# Presentation Materials for Three-Months ended June 30, 2019

July 31, 2019



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01

# Outline of Financial Results for Three-Months ended June 30, 2019

Note: The company's fiscal year (FY) is from April 1 to March 31 of the following year. FY2019 represents the fiscal year begun on April 1, 2019, and ending on March 31, 2020. 1st Quarter (1Q) represents three months period ended June 30, 2019.

Monetary amounts are rounded down to the nearest whole number of the units being used, while principal figures like electrical energy sold or electric power supplied are rounded to the nearest unit.

# Summary of Financial Results <1>



#### <Points of Financial Results> (Consolidated)

- Operating revenues: 754.4 billion yen
  - Operating revenues increased by 69.9 billion yen compared with 2018/1Q, mainly due to an increase in surcharge and grant based on Act on Special Measures Concerning Procurement of Electricity from Renewable Energy Sources by Electricity Utilities (+12.7 billion yen), in addition to an increase in fuel cost adjustment charge (+42.3 billion yen).
- Ordinary income: 80.5 billion yen
  - Ordinary income increased by 41.0 billion yen compared with 2018/1Q, mainly due to conversion of time lag loss incurred by fuel cost adjustment system time into income (+36.0 billion yen).
  - Further, consolidated ordinary income excluding the effect of time lag is approx. 59.0 billion yen (increased by 5.0 billion yen compared with 2018/1Q).
- Extraordinary income: 19.0 billion yen
  - Realized gain arising from consolidation accounting procedure due to integration of the existing thermal power generation businesses into JERA.

- [Consolidated] •Operating revenues increased for 3 consecutive years since 2017/1Q.
  - •Ordinary income increased for 2 consecutive years since 2018/1Q.
  - •We recorded increased sales and increased income for 2 consecutive years since 2018/1Q.

(Billion yen,%)

	2019/1Q	2018/1Q	Char	nge
	(A)	(B)	(A-B)	(A-B)/B
Operating revenues	754.4	684.4	69.9	10.2
Operating income	34.0	36.4	(2.4)	(6.7)
Ordinary income	80.5	39.5	41.0	103.9
Extraordinary income	19.0	-	19.0	-
Net income attributable to owners of parent	88.2	28.0	60.1	214.2

(note) The number of consolidated subsidiaries [change from the previous year in parenthesis]

2019/1Q: 37 subsidiaries (+3 companies), 34 affiliates accounted for under the equity method (+3 companies)

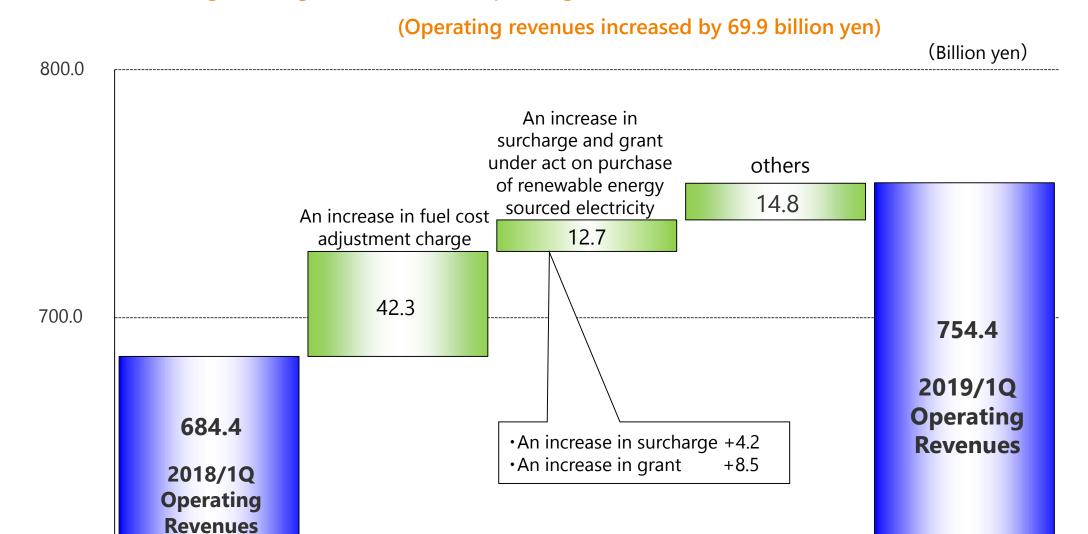
(Billion yen,%)

