY2011 represents the fiscal year began in April 1, 2011, and ended in March 31, 2012.

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## Summary of Financial Results <1>

[Consolidated] We posted an operating and ordinary loss for the first time since FY 1994 when we adopted consolidated accounting. [We posted a net loss for the second time in three years (since FY 2008).

				(Billion yen,%)
	FY 2011	FY 2010	Change	
	(A)	(B)	(A-B)	(A-B)/B
Operating revenues	2,449.2	2,330.8	118.3	5.1
Operating income (loss)	-37.6	174.2	-211.9	-
Ordinary income (loss)	-67.8	146.2	-214.1	-
Net income (loss)	-92.1	84.5	-176.7	-

We posted an operating loss for the first time since our foundation in 1951. We posted an ordinary loss for the second time in thirty two years (since FY 1979). We posted a net loss for the third time in three years (since FY 2008).

				(Billion yen,%)
	FY 2011	FY 2010	Chang	ge
	(A)	(B)	(A-B)	(A-B)/B
Operating revenues	2,295.1	2,178.2	116.8	5.4
Operating income (loss)	-50.4	157.8	-208.3	-
Ordinary income (loss)	-77.4	131.0	-208.4	-
Net income (loss)	-94.6	75.8	-170.4	-

#### [Principal Figures]

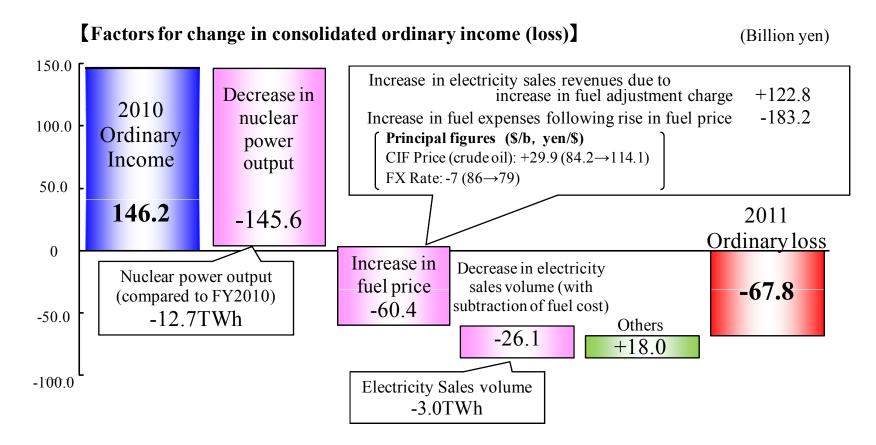
[Non-Consolidated]

Item		FY 2011 (A)	FY 2010 (B)	Change (A-B)
Electricity sales volume	(TWh)	127.9 130.9		-3.0
CIF price: crude oil	(\$/b)	114.1*	84.2	29.9
FX rate (interbank)	(yen/\$)	79	86	-7
Nuclear power utilization rate	(%)	8.2	49.7	-41.5

\* CIF crude oil price for FY2011 is tentative.

## **Summary of Financial Results <2>**

# < year-on-year comparison Factors for change in consolidated ordinary income (loss) > -Negative factors -Decrease in nuclear power output -145.6 billion yen -60.4 billion yen -Decrease in electricity sales volume (with subtraction of fuel cost)



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# **Electricity Sales**

#### <Demand from customers under regulation>

-Electric lighting Dropped 3.7% to 35.9 TWh as a result of decrease in air conditioning demand by cooler air temperature over the summer compared with previous year, and power saving.

-Electric power Dropped 5.0% to 6.4 TWh as a result of decrease in number of contracts, and decrease in air conditioning demand affected by temperature.

<Demand from customers under liberalization>

-Commercial power Dropped 5.9% to 22.2 TWh as a result of decrease in air conditioning demand affected by temperature and power saving.

