## Outline of Interim Financial Results Ended September 30, 2014

October, 2014



Note: The Company's fiscal year (FY) is from April 1 to March 31of the following year. FY2014 represents the fiscal year begun in April 1, 2014, and ended in March 31, 2015. 1st half (1H) represents six months period ended September 30,2014.

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### Summary of Financial Results <1>

#### [Consolidated]

- -Operating revenues increased for five consecutive years since 1H of FY 2010.
- -We recorded an ordinary income and net income. (The first time in four years after 1H of FY2010)

(Billion yen,%)

	2014/1H	2013/1H	Chan	ge
	(A)	(B)	(A-B)	(A-B)/B
Operating revenues	1,526.0	1,367.4	158.6	11.6
Operating income (loss)	69.5	(11.9)	81.5	
Ordinary income (loss)	38.4	(27.0)	65.5	_
Net income (loss)	46.1	(16.7)	62.9	_

#### [Non-Consolidated]

(Billion yen,%)

	2014/1H	2013/1H	Change	
	(A)	(B)	(A-B)	(A-B)/B
Operating revenues	1,437.8	1,282.6	155.1	12.1
Operating income (loss)	63.8	(19.2)	83.1	_
Ordinary income (loss)	30.7	(32.0)	62.8	_
Net income (loss)	40.6	(18.0)	58.7	_

#### [Principal Figures]

Item		2014/1H	2013/1H	Change
Item		(A)	(B)	(A-B)
Electricity sales volume	(TWh)	61.2	62.8	(1.6)
CIF price: crude oil	(\$/b)	109.5*	107.7	1.8
FX rate (interbank)	(yen/\$)	103	99	4

<sup>\*</sup> CIF crude oil price for 2014/1H is tentative.

### Summary of Financial Results <2>

### < Main factors for year-on-year change in Consolidated ordinary income (loss) >

-Positive factors - Influence of electricity rates increase +59.7 billion yen

- 2014/1H Fuel cost adjustment charge +48.5 billion yen

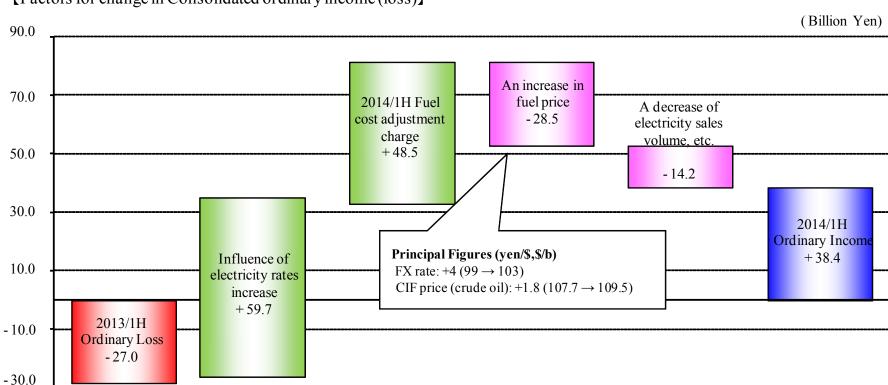
-Negative factor - An increase in fuel price

-28.5 billion yen

-14.2 billion yen

- A decrease of electricity sales volume ,etc.

#### [Factors for change in Consolidated ordinary income (loss)]



### **Electricity Sales Volume**

#### <Demand from customers under regulation>

- **-Electric lighting Dropped by 6.0% to 15.2TWh,** compared with 2013/1H, due to a decrease in air conditioning demand by lower temperature in this summer and customer's power saving effect.
- **-Electric power Dropped by 6.8% to 2.8 TWh,** due to a decrease in air conditioning demand affected by lower temperature.
- <Demand from customers under liberalization>
- -Commercial power Dropped by 3.6% to 11.0 TWh, due to a decrease in air conditioning demand affected by temperature.
- **-Industrial power** Amounted to 32.2TWh, almost the same as in 2013/1H, due to a decrease of production in the other industry, in spite of increase of production in the machine industry.

(TWh, %) Change 2013/1H 2014/1H (B) (A-B) (A-B)/B15.2 16.2 Electric lighting (1.0)(6.0)Demand from 2.8 3.0 (6.8)customers under Electric power (0.2)regulation 18.0 Subtotal 19.2 (1.2)(6.1)Commercial power 11.0 11.4 (0.4)(3.6)Demand from Industrial power, etc 32.2 32.2 0.00.0customers under < 0.3> <Large-lot Demand> <26.1> <26.1> < 0.0> liberalization Subtotal 43.2 43.6 (0.4)(0.9)61.2 62.8 Total (1.6)(2.5)

### **Generated and Received Power**

- -Hydro Thanks to higher water flow, hydro power output increased by 0.2TWh. (flow rate for 2014/1H:93.5%, 2013/1H:88.6%)
- -Interchanged, purchased Power Decreased by 1.5 TWh, due to an increase in supply of interchanged power to other power utilities.
- -Thermal As a result above, thermal power output decreased by 1.0 TWh.

