

Investors Meeting for Fiscal Year ended March 31, 2018

May, 2018

INDEX

01	Outline of Financial Results for Fiscal Year ended March 31, 2018	
	Summary of Financial Results	.....01
	Electrical Energy Sold	.....04
	Electrical Power Supplied and Principal Figures	.....05
	(Reference) Impact of Accrued Income Incurred by Fuel Cost Adjustment System (Result)	.....06
	Summary of Forecast for FY2018	.....07
	(Reference) Impact of Accrued Income Incurred by Fuel Cost Adjustment System in FY2018(Forecast)	.....09
	Profit Allocation Policy and Dividends for the Fiscal Year under Review, and the Fiscal Year to Come	.....10
02	Management Situation	
	Initiatives to Address Management Challenges and Toward Realization of Our “Vision”	.....11
	Transition to a Business Model with Unbundling of Each Sector	.....12
	Improving Safety Further at Hamaoka Nuclear Power Plant	.....13
	Stable Power Supply for a New Age	.....15
	Strengthening Our Business Base for Growth and Achieving Sustainable Growth	.....16
	Establishing a Business Structure/Management Base that can Respond Instantly to Environmental Changes	.....22
03	Reference Data (1) : Financial Results	.....24
	(2) : Management Information	.....38

01

Outline of Financial Results for Fiscal Year ended March 31, 2018

Note: The Company's fiscal year (FY) is from April 1 to March 31 of the following year. FY2017 represents the fiscal year begun on April 1, 2017, and ended on March 31, 2018.

01 | Summary of Financial Results <1>

- Operating revenues (consolidated) increased following FY2014, for the first time in 3 years.
- Ordinary income (consolidated) increased following FY2015, for the first time in 2 years.
- [Consolidated] We recorded increased sales and profit following FY2014, for the first time in 3 years.

[Consolidated]

	FY2017 (A)	FY2016 (B)	Change (A-B)	(Billion yen,%) (A-B)/B
Operating revenues	2,853.3	2,603.5	249.7	9.6
Operating income	136.5	136.4	0.0	0.0
Ordinary income	128.5	121.4	7.0	5.8
Extraordinary income (loss) *1	(23.3)	30.2	(53.6)	-
Net income attributable to owners of parent	74.3	114.6	(40.2)	(35.1)

*1 FY2017 : Impairment loss

FY2016 : Gain on change in equity

*2 The number of consolidated subsidiaries

[change from the previous year in parenthesis]

FY2017 : 32 subsidiaries (+3 companies) , 27 affiliates accounted for under the equity method (+3 companies)

[Non-Consolidated]

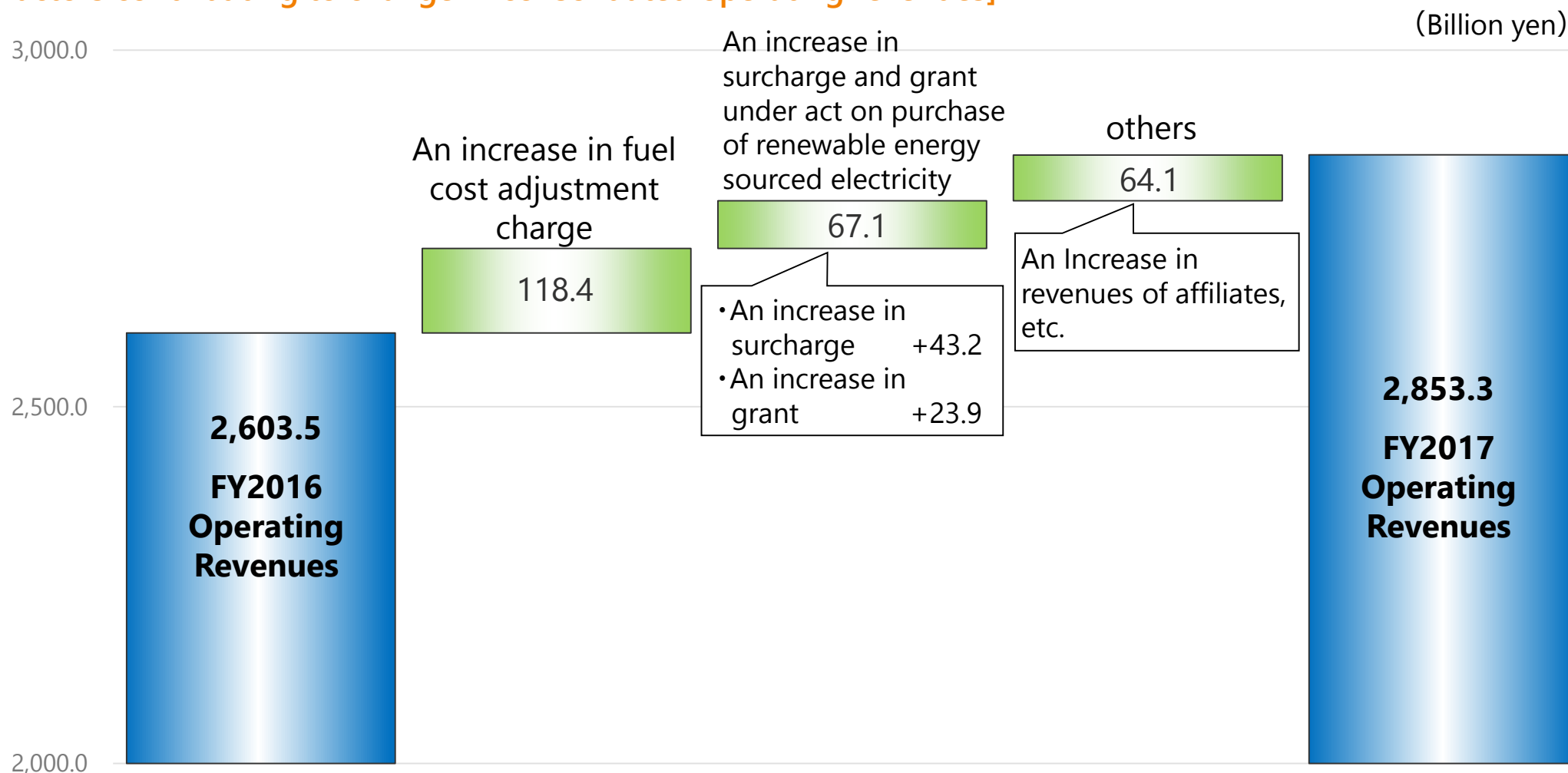
	FY2017 (A)	FY2016 (B)	Change (A-B)	(Billion yen,%) (A-B)/B
Operating revenues	2,597.1	2,389.7	207.4	8.7
Operating income	114.7	117.2	(2.5)	(2.2)
Ordinary income	91.8	99.1	(7.2)	(7.3)
Extraordinary income (loss) *	(22.3)	-	(22.3)	-
Net income	48.5	72.0	(23.4)	(32.6)

* FY2017 : Impairment loss

<Consolidated operating revenues>

- Operating revenues increased by 249.7 billion yen compared with FY2016, mainly due to an increase in fuel cost adjustment charge, and an increase in surcharge and grant based on Act on Special Measures Concerning Procurement of Electricity from Renewable Energy Sources by Electricity Utilities.