[Nonconsolidated]		2019/1Q	2018/1Q	Change	
		(A)	(B)	(A-B)	(A-B)/B
	Operating revenues	679.1	624.3	54.7	8.8
	Operating income	29.9	33.6	(3.6)	(10.8)
	Ordinary income	30.8	35.3	(4.4)	(12.6)
	Net income	22.9	25.3	(2.4)	(9.7)

600.0

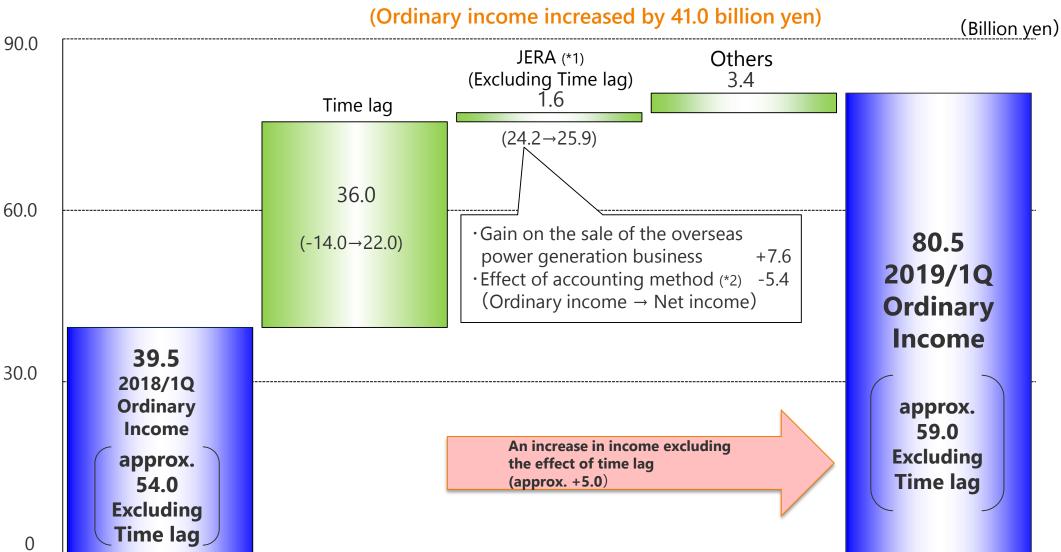


#### [Factors contributing to change in consolidated operating revenues]





# [Factors contributing to change in consolidated ordinary income]



<sup>\*1</sup> Income of 2018/1Q includes the income from thermal power generation business of Chubu Electric Power.

<sup>\*2</sup> The recognition of JERA profit was changed from pre-tax basis to post-tax basis under consolidation, as the existing thermal power generation businesses was integrated to JERA which is affiliates accounted for under the equity method.



#### < Electrical Energy Sold > (Nonconsolidated)

Increased by 0.6TWh to 27.9TWh compared with 2018/1Q, mainly due to sales increase outside Chubu region, in spite of effect of switches made to other operators with the intensified competition.

					(TWh,%)			
		2019/1Q	2018/1Q	Chang	ge			
		(A)	(B)	(A-B)	(A-B)/B			
	Low voltage	7.8	7.8	0.0	0.6			
Electrical Energy Sold	High voltage • Extra-high voltage	20.0	19.5	0.5	2.6			
	Total	27.9	27.3	0.6	2.0			
[Reference (	1)]							
Electrical Energy Sold including group companies (*)		29.1	28.4	0.7	2.7			
* The sum of	* The sum of the company, consolidated subsidiaries, and affiliates accounted for under the equity method.							
[Reference (	, <u>-</u>							
Electrical End to other con		0.7	1.9	(1.1)	(61.1)			

<sup>\*</sup> Electrical Energy Sold to other companies represents power output excluding the electric power transmitted by Power Network Company from "Wholesale" of Externally generated power output.