-Industrial power, etc. Amounted to 63.4 TWh, almost the same as in FY 2010, because since the summer customers attempted to regain production lost by the March 11 earthquake, although production declined in the automotive-related industry due to the earthquake.

					(TWh, %)
		FY 2011	FY 2010	Char	nge
		(A)	(B)	(A-B)	(A-B)/B
Demand from	Electric lighting	35.9	37.3	-1.4	-3.7
customers under	Electric power	6.4	6.7	-0.3	-5.0
regulation	Subtotal	42.3	44.0	-1.7	-3.9
	Commercial power	22.2	23.6	-1.4	-5.9
Demand from	Industrial power, etc	63.4	63.3	0.1	0.2
customers under liberalization	(Re-statement, large-lot demand)	(51.3)	(50.8)	(0.5)	(1.0)
	Subtotal	85.6	86.9	-1.3	-1.5
	Total	127.9	130.9	-3.0	-2.3

(TTTTT 0/)

# **Generated and Received Power**

-Hydro	Increased by 0.5 TWh from the previous fiscal year due to higher water flow
	(flow rate for FY2011:112.0%, FY2010:107.6%)
-Nuclear	Decreased by 12.7 TWh from the previous fiscal year due to suspension of operation of all
	reactors at Hamaoka Nuclear Power Station
-Thermal	In addition to the above, because of decrease in interchanged power and purchase power,
	thermal power output increased by 16.4 TWh.

FY 2011 FY 2010 Change (A) **(B)** (A-B)(A-B)/B9.3 Hydro 8.8 0.5 5.9 (flow rate) (112.0)(107.6)(4.4)Internally Thermal 116.0 16.4 16.5 99.6 -82.9 Nuclear 15.3 -12.7 generated 2.6 (utilization rate) (8.2)(49.7)(-41.5)**Renewable energy** 0.1 0.0 0.1 100.0 **Interchanged power** -0.8 -5.6 4.8 **Purchased power 14.8** -1.7 13.1 -11.7 Power used for pumped storage -1.3 -1.0 -0.3 36.5 Total 139.0 142.3 -3.3 -2.4

(TWh, %)

### **Non-consolidated Statements of Income <1>**

		(Billion yen, %) [Major factors for Change			
	FY 2011	FY 2010	Change		[major factors for Change]
	(A)	(B)	(A-B)	(A-B)/B	
Electricity sales revenues	2,161.6	2,093.1	68.4	3.3	<ul> <li>Decrease in electricity sales volume: -48.1</li> <li>Increase in Fuel adjustment</li> </ul>
Revenues from power sold to other utilities, transmission revenues, etc.	65.2	20.7	44.4	214.7	charge: +122.8
Other	21.7	22.3	-0.6	-2.7	Increase in revenues from intercompany power purchases : +35.8
Electric utility operating revenues	2,248.5	2,136.2	112.3	5.3	
Incidental businesses operating revenues	46.6	42.0	4.5	10.9	
Total operating revenues	2,295.1	2,178.2	116.8	5.4	

## **Non-consolidated Statements of Income <2>**

			(E	Billion yen, %)	[Major factors for Change]
	FY 2011	FY 2010	Cha	nge	<ul> <li>Retirement benefit: -28.4</li> </ul>
	(A)	(B)	(A-B)	(A-B)/B	(Actuarial differences: -19.1)
Salaries and employee benefits	201.3	228.5	-27.1	-11.9	- Thermal: +371.1 (Increase in consumption volume:
Fuel	1,040.9	678.4	362.4	53.4	+187.9) (Increase in unit consumption
Nuclear back-end expenses	19.1	31.3	-12.1	-38.9	price: +183.2)
Expenses for Purchased power, transmission charges, etc.	218.1	217.9	0.2	0.1	- Reprocessing of irradiated nuclear fuel : -7.0
Maintenance	216.0	202.6	13.4	6.6	- Thermal: +22.2
Depreciation	271.6	266.2	5.3	2.0	Thermal: +8.7
Taxes other than income taxes	125.5	127.7	-2.2	-1.7	- Nuclear: -2.6
Others	204.5	230.0	-25.5	-11.1	
Electric utility operating expenses	2,297.3	1,982.9	314.4	15.9	
Incidental businesses operating expenses	48.2	37.4	10.7	28.8	Gas sales business: +11.5
Total operating expenses	2,345.6	2,020.4	325.2	16.1	