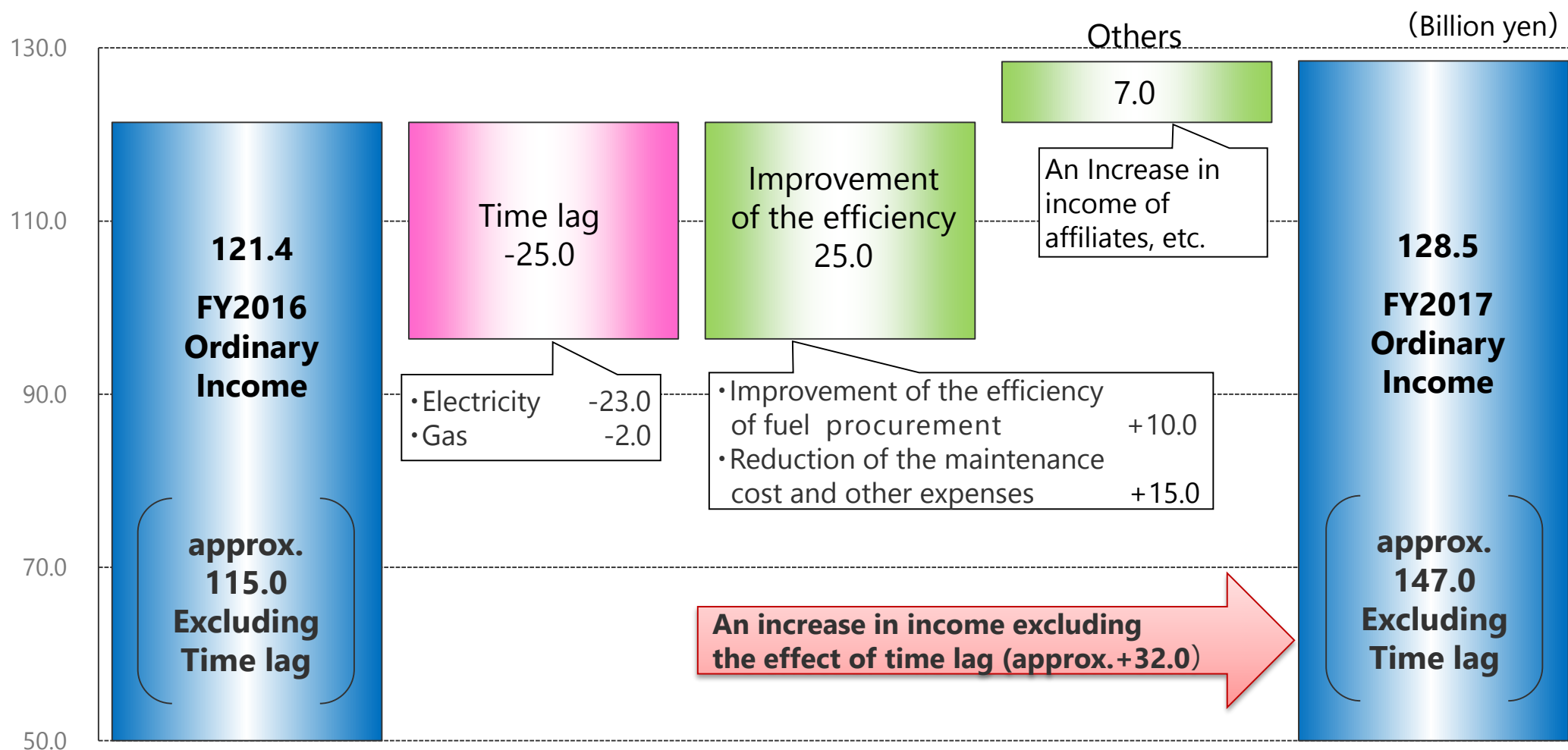
[Factors contributing to change in consolidated operating revenues]



<Consolidated ordinary income>

- Consolidated ordinary income increased by 7.0 billion yen compared with FY2016, mainly due to improvement of the efficiency and an increase in income of affiliates, in spite of an effect of conversion of income incurred by fuel cost adjustment system time lag into loss.

[Factors contributing to change in consolidated ordinary income]



<Electrical Energy Sold>

- **Dropped by 0.3% to 121.4TWh**, compared with FY2016, mainly due to an effect of switches made to other operators with the intensified competition, in spite of an increase in air conditioning demand by lower temperature in this winter compared with FY2016, in addition to a sales increase in the Tokyo metropolitan area and an increase of production in the automobile and semiconductor industry.

		(TWh,%)			
		FY2017 (A)	FY2016 (B)	Change	
				(A-B)	(A-B)/B
Electrical Energy Sold	Low voltage	38.8	38.8	0.0	0.0
	High voltage ▪ Extra-high voltage	82.6	83.0	(0.4)	(0.5)
	Total	121.4	121.8	(0.4)	(0.3)

[Reference]

Electrical Energy Sold including group companies (*)	125.3	124.2	1.1	0.9
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* The sum of the company and consolidated subsidiaries.

05 | Electric Power Supplied and Principal Figures

<Electric Power Supplied>

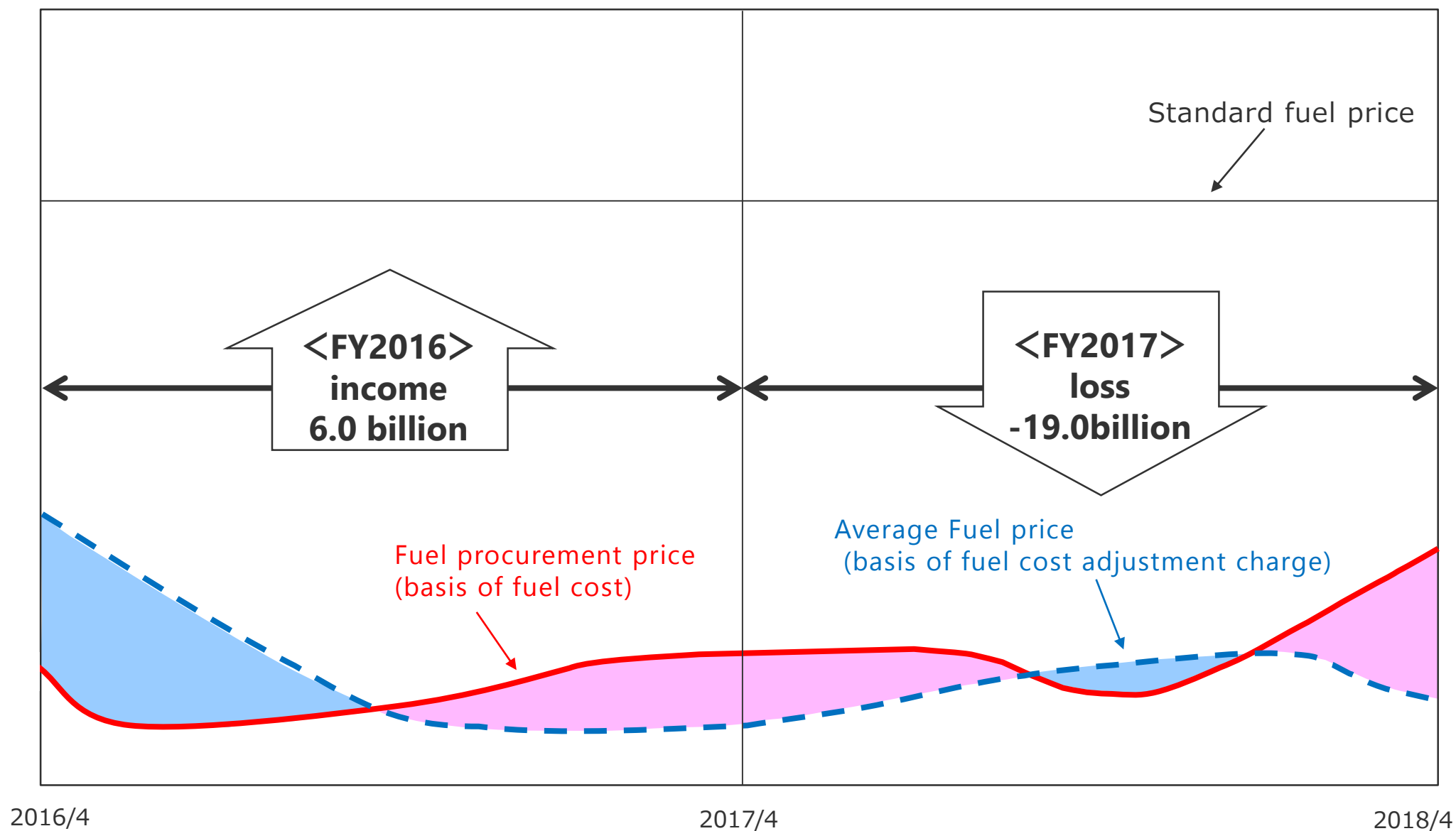
- **Hydro** : The flow rate fell short of the previous fiscal year; thus hydroelectric power output **decreased by 0.1TWh**.
- **Wholesale** : **Increased by 1.6TWh**, mainly due to an increase in wholesale volume.
- **Purchased Power** : **Increased by 2.6TWh**, mainly due to an increase in purchase of renewable energy.
- **Thermal** : As a result of decrease in electrical energy sold and above, thermal power output **decreased by 2.2TWh**.