(TWh, %)

	_				(1 1111, 70)
		2014/1H	2013/1H	Char	ige
		(A)	(B)	(A-B)	(A-B)/B
	Hydro	4.8	4.6	0.2	5.2
	<flow rate=""></flow>	<93.5>	<88.6>	<4.9>	
<b>Internally</b>	Thermal	57.2	58.2	(1.0)	(1.7)
generated	Nuclear	<del>_</del>	<del></del>	<del>_</del>	<del>-</del>
	<utilization rate=""></utilization>	<->	<->	<->	
	Renewable energy	0.0	0.0	(0.0)	(30.1)
Interchanged	, Purchased power	4.4	5.9	(1.5)	(25.5)
Power used for	or pumped storage	(0.5)	(0.7)	0.2	(30.5)
	Total	65.9	68.0	(2.1)	(3.0)

### **Non-consolidated Statements of Income <1>**

	2014/1H	2013/1H	Cha	nge	
	(A)	(B)	(A-B)	(A-B)/B	[Major factors
Electricity sales revenues	1,261.6	1,167.6	93.9	8.0 ·	-Influence of electr increase :+59.7 -2014/1H fuel cost
Sold power to other electric utilities, and transmission revenues, etc.	63.7	40.6	23.1	56.9	charge :+48.5 - A decrease of election volume :-28.5
Grant under Act on Purchase of Renewable Energy Sourced Electricity	49.8	28.0	21.8	77.7	- An increase in revinterchanged power
Others	13.2	11.2	2.0	17.8	- An increase in so other electric utilities - An increase in pur
Electric utility operating revenues	1,388.5	1,247.6	140.8	11.3	renewable energy s
Incidental businesses operating revenues	49.3	35.0	14.3	40.9	An increase in gas
Total operating revenues	1,437.8	1,282.6	155.1	12.1	

#### s for Change]

tricity rates st adjustment ectricity sales

- evenues from rer sales :+6.2
- sold power to ties:+16.1
- urchase of sourced
- supply business

(Billion yen, %)				
2014/1H	2013/1H	Cha	nge	[Major factors for Change]
(A)	(B)	(A-B)	(A-B)/B	
90.8	94.8	(3.9)	(4.2)	- Thermal: +10.1  (A decrease in consumption volume: -18.4)
631.1	620.9	10.1	1.6	An Increase in fuel price: +28.5
8.3	7.4	0.8	12.0	
149.1	132.6	16.5	12.5	An increase in purchase of renewable energy sourced electricity
126.0	96.9	29.1	30.1	×
125.5	126.9	(1.3)	(1.1)	- An increase in replacement of aged distribution facilities
67.3	63.1	4.2	6.7	
36.7	18.7	17.9	96.0 ·	An increase in purchase of renewable energy sourced electricity
90.9	103.7	(12.7)	(12.3)	
1,326.2	1,265.3	60.9	4.8	
47.7	36.6	11.1	30.3	- An increase in gas supply business
1,374.0	1,301.9	72.0	5.5	
	(A) 90.8 631.1 8.3 149.1 126.0 125.5 67.3 36.7 90.9 1,326.2 47.7	(A)       (B)         90.8       94.8         631.1       620.9         8.3       7.4         149.1       132.6         126.0       96.9         125.5       126.9         67.3       63.1         36.7       18.7         90.9       103.7         1,326.2       1,265.3         47.7       36.6	2014/1H (A)         2013/1H (B)         Cha (A-B)           90.8         94.8         (3.9)           631.1         620.9         10.1           8.3         7.4         0.8           149.1         132.6         16.5           126.0         96.9         29.1           125.5         126.9         (1.3)           67.3         63.1         4.2           36.7         18.7         17.9           90.9         103.7         (12.7)           1,326.2         1,265.3         60.9           47.7         36.6         11.1	2014/1H         2013/1H         Change (A-B)         A-B)/B           90.8         94.8         (3.9)         (4.2)           631.1         620.9         10.1         1.6           8.3         7.4         0.8         12.0           149.1         132.6         16.5         12.5           126.0         96.9         29.1         30.1           125.5         126.9         (1.3)         (1.1)           67.3         63.1         4.2         6.7           36.7         18.7         17.9         96.0           90.9         103.7         (12.7)         (12.3)           1,326.2         1,265.3         60.9         4.8           47.7         36.6         11.1         30.3