## < Electric Power Supplied > (Nonconsolidated)

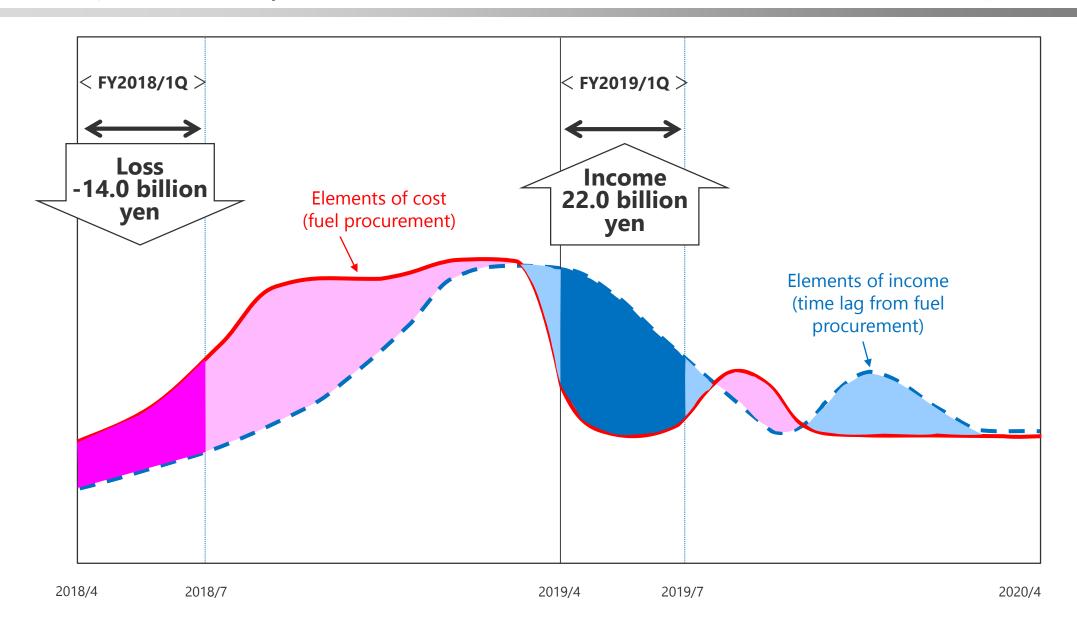
- Hydro: The flow rate was lower than 2018/1Q; thus hydroelectric power output decreased by 0.9 TWh.
- Thermal: Thermal power plants have been succeeded to JERA in April 2019.
- Purchased power: Increased by 24.3 TWh, mainly due to the start of purchasing electric power from JERA.

(TWh,%) 2019/1Q 2018/1Q Change (A-B) (A-B)/B2.0 2.9 Hydro (0.9)(32.2)<74.5> <flow rate> <108.9> <(34.4)> 22.6 Thermal (22.6)Internally generated Nuclear (0.1)(0.1)0.0 (7.0)Electric <utilization rate> <-> <-> <-> Power 2.7 Renewable energy, etc 0.0 0.0 0.0 Supplied Wholesale (2.8)14.2 (2.5)(0.4)Externally generated(\*) 29.6 Purchased power 5.3 24.3 462.8 Power used for pumped storage (0.2)(0.2)0.0 (22.7)Total 28.5 28.1 0.5 17

<sup>\*</sup> Externally generated represents power output that we grasped at the end of 2019/1Q. It includes -2.1TWh (2019/1Q) and -0.6TWh (2018/1Q) as the transmitted power and 2.0TWh (2019/1Q) and 0.6TWh (2018/1Q) as the purchased power by Power Network Company.

[Others]		2019/1Q (A)	2018/1Q (B)	Change (A-B)	
CIF price: crude oil	(\$/b)	71.5	70.6	0.9	*CIF crude oil price for
FX rate (interbank)	(yen/\$)	109.9	109.1	0.8	2019/1Q is tentative.







#### <Forecast>

Forecasts of financial results have not been revised from the previous announcement made in April 26, 2019.

- Consolidated operating revenues: 3,050.0 billion yen (forecast)
- Consolidated ordinary income: 185.0 billion yen (forecast)
  Consolidated ordinary income excluding the effect of time lag is expected to be approx.150.0 billion yen.

#### [Consolidated]

(Billion yen,%)

	Current	April 26	Cha	nge
	(A)	(B)	(A-B)	(A-B)/B
Operating revenues	3,050.0	3,050.0		-
Ordinary income	185.0	185.0	-	-
Net income attributable to owners of parent	165.0	165.0	-	-

#### [(Reference) Nonconsolidated]

(Billion yen,%)

	Current	April 26	Chan	ge
	(A)	(B)	(A-B)	(A-B)/B
Operating revenues	2,720.0	2,720.0	_	
Ordinary income	75.0	75.0	-	
Net income	45.0	45.0	-	-



## [Principal Figures]

(TWh,%)

	Current	April 26	Change	
<electrical energy="" sold=""></electrical>	(A)	(B)	(A-B)	(A-B)/B
Electrical energy sold	118.7	118.7	-	-
[Reference]				
Electrical energy sold including group companies *	124.2	124.2	_	_

<sup>\*</sup> The sum of the company, consolidated subsidiaries, and affiliates accounted for under the equity method.