			(TWh,%)			
			FY2017 (A)	FY2016 (B)	Change (A-B) (A-B)/B	
Electric Power Supplied	Internally generated	Hydro	8.5	8.6	(0.1)	(0.3)
		<flow rate>	<98.7>	<99.8>	<(1.1)>	
		Thermal	108.0	110.2	(2.2)	(2.0)
		Nuclear	(0.2)	(0.2)	(0.0)	1.6
		<utilization rate>	<—>	<—>	<—>	
		Renewable energy	0.0	0.0	0.0	6.8
	Interchanged, purchased power(*)	Wholesale	(7.8)	(6.2)	(1.6)	(25.3)
		Purchased power	18.6	16.0	2.6	16.0
Power used for pumped storage		(1.2)	(1.1)	(0.1)	16.9	
Total		125.9	127.3	(1.4)	(1.1)	

* Interchanged, purchased power represent power output that we grasp at the end of the FY2017.

[Principal Figures]

		FY2017 (A)	FY2016 (B)	Change (A-B)	
CIF price: crude oil	(\$/b)	57.0	47.5	9.5	*CIF crude oil price for FY2017 is tentative.
FX rate (interbank)	(yen/\$)	110.9	108.4	2.5	



* Accrued income include the effect of time lag of gas supply business.

<Forecast>

- Consolidated operating revenues will increase mainly due to an increase of fuel cost adjustment charge in spite of a decrease in electrical energy sold.
 - Consolidated ordinary income will increase mainly due to further management efficiency in spite of a decrease in electrical energy sold.
- Further, consolidated ordinary income excluding the effect of time lag is expected to be approx.150.0 billion yen.

[Consolidated]

- Operating revenues will increase for 2 consecutive years since FY2017.
- Ordinary income will increase for 2 consecutive years since FY2017.

	FY2018 (Forecast)(A)	FY2017 (Result)(B)	(Billion yen,%) Change (A-B) (A-B)/B	
Operating revenues	2,950.0	2,853.3	approx. 97.0	3.4
Operating income	145.0	136.5	approx. 8.5	6.2
Ordinary income	135.0	128.5	approx. 6.5	5.0
Extraordinary income (loss) (*)	-	(23.3)	approx. 23.0	-
Net income attributable to owners of parent	100.0	74.3	approx. 26.0	34.5

* FY2017 : Impairment loss

[(Reference)Non-Consolidated]

	FY2018 (Forecast)(A)	FY2017 (Result)(B)	(Billion yen,%) Change (A-B) (A-B)/B	
Operating revenues	2,640.0	2597.1	approx. 43.0	1.6
Operating income	125.0	114.7	approx. 10.0	9.0
Ordinary income	115.0	91.8	approx. 23.0	25.1
Extraordinary income (loss) (*)	-	(22.3)	approx. 22.0	-
Net income	85.0	48.5	approx. 37.0	75.1

* FY2017 : Impairment loss

[Principal Figures]

(Electrical energy sold)	FY2018 (Forecast)(A)	FY2017 (Result)(B)	(TWh,%)	
			Change (A-B)	(A-B)/B
Low voltage	36.0	38.8	(2.8)	(7.2)
High voltage • Extra-high voltage	81.3	82.6	(1.3)	(1.6)
Total	117.3	121.4	(4.1)	(3.4)
[Reference]				
Electrical energy sold including group companies (*1)	123.0	125.3	(2.3)	(1.8)

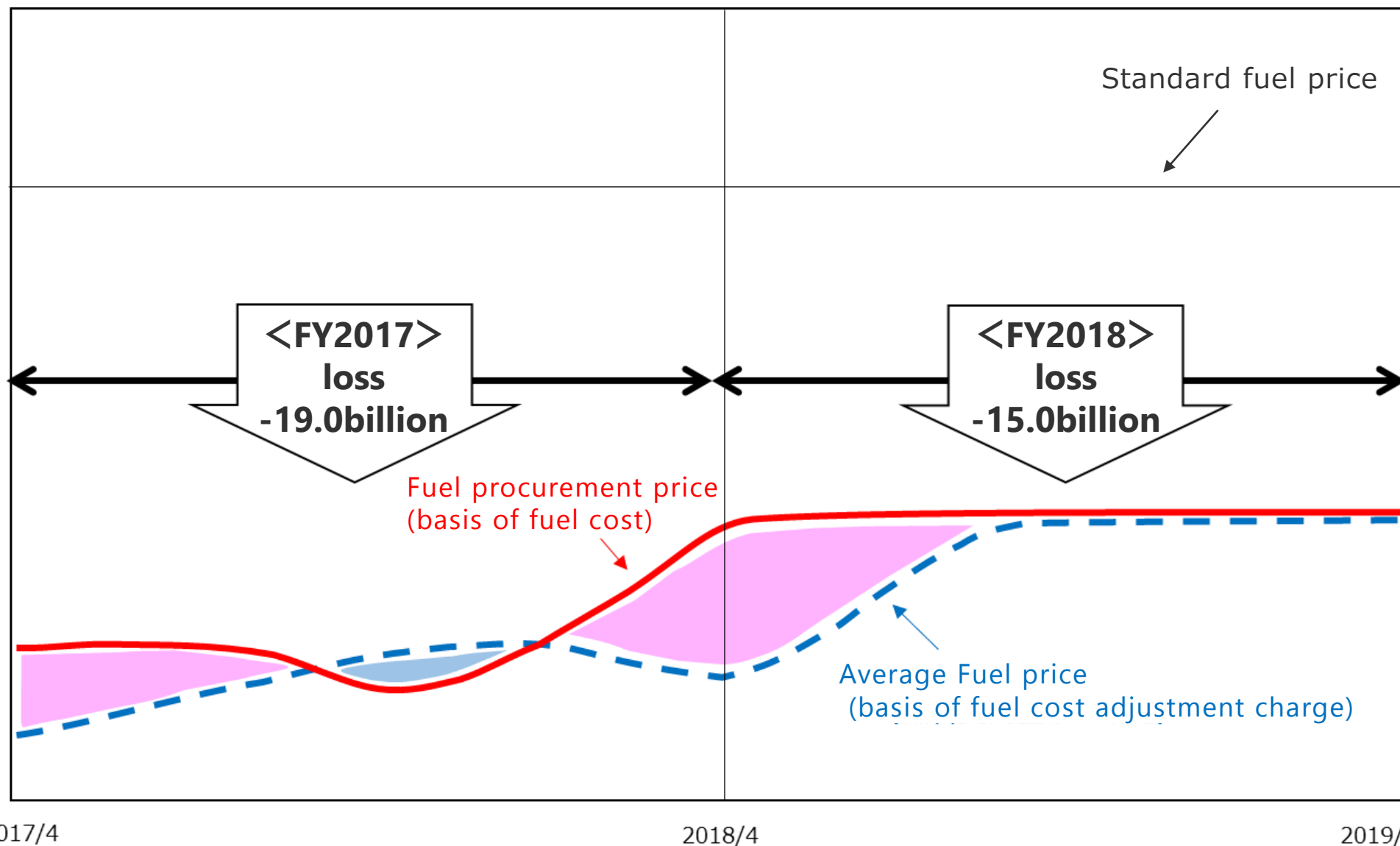
(Other principal figures)		FY2018 (Forecast)	FY2017 (Result)
CIF price: crude oil	(\$/b)	approx. 65	57.0
FX rate	(yen/\$)	approx. 110	110.9
Nuclear power utilization rate	(%)	-	-