				(B	illion yen, %)
		2014/1H	2013/1H	Char	ige
		(A)	(B)	(A-B)	(A-B)/B
	Operating income (loss)	63.8	(19.2)	83.1	_
	Non-operating revenues	7.0	10.9	(3.9)	(35.7)
	Non-operating expenses	40.1	23.7	16.3	69.0
	Ordinary revenues	1,444.9	1,293.6	151.2	11.7
	Ordinary expenses	1,414.1	1,325.6	88.4	6.7
	Ordinary income (loss)	30.7	(32.0)	62.8	_
Rese	erve for fluctuation in water levels	(2.9)	(7.9)	5.0	_
	Extraordinary income	28.4	_	28.4	_
	Income taxes	21.5	(6.0)	27.5	
	Net income (loss)	40.6	(18.0)	58.7	_

#### [Major factors for Change]

Electricity business : +79.9
Incidental business : +3.2

Receipt of compensation related to the deficiency of the Company's facilities

### **Consolidated Statements of Income**

(Billion yen, %)

					(Billion yen, %)
		2014/1H	2013/1H	Cha	nges
		(A)	(B)	(A-B)	(A-B)/B
es	Electricity business	1,387.7	1,246.9	140.8	11.3
Revenues	Other business	138.3	120.4	17.8	14.8
Re		1,526.0	1,367.4	158.6	11.6
ng loss)	Electricity business	63.4	(13.9)	77.4	
Operating incoome (loss)	Other business	6.0	2.0	4.0	201.2
Oinco		69.5	(11.9)	81.5	
Ordinary	income (loss)	38.4	(27.0)	65.5	
Reserve for	fluctuationin water levels	(2.9)	(7.9)	5.0	
Extraord	inary income	28.4		28.4	
Income to	axes	23.0	(3.0)	26.0	
Minority	interests in income	0.6	0.7	(0.0)	(8.7)
Net incom	me (loss)	46.1	(16.7)	62.9	

Internal transactions were cancelled. Rounded down to nearest 100 million yen.

### **Segment Information**

(	Bil	lion	yen	,%

		(Billion yen,%)				
		2014/1H	2013/1H	Cha	nges	
	_	(A)	(B)	(A-B)	(A-B)/B	
	Electricity business	1,387.7	1,246.9	140.8	11.3	
es	Other business	138.3	120.4	17.8	14.8	
Revenues	<energy business=""></energy>	<54.0>	<39.1>	<14.9>	<38.3>	
Re	<other business=""></other>	<84.2>	<81.3>	<2.8>	<3.5>	
		1,526.0	1,367.4	158.6	11.6	
	Electricity business	62.2	(17.6)	79.9	_	
(loss)	Other business	6.4	5.7	0.6	12.0	
come	<energy business=""></energy>	<3.3>	<(1.0)>	<4.4>	<->	
ng in	<other business=""></other>	<(3.0)>	<6.8>	<(3.7)>	<(55.4)>	
Operating income (loss)	Cancellation for Internal transaction (between segments etc.)	0.8	(0.0)	0.9	_	
		69.5	(11.9)	81.5	_	

Each segment operating income is before canceling internal transaction.

### **Consolidated Financial Standing**

-Assets Decreased by 122.4 billion yen from the end of FY2013, because of a decrease in noncurrent assets due to progress in depreciation, and also a decrease in current assets due to a reduction in short-term investment.

-Liabilities Decreased by 163.0 billion yen from the end of FY2013, due to a decrease in interest-bearing debts.

-Net assets Increased by 40.6 billion yen from the end of FY2013, due to net income.

			(Billion yen)
	30 Sep. 2014 (A)	31 Mar. 2014 (B)	Change (A-B)
Assets	5,659.7	5,782.1	(122.4)
Liabilities	4,181.9	4,345.0	(163.0)
Net assets	1,477.8	1,437.1	40.6
			(Billion yen, %)
Charahaldaral aquity ratio	25.5	24.2	1.3
Shareholders' equity ratio	<23.2>	<22.0>	<1.2>
Outstanding interest bearing dabt	3,068.6	3,260.0	(191.4)
Outstanding interest-bearing debt	<3,108.4>	<3,294.6>	<(186.1)>

Non-consolidated figures in angle brackets. Rounded down to nearest 100 million yen.

(Dillion won)

#### -Cash flows from operating activities.

Increased by 142.9 billion yen from the previous year, mainly because electricity utility operating revenue increased due to the electricity rates increase and an increase in fuel cost adjustment charge.