<others></others>		Current	April 26
CIF price: crude oil	(\$/b)	approx. 65	approx. 65
FX rate	(yen/\$)	approx. 110	approx. 110
Nuclear power utilization rate	(%)	-	_

# 02

# Reference Data: Financial Results



			(Bi	llion yen,%)
	2019/1Q	2018/1Q	Char	nge
	(A)	(B)	(A-B)	(A-B)/B
Operating revenues	754.4	684.4	69.9	10.2
Share of profit of entities accounted for using equity method	48.9	5.9	43.0	729.3
Other	4.1	3.9	0.1	4.0
Non-operating revenues	53.0	9.8	43.2	436.9
Ordinary revenues	807.5	694.3	113.1	16.3
Operating expenses	720.4	648.0	72.3	11.2
Non-operating expenses	6.5	6.8	(0.3)	(4.5)
Ordinary expenses	726.9	654.8	72.0	11.0
<operating income=""></operating>	<34.0>	<36.4>	<(2.4)>	<(6.7)>
Ordinary income	80.5	39.5	41.0	103.9
Reserve for fluctuation in water levels	(0.6)	-	(0.6)	_
Extraordinary income	19.0	-	19.0	_
Income taxes	10.8	11.2	(0.4)	(3.7)
Net income attributable to non-controlling interests	1.2	0.1	1.0	768.2
Net income attributable to owners of parent	88.2	28.0	60.1	214.2

# Nonconsolidated Statements of Income <1>: Operating revenues



			(Billio	on yen,%)	
	2019/1Q (A)	2018/1Q (B)	Chan (A-B)	ge (A-B)/B	<major change="" factors="" for=""></major>
Electricity sales revenues	528.3	486.5	41.7	8.6	An increase in fuel cost adjustment charge +42.3
Sold power to other electric utilities(*1)	16.4	21.9	(5.4)	(24.8)	aajastinent enarge - 1215
Transmission revenue, etc. (*2)	21.5	17.5	3.9	22.6	An increase in purchase of
Grant under act on purchase of renewable energy sourced electricity	85.0	76.5	8.5	11.1	renewable energy sourced electricity
Other	9.0	6.7	2.2	33.8	
Electricity business operating revenues	660.4	609.3	51.0	8.4	Can avendu businasa 12.6
Incidental business operating revenues	18.7	15.0	3.6	24.4	Gas supply business +3.6 <gas lng="" sold=""> 217 thousand tons</gas>
Total operating revenues	679.1	624.3	54.7	8.8	→ 222 thousand tons

<sup>\*1</sup> Sold power to other utilities, and Sold power to other suppliers

<sup>\*2</sup> Transmission revenue, and Settlement revenue among utilities

# Nonconsolidated Statements of Income <2>: Operating expenses



			(Billic	n yen,%)	
	2019/1Q (A)	2018/1Q (B)	Chan (A-B)	ge (A-B)/B	<major change="" factors="" for=""></major>
Salaries and employee benefits	41.9	45.5	(3.6)	(8.0)	Integration of the existing thermal power generation businesses into
Fuel	-	156.3	(156.3)	-	JERA
Nuclear back-end expenses (*1)	4.1	4.0	0.0	2.3	Start of purchasing electric power from JERA
Purchased power etc. (*2)	381.5	124.3	257.1	206.7	Sales increase outside Chubu region
Transmission charges etc. (*3)	8.2	4.8	3.4	72.0	
Maintenance	27.0	40.0	(12.9)	(32.5)	Integration of the existing thermal power generation businesses into
Depreciation	38.6	57.5	(18.9)	(33.0)	JERA -8.6
Taxes other than income taxes	24.2	29.2	(5.0)	(17.2)	Integration of the existing thermal power generation businesses into
Levy under act on purchase of renewable energy sourced electricity	70.6	66.4	4.2	6.3	JERA -18.5
Other	35.0	47.2	(12.1)	(25.8)	
Electricity business operating expenses	631.3	575.7	55.6	9.7	
Incidental business operating expenses	17.8	15.0	2.7	18.2	
Total operating expenses	649.1	590.7	58.4	9.9	Gas supply business +2.8