(Income sensitivity)		FY2018 (Forecast)	(Billion yen) FY2017 (Result)	
CIF price: crude oil	(1\$/b)	7.0	8.0	*2,3
FX rate	(1yen/\$)	5.5	5.5	*2
Flow rate	(1%)	0.8	0.7	
Interest rate	(1%)	4.5	4.5	

*1 The sum of the company, consolidated subsidiaries, and equity method companies.

*2 These figures represent income sensitivity for fuel expenses. Fluctuation of CIF price (crude oil) and FX rate will be reflected in sales revenue, in cases where average fuel price fluctuates and fuel cost adjustment system will be applied.

*3 The impact value of crude oil price includes the impact of LNG price because LNG price is subject to crude oil price.



* Accrued income include the effect of time lag of gas supply business.

<Policy of Return to Shareholders>

- The Company will work to maintain stable dividends after taking account of financial condition and other factors, while continuously investing in building and operating facilities that are essential for a safe and stable supply of electricity.

<Dividends for the fiscal year under review (FY2017)>

- For FY2017, the year-end dividends per share is expected to be **20 yen** in comprehensive consideration of mid-to-long financial position, management environment, etc., in addition to the improvement of the fiscal balance due to continuous our management efficiency .

	Interim Dividends per share (yen)	Year-end Dividends per share (yen)	Annual Dividends per share (yen)
FY 2017	15	20	35
FY 2016	15	15	30

<Dividends for the fiscal year to come (FY2018)>

- For FY2018, on the assumption that we will work to expand revenue sources and further increase our management efficiency, annual dividends per share is expected to be **40 yen** in comprehensive consideration of med-to-long financial position, management environment, etc.

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02

Management Situation

Changing social structure

Shrinking energy market
Diversifying customer needs
Growing importance of working style reform

Spread of smart grids
Progressing storage battery technology
Progressive digital technology
(blockchains, etc.)

Changing technology

"Initiatives to Address Management Challenges" (four priority measures)

- (1) Improving safety further at Hamaoka Nuclear Power Plant
- (2) Stable power supply for a new age
- (3) Strengthening our business base for growth and achieving sustainable growth
- (4) Establishing a business structure/management base that can respond instantly to environmental changes

Changing business systems

Intensifying competition among business operators
Tightening nuclear regulations
Business operation/structure changes

Introduction/expansion of renewable energy
Growing interest in ESG initiatives
Formation of international frameworks for reducing greenhouse gases

Changing environmental awareness

Achieve goal

Business goal

Consolidated ordinary profit of **150** billion yen or more by FY2018

Strengthen business base for growth

FY2019 – FY2022 (outlook)

Consolidated ordinary profit of **150** billion yen or more

Achieve continued growth

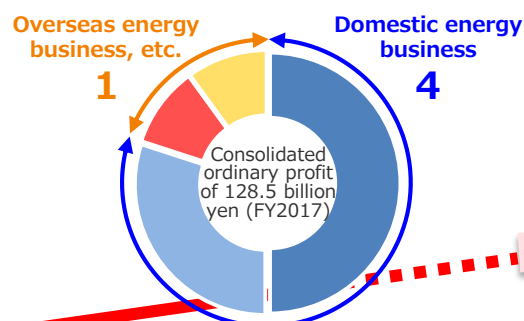
Second half of 2020s (vision)

Consolidated ordinary profit of **250** billion yen or more

Management vision "Vision"

A total energy service corporate group that is one step ahead

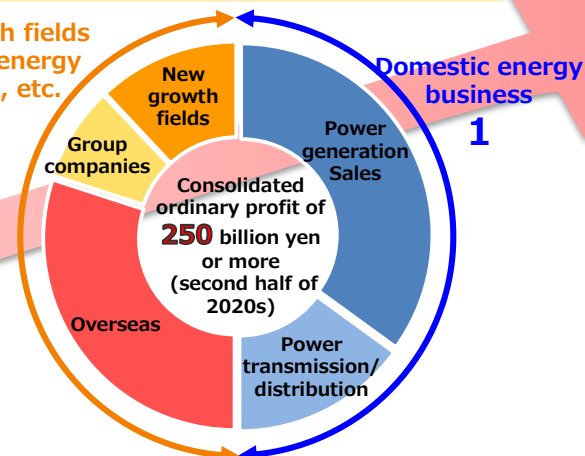
Build a balanced business portfolio



Thorough efforts to increase management efficiency

Deepen efforts to increase management efficiency
Increase revenue in the energy business
Open/commercialize new growth fields