#### - Cash flows from investment cash flows

**Increased by 1.4 billion yen from the previous year**, because payments for investments and other long-term assets exceeded proceed from investments and other long-term assets in the current fiscal year, although purchase of noncurrent assets decreased.

			(Billion yen)
	2014/1H	2013/1H	Change
	(A)	(B)	(A-B)
Cash flows from operating activities (a)	195.4 52		142.9
Cash flows from investment activities (b)	(129.1)	(127.7)	(1.4)
Cash flows from financing activities	(192.8)	(5.0)	(187.8)
Free cash flows (a+b)	66.3	(75.1)	141.4
	30 Sep. 2014 (A)	31 Mar. 2014 (B)	Change (A-B)
Cash and cash equivalents at end of period	410.9	536.7	(125.8)

### **Summary of Forecast for FY 2014**

<ul> <li>Consolidated</li> </ul>			(billion yen)
C onsonaut a	FY 2014 forecast	FY 2014 forecast	Change
	(Current)	(July 31)	Change
	(A)	(B)	(A)-(B)
Operating revenues	3,120.0	3,090.0	30.0
Operating income	75.0	75.0	_
Ordinary income	30.0	30.0	_
Net income	38.0	38.0	_

NI 1'1 ( 1	(billion yen)		
-Non-consolidated	FY 2014 forecast	FY 2014 forecast	Changa
	(Current)	(July 31)	Change
	(A)	(B)	(A)-(B)
Operating revenues	2,900.0	2,870.0	30.0
Operating income	60.0	60.0	_
Ordinary income	20.0	20.0	_
Net income	33.0	33.0	_

(billion yen) -Principal figures FY 2014 forecast FY 2014 forecast Change Income sensitivity (Current) (July 31) Items (A)-(B)(B) (TWh) approx. 124.9 approx. 125.5 1% 4.0 Electricity sales volume approx.(0.6)10.0 \*1,2 CIF price: crude oil approx. 107 approx. 110 approx. (3) 1\$/b(\$/b) $12.0^{*1}$ approx. 107 approx. 102 1yen/\$ FX rate (interbank) (yen/\$) approx. 5

<sup>\*1</sup> These figures represent income sensitivity for fuel expenses. Fluctuation of CIF price (crude oil) and FX rate will be reflected in sales revenue, in cases where average fuel price fluctuates, fuel cost adjustment system will be applied.

<sup>\*2</sup> The impact value of crude oil price includes the impact of LNG price because LNG price is subject to crude oil price.

# Non-consolidated Forecast for FY 2014 (compared to FY 2013)

			(Billion yen)	
	FY 2014 Forecast	FY 2013 Result	Change	
	(A)	(B)	(A)-(B)	
Operating	2,900.0	2,638.2	approx. 262.0	
revenues	2,700.0	2,030.2	ирргох. 202.0	
Operating	2,840.0	2,715.4	approx. 125.0	
expenses	2,040.0	2,713.4	арргох. 123.0	
Operating	60.0	(77.2)	opprov 127 O	
income (loss)	00.0	(77.2)	approx. 137.0	
Ordinay	20.0	(104.1)	ammar, 124.0	
income (loss)	20.0	(104.1)	approx. 124.0	
Net	22.0	(67.2)	opprov. 100.0	
income(loss)	33.0	(67.2)	approx. 100.0	

-Principal figures			
	FY 2014	FY 2013	Change
Items	(Forecast) (A)	(Result) (B)	(A)-(B)
Electricity sales volume (TWh)	approx. 124.9	127.1	approx.(2.2)
CIF price: crude oil (\$/b)	approx. 107	110.0	approx. (3)
FX rate (interbank) (yen/\$)	approx. 107	100	approx. 7

### The Policy on Shareholder Return

#### - Dividend Forecast

- The Company has been endeavoring to improve profitability by implementing an electric rate hike and enhancing the company-wide management efficiency. However, taking into consideration the future fluctuations of profitability and the necessity to put further efforts into more management efficiency as well as reinforce the damaged financial base, the Company has decided to pay no interim dividend for FY 2014.
- The Company has not yet decided forecast year-end dividend since it is difficult to foresee the future situation with certain accuracy and rationality.

	Dividends per Share (yen)		
	Interim	Year-end	Total
FY 2014 (Forecast)	0	_	
FY 2013 (Result)	0	0	0

\*Dividends of FY 2014 ending March 2015 has not yet been decided.

### **DISCLAIMER**

This presentation contains assumptions and forward-looking statements with respect to the financial conditions, and forecasts of the company, which are based on information currently available.

These assumptions involve certain risks and uncertainties, and may cause actual results materially differ from them, by changes in the managerial environment such as economic activities and market trends.

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