## **Non-consolidated Statements of Income <3>**

			(B	illion yen, %)	
	FY 2011	FY 2010	Cha	e	[Major factors for Ch
	(A)	(B)	(A-B)	(A-B)/B	
Operating income (loss)	-50.4	157.8	-208.3	-	
Other revenues	19.8	16.1	3.7	23.1	Dividends income: +2.8
Interest expense	36.0	36.2	-0.1	-0.5	
Other	10.7	6.7	4.0	59.3	
Other expenses	46.7	42.9	3.8	8.9	
Ordinary income (loss)	-77.4	131.0	-208.4	-	<fy 2011=""></fy>
Reserve for fluctuation in water levels Extraordinary income	8.3	2.4	5.8	240.3	-Settlement received from a l for a damage by a failed low- turbine blade at Unit No.5 of
	9.0	-	9.0	-	, Hamaoka nuclear power stati
Extraordinary loss	17.2	8.6	8.6	100.0	<pre><fy 2011=""> </fy></pre> - Loss on transition to a defin
Income taxes	0.5	44.0	-43.5	-98.7	<pre> contribution pension plan +1 </pre> <pre> FY2010&gt; </pre>
Net income (loss)	-94.6	75.8	-170.4	-	-Adjustment for changes of accounting standard for asset
		Rounded down	to nearest 100	) million ven.	retirement obligations: +8.6

Major factors for Change]

-	-Dividends income: +2.8

<FY	201	1>
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	-Settlement received from a lawsuit for a damage by a failed low-pressure turbine blade at Unit No.5 of Hamaoka nuclear power station : +9.0
	EV 2011
	<fy 2011=""> - Loss on transition to a defined</fy>
ļ	contribution pension plan +17.2
	<fy2010></fy2010>
ļ	-Adjustment for changes of

# **Consolidated Statements of Income**

					(Billion yen, %)
		FY 2011	FY 2010	Cha	nge
		(A)	(B)	(A-B)	(A-B)/B
Electricity business	Operating revenues	2,246.9	2,134.5	112.3	5.3
	Operating expenses	2,288.6	1,970.3	318.2	16.2
	Operating income (loss)	-41.7	164.1	-205.9	-
Other business	Operating revenues	202.3	196.3	6.0	3.1
	Operating expenses	198.2	186.2	12.0	6.5
	Operating income (loss)	4.1	10.0	-5.9	-59.2
Total	Operating revenues	2,449.2	2,330.8	118.3	5.1
	Operating expenses	2,486.9	2,156.6	330.2	15.3
	Operating income (loss)	-37.6	174.2	-211.9	-
Non- operating	Non-operating revenues	20.9	17.4	3.4	20.0
	Non-operating expenses	51.1	45.3	5.7	12.6
Ordinary income (loss)		-67.8	146.2	-214.1	-
Net income (loss)		-92.1	84.5	-176.7	-

Internal transactions were cancelled. Rounded down to nearest 100 million yen.