New growth fields
Overseas energy business, etc. 1



2016

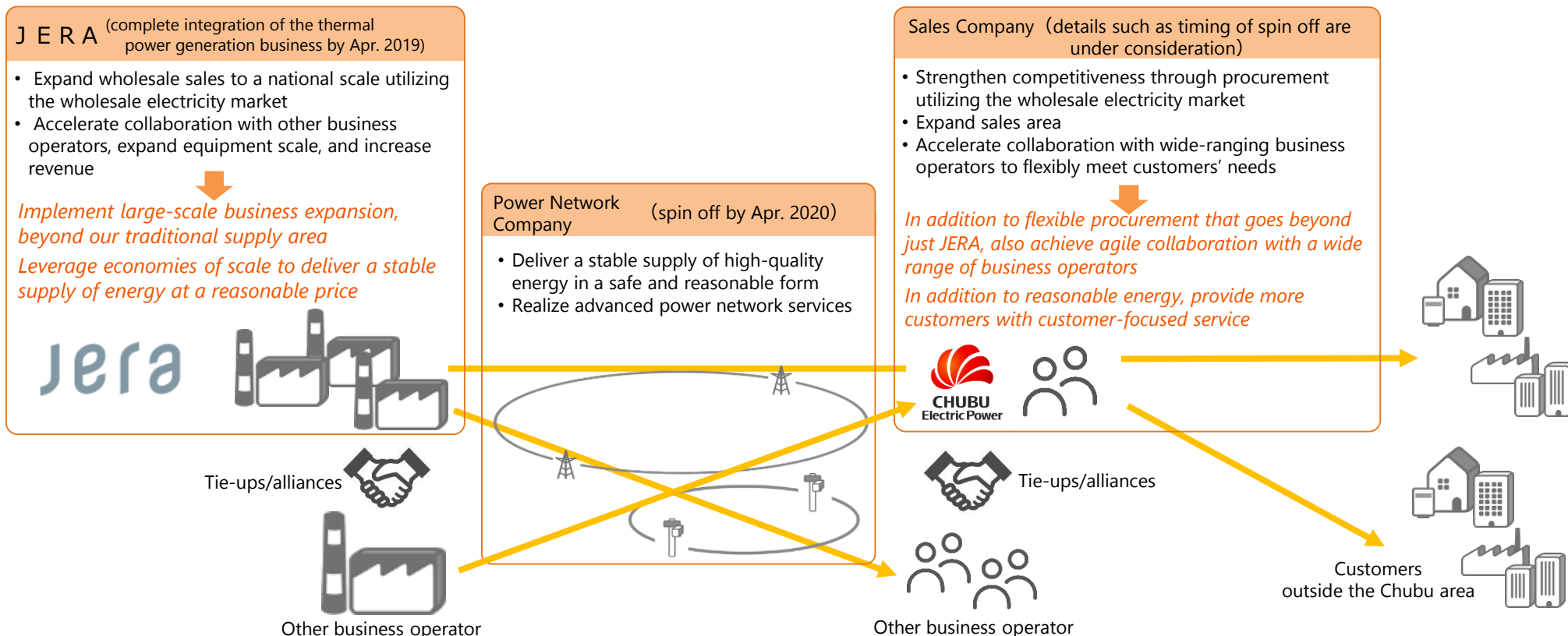
2018

2022

2030

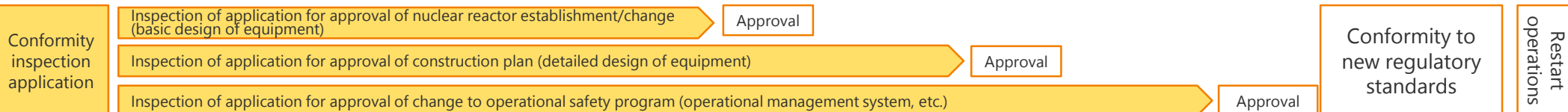
12 | Transition to a Business Model with Unbundling of Each Sector

- With the changes in the system, including full liberalization of the electricity retail market and the legal unbundling of the power transmission/distribution division, that made power generation, power transmission/distribution, and sales into different businesses, the operators of these businesses came to face their different markets (business activities area, business partners, customers).
- That is why we will make a transition by integration of the thermal power generation businesses into JERA and spinning off the power transmission/distribution and sales business to create a "business model with unbundling each sector". This is different from our traditional "vertical integration business model," in which operations from power generation to sales are conducted in an integrated system.
- By having each business entity facing its own market and carrying out autonomous initiatives, we will provide new services in addition to delivering a stable supply of high-quality energy in a safe and reasonable form.

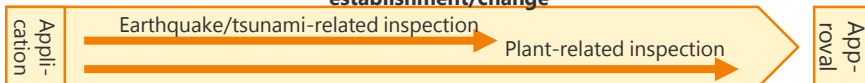


13 | Safety improvement measures for Hamaoka Nuclear Power Plant (prevent accidents and prepare for their occurrence)

- Under a strong determination to “not allow another accident like that at the Fukushima Daiichi Nuclear Power Plant,” the Hamaoka Nuclear Power Plant has strengthened its equipment measures to improve safety and is going through an inspection of conformity with new regulatory standards by the Nuclear Regulation Authority.
- Furthermore, we have strengthened our ability to respond on-site to ensure equipment functions effectively in an emergency and our coordination with national and local governments, etc., in case of an accident or problem.
- We will strive to improve safety further and provide careful explanations, aiming to be a power plant that earns more trust from the public.



Main inspection items and progress of application for approval of nuclear reactor establishment/change



Earthquake/ tsunami related	Geology	Site vicinity	On the site	
	Earthquake	Underground structures	Oceanic intraplate earthquake	
		Interplate earthquake	Inland crustal earthquake	
	Tsunami, etc.	Tsunami	Volcanic event/ground	
Plant related	Design standards	Aseismic/anti-tsunami design policy	Tornado	Volcano
		External fire	Other natural phenomenon	
		Internal fire	Internal inundation	
	Serious accident countermeasures	Effectiveness assessment	Equipment/technical capabilities	

Legend: Mostly complete Under deliberation To be deliberation complete

As of Mar. 2018

Strengthen ability to respond on-site in an emergency



Education/training of personnel involved in activities to control an accident

Strengthen coordination with nation/local governments, etc.



Participation in nuclear emergency response drills organized by Shizuoka Prefecture



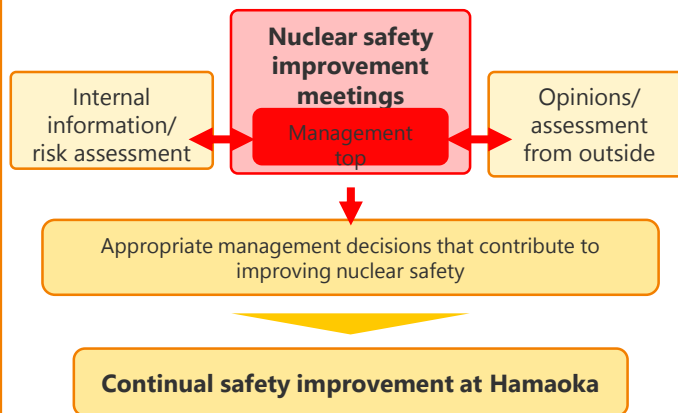
Implementation of combined exercises with the Omaezaki Coast Guard Station

14 | Aiming for a power plant that is safer and more trusted

- In order for the business operator itself to squarely reconsider the safety of nuclear power and make efforts to continuously improve safety in the wake of the Fukushima Daiichi accident, the top management at Chubu Electric Power are taking responsibility for improving nuclear power safety and strengthening governance, risk management, and risk communication.
- We will push ahead with responses to the new inspection system that stresses independent safety using risk information, which will be introduced in fiscal 2020.

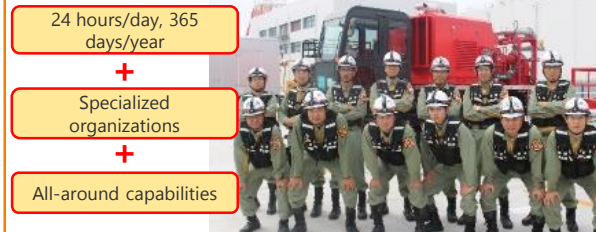
Strengthen governance

Top management will listen to opinions/assessment from in and outside the company about risk and will establish systems for risk management.