<sup>\*1</sup> Contributions for reprocessing of irradiated nuclear fuel, Designated radioactive waste disposal expenses, Decommissioning nuclear power plants

<sup>\*2</sup> Purchased power from other utilities, Purchased power from other suppliers, Portion of the existing power generation expenses such as spent fuel reprocessing for which contracts have been signed

<sup>\*3</sup> Transmission charges, supply connection transmission charges, Settlement revenue among utilities



(Billion yen,%)

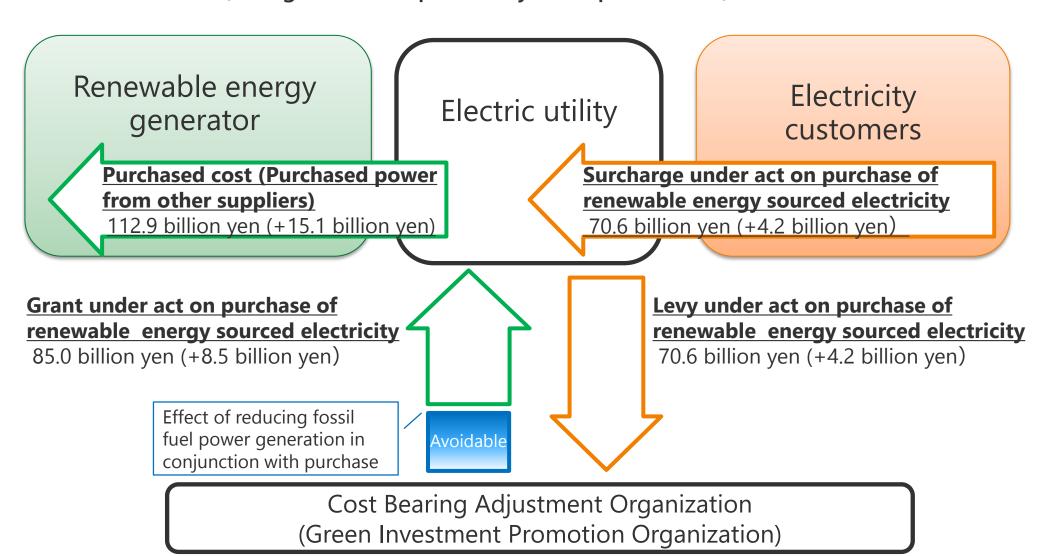
	2019/1Q	2018/1Q	Chan	ae
	(A)	(B)	(A-B)	(A-B)/B
Operating income	29.9	33.6	(3.6)	(10.8)
Non-operating revenues	6.5	8.1	(1.6)	(19.8)
Non-operating expenses	5.6	6.4	(0.7)	(12.3)
Ordinary revenues	685.7	632.5	53.1	8.4
Ordinary expenses	654.8	597.1	57.6	9.6
Ordinary income	30.8	35.3	(4.4)	(12.6)
Reserve for fluctuation in water levels	(0.6)	-	(0.6)	-
Income taxes	8.6	9.9	(1.3)	(13.3)
Net income	22.9	25.3	(2.4)	(9.7)



		(Billion yen)			
		Jun. 30, 2019 (A)	Mar. 31, 2019 (B)	Change (A-B)	<major change="" factors="" for=""></major>
Assets	Consolidated	5,401.2	5,987.5	(586.2)	Succeeded to JERA -1,188.9 Acquisition of JERA's stock by succeeding +578.8
	Nonconsolidated	4,735.2	5,402.8	(667.6)	
Liabilities	Consolidated	3,488.1	4,143.1	(655.0)	by succeeding 1 376.6
	Nonconsolidated	3,250.8	3,922.8	(672.0)	
Net assets	Consolidated	1,913.1	1,844.3	68.7	Succeeded to JERA -610.1
	Nonconsolidated	1,484.4	1,480.0	4.4	
Shareholders' equity ratio (%)	Consolidated	34.2	29.7	4.5	
	Nonconsolidated	31.3	27.4	3.9	
Outstanding interest-bearing debt	Consolidated	2,393.2	2,981.1	(587.9)	
	Nonconsolidated	2,318.7	2,921.3	(602.6)	Succeeded to JERA -599.2



# <Result of 2019/1Q (change from the previous year in parenthesis)>





### **DISCLAIMER**

The forecasts in this presentation are based on information available as of the date of this announcement is made, and also, assumptions as of the date of this announcement are made on uncertain factors that would affect future results.

Actual results may materially differ by various causes in the future.