# **Segment Information**

				(Billion yen)		
		FY2011	FY2010	Change	Major factors for change	
		(A)	(B)	(A-B)	Major factors for change	
Electricity	Sales from external customers	2,246.9	2,134.5	112.3		
	Operating income (loss)*	-41.7	164.1	-205.9		
	Sales from external customers	54.9	46.7	8.2	-Increase in gas sales volume and rise in unit s price	
	Chubu Incidental business	32.5	26.3	6.2		
	Subsidiaries	22.3	20.4	1.9	price	
Energy	Operating income (loss)*	-1.1	2.5	-3.7		
	Chubu Incidental business	-1.9	1.4	-3.4	<ul> <li>Increase in unit purchase price due to rise in fuel price</li> </ul>	
	Subsidiaries	0.8	1.1	-0.2		
	(Gas sales volume: thousnad ton)	(670)	(650)	(20)		
	Sales from external customers	147.3	149.5	-2.1		
	Chubu Incidental business	2.1	5.3	-3.2	-Sales decrease in real estate incidential business	
Other	Subsidiaries	145.2	144.1	1.0		
Other	Operating income (loss)*	13.5	20.5	-6.9		
	Chubu Incidental business	0.3	3.1	-2.7	-Decrease in telecommunication facility construction in construction-related subsidiaries	
_	Subsidiaries	13.1	17.3	-4.2	construction in construction-related substituties	
Cancellation for Internal transaction (between segments)	Operating income (loss)	-8.2	-12.9	4.7		
Tatal	Sales from external customers	2,449.2	2,330.8	118.3		
Total	Operating income (loss)	-37.6	174.2	-211.9		

\* Figures before cancellation of internal transactions (between segments)

# **Consolidated Financial Standing**

	(Billion yen)				
	2012.3	2011.3	Change	Maion Gostona fon show as	
	(A)	(B)	(A-B)	Major factors for change	
Assets	5,647.1	5,331.9	315.2	-Increase in cash and deposits -Increase in short-term investments	
Liabilities	4,098.8	3,633.5	465.2	-Increase in interest-bearing debt	
Net assets	1,548.3	1,698.3	-150.0	-Dividends payout -Recording net loss	
(Billion yen, %					
Shareholder's equity	26.8	31.1	-4.3		
ratio	(25.0)	(29.5)	(-4.5)		
Outstanding interest-	2,965.8	2,495.1	470.7		
bearing debt	(3,004.5)	(2,509.9)	(494.6)		
Average interest rate*	(1.30)	(1.32)	(-0.02)		
*As of the end of each fiscal period Non-consolidated figures in parentheses					

Rounded down to nearest 100 million yen.

# **Consolidated Statements of Cash Flows**

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		(Billion yen)			
	FY 2011	FY 2010	Change		
	(A)	(B)	(A-B)		
Cash flows from operating activities	176.8	176.8 449.7			
Cash flows from investment activities	-247.0	-336.0	88.9		
Cash flows from financing activities	422.0	-105.0	527.0		
Free cash flows	-70.2	113.6	-183.9		
	2012.3	2011.3	Change		
	(A)	(B)	(A-B)		
Cash and cash equivalents at end of period	473.1	121.2	351.8		
	Down dod down to a grant 100 million wor				

The Company does not provide financial forecasts for FY 2012, because the Company is unable to rationally forecast its business performance based on certain assumptions, since it is difficult to clearly predict when a green light to the restart of nuclear power stations is given, with situations surrounding nuclear power generation being increasingly uncertain and the electricity supply-demand situation being expected to

be very tight across the nation.

# **Policy on the Shareholder's Return**

#### - Amount of dividends (Non-consolidated)

	Dividends per Share (yen)			
	End of 1H	Year-end	Total in annual	
FY 2011	30	30	60	
FY 2012 (Forecast)	30	30	60	

- Policy on the Shareholder's Return (announced on May 10, 2011)

#### The company will work to maintain current level of

#### <u>dividends (60 yen per annum per share)</u>.

It is based to meet shareholders' expectations steadily, as well as to continue investments for building and operating facilities, that are essential for a stable supply of electricity.

# DISCLAIMER

This presentation contains assumptions and forward-looking statements with respect to the financial conditions, and forecasts of the company, which are based on information currently available.

These assumptions involve certain risks and uncertainties, and may cause actual results materially differ from them, by changes in the managerial environment such as economic activities and market trends.

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