Strengthen risk management

Emergency Response Force



Establish/increase specialist emergency response teams



Third party reviews/assessments

Strengthen risk communication



Visit dialogues

Meetings to exchange ideas



Touring educational campaigns in the community

Power plant tours

2014 2015 2016 2017 2018 2019 2020 2021 – (FY)

▼ Introduction of new regulatory system

Roadmap to strengthen risk management (new regulatory system compliance)

Establish risk management (respond to new regulatory system)

Consider means to use risk information

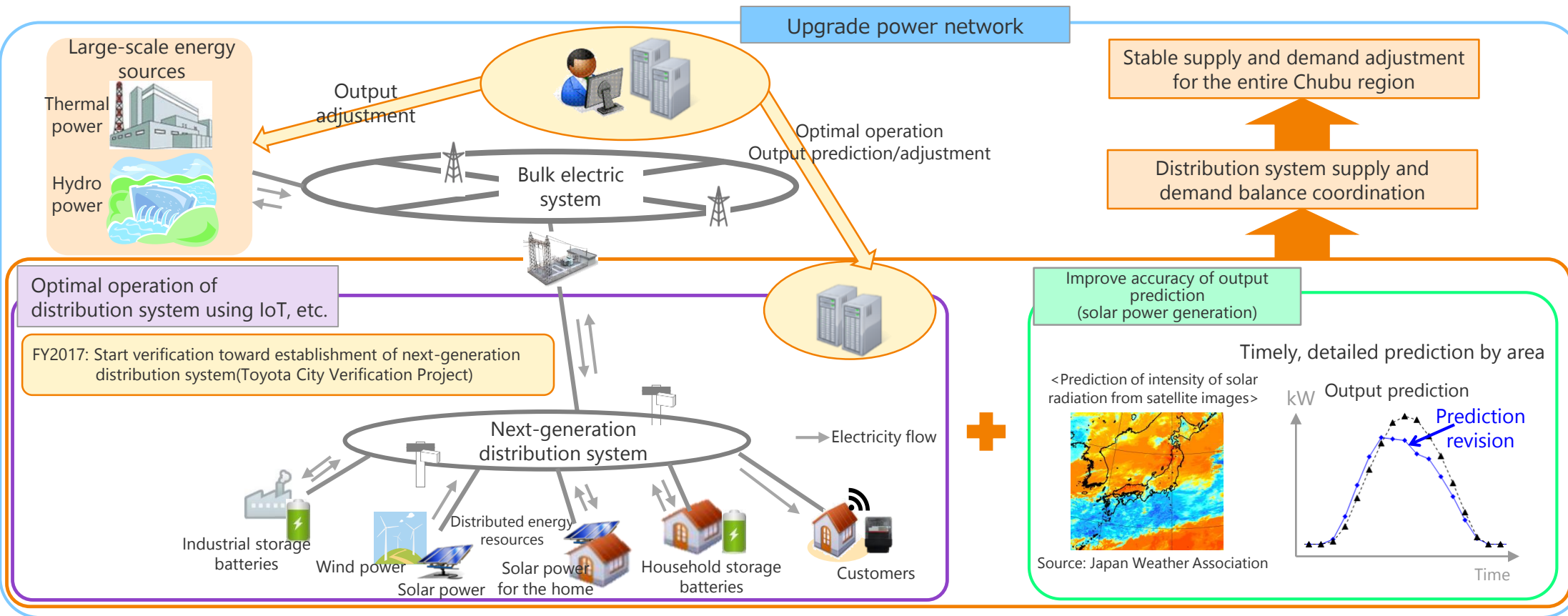
Establish risk quantification model

Improve/develop risk quantification methods

Operate new risk management system; verify and improve it continually

15 | Responding to the introduction/expansion of renewable energy (upgrading the power network)

- In response to output fluctuations in renewable energy (distributed energy resources), we will improve the accuracy of output prediction and conduct optimal operation of distribution system using IoT, etc.
- On top of that, we will combine large-scale energy sources from the bulk electric system in an effort to provide a stable supply of power to the entire Chubu region.



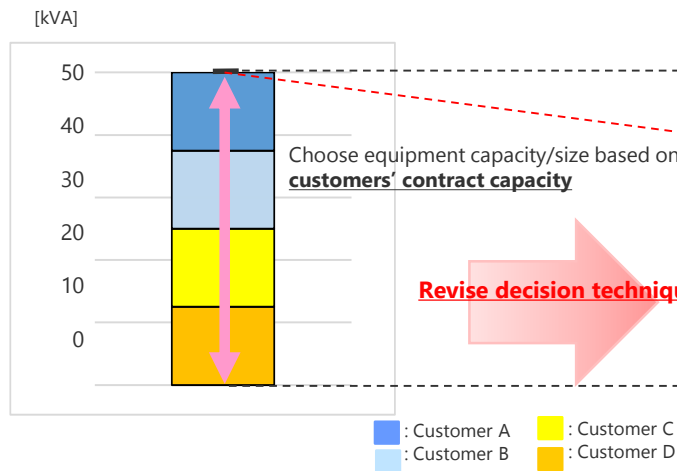
16 | Improve management efficiency to strengthen business base <1>

- Aiming to strengthen our business base through improved management efficiency, we will continually work at reducing repair costs and will streamline equipment in light of changes in the supply-demand structure caused by the introduction/expansion of renewable energy.

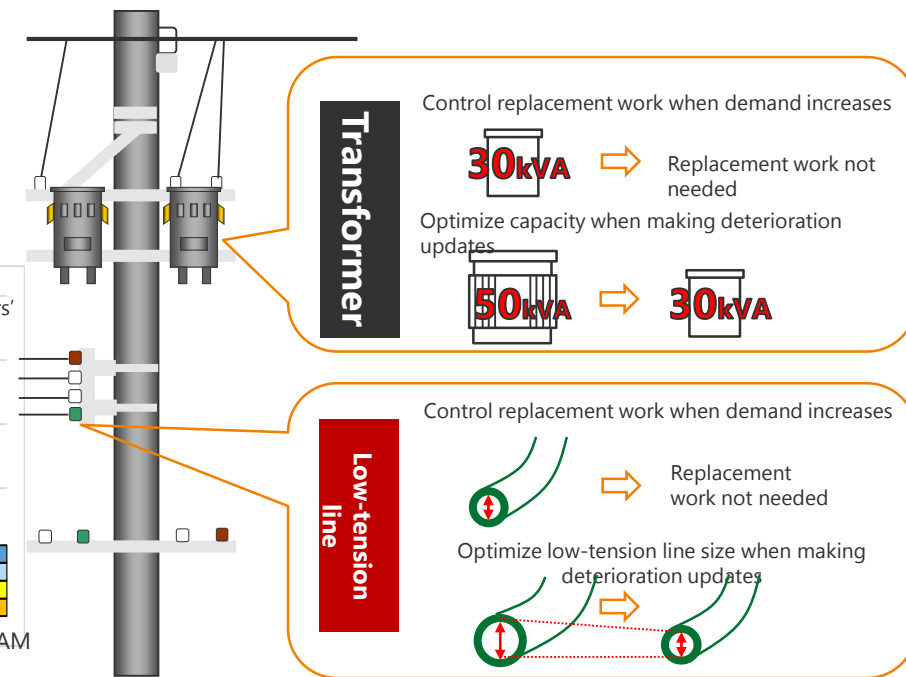
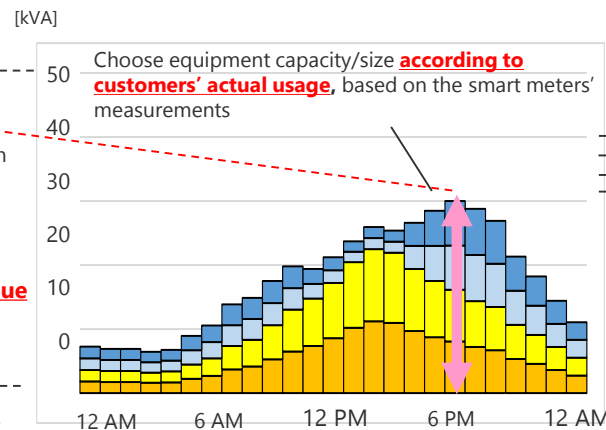
[Specific initiative example: equipment rationalization using smart meters]

We will increase the capacity factor and reduce device costs by installing equipment according to customers' actual power usage, based on the use of measurements from smart meters introduced.

<Decision method for equipment capacity/size> Before smart meter introduction



After smart meter introduction



17 | Improve management efficiency to strengthen business base <2>

[Specific initiative example: improving thermal efficiency of LNG combined cycle generation plants]

We are working on cutting fuel costs by improving the efficiency of existing LNG combined cycle generation plants.

The following construction projects are being planned or implemented to further improve thermal efficiency, restore summer output capacity, and extend intervals between inspections.

- Replacement of Kawagoe Thermal Power Station Unit No. 3's gas turbine into a newer model (completed)
- Replacement of Joetsu Thermal Power Station's hot gas turbine parts into a newer model (replacement underway)
- Replacement of Nishi-Nagoya Thermal Power Station Unit No.7's gas turbine into a newer model (replacement underway)

Harnessing the performance of latest gas turbine models, we are taking steps to further improve output change rates and shorten the time for starting up LNG combined cycle generation plants, in an effort to address significant supply-demand fluctuations stemming from an increase in solar power generation.



Carrying a gas turbine on the premises



Installing a newer gas turbine

18 | Improve management efficiency to strengthen business base <3>

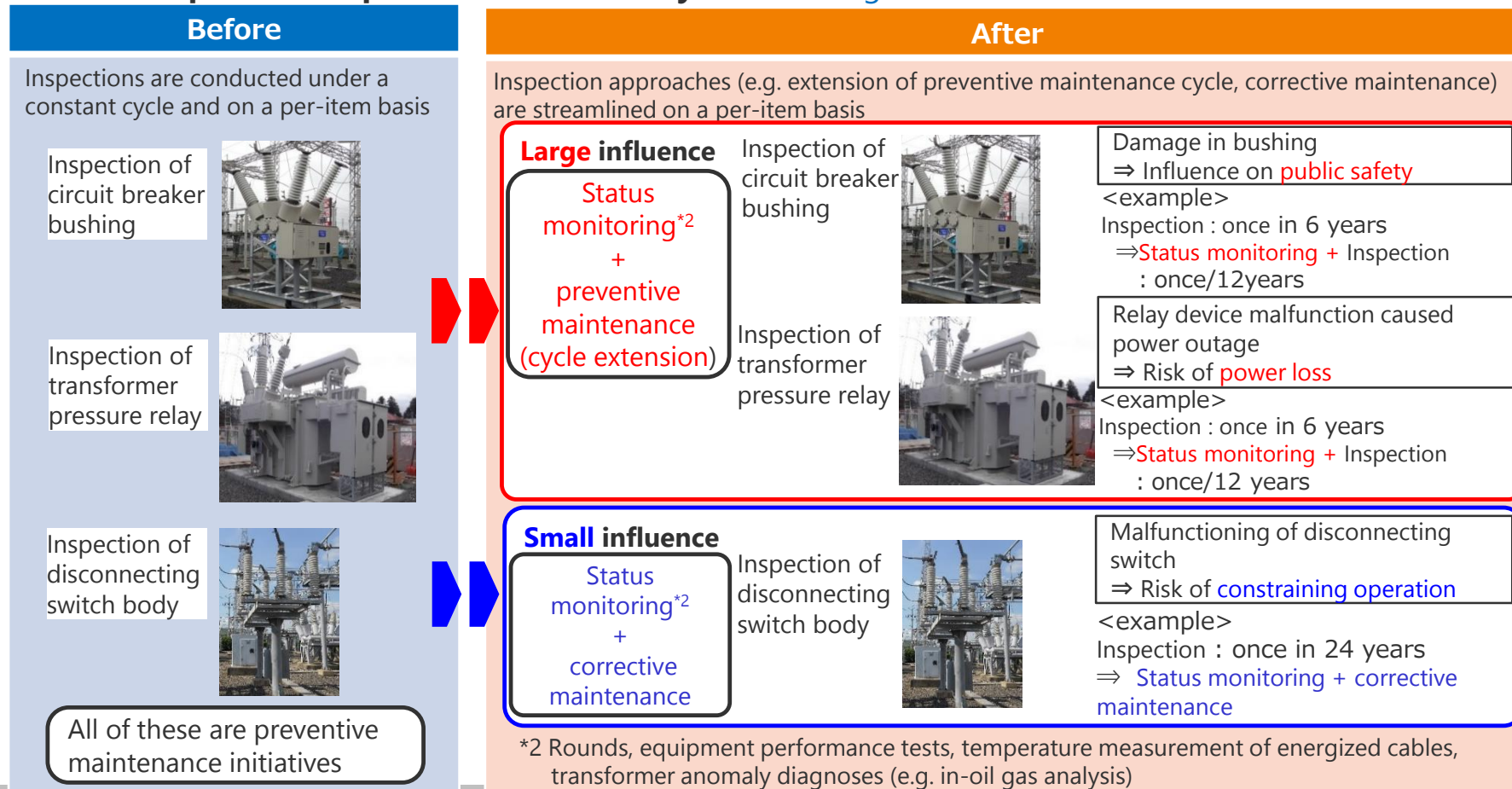
[Specific initiative example: improving thermal efficiency of LNG combined cycle generation plants]

Based on past hazard results and process of failure development, we categorize periodic inspection items for distribution substation transformation equipment that undergo periodic inspection from preventive maintenance aspects into groups with "large" and "small"*1 impact that are caused during failure. We save costs by doing so and carefully examining necessary inspection items and cycles.

By evaluating hazards after previous inspection cycle extensions and by evaluating accelerated aging through the use of removed items, we extend the cycle for replacing parts during periodic inspections and save costs accordingly.

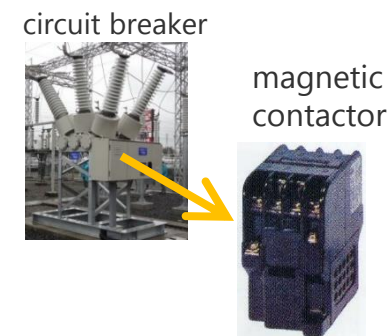
*1 Matters challenging energy supply or involving public safety issues are categorized as "large" impact. Issues that constrain operation are grouped into the "small" impact category.

◇ Review of periodic inspection (items and cycles) Target : distribution substation



◇ Cycle extension for replacing parts during periodic inspections Target : all substation

<example of cycle extension>
Replacement of circuit breaker's magnetic contactor



<cycle for replacing>
Before : 18 years
↓
After : 24 years

19 | Accelerate growth after completion of value chain in JERA

- We will complete a whole value chain from upstream investments and fuel procurement through power generation to power and gas wholesale sales by integrating our existing thermal power generation business, etc., with JERA in April 2019.
- We will aim to become a global energy corporate group by producing synergistic effects with the already integrated fuel/overseas power generation business and energy infrastructure business and by accelerating growth in each business field.

[Initiatives after value chain completion]

Fuel upstream

[Investment projects]
<At present>
5 projects
↓
<FY2025>
Approx. 10 projects

World's largest fuel trading scale

<FY2025>
Approx. 35 million tons LNG



Overseas power generation/energy infrastructure

- Accelerate renewable energy development
- Develop global-level O&M business

[Developed output]
<At present> 8 million kW
↓
<FY2025> Approx. 15 million kW

Fuel procurement

Fuel trading/sales

- Return trading knowhow to domestic thermal power business
- Expand gas/LNG wholesale sales

Fuel transportation

- Expand JERA-owned carrier fleet

<At present> 16 vessels
↓
<FY2025> Approx. 25 vessels

Domestic power generation

- Electricity/gas market trading; expand third-party sales
- Optimize power source portfolio to balance strengthening of cost competitiveness and achievement of low-carbon
- Rationalization through joint procurement of equipment and materials
- Improve efficiency through competitive O&M model in the global market

Optimization through integrated operation of the entire value chain

Income/expenditure standard: net income of around 200 billion yen in FY2025

Synergy from JERA integration
At least 100 billion yen/year (within 5 years after integration)
(Efficiency effect: 60 billion yen / income growth: 40 billion yen)

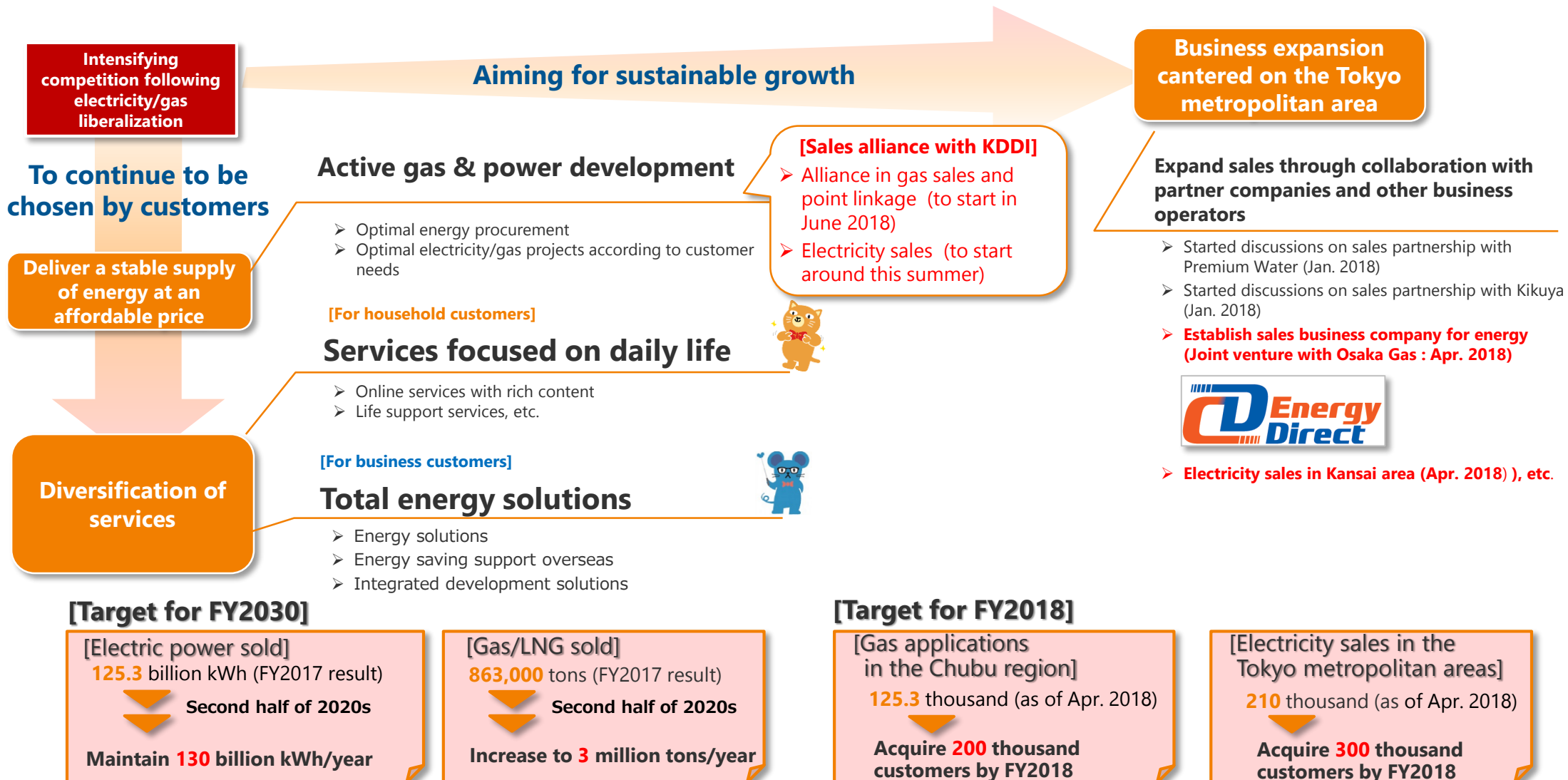


[Developed output]
<At present>
650,000 kW (under construction)
↓
<FY2025>
Approx. 9 million kW (new)

Stably deliver energy that is internationally competitive / Increase the corporate value of the Chubu Electric Power Group

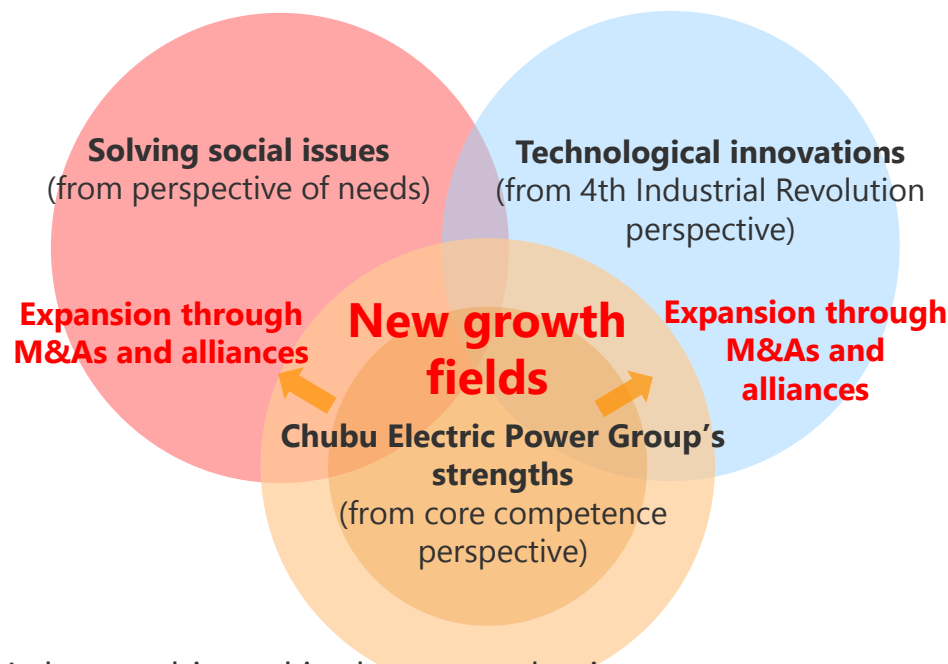
20 | Provide energy services that continue to be chosen by customers

- In order to continue to be chosen by customers in a liberalized retailing market, we will deliver new services that meet customers needs using IoT, etc., not just stable, affordable energy.
- Also, aiming for sustainable growth, we will work at business expansion centered on the Tokyo metropolitan area.



21 | Establish new growth fields (provide new forms of community)

- The Chubu Electric Power Group has contributed to regional development through the energy business. In order to help resolve social issues faced by communities, we will establish growth fields by working at providing “new forms of community.”



We have cultivated in the energy business

- connections and relationships of trust with customers in the community,
- knowhow building and operating electricity infrastructure, and
- energy saving and CO2 reduction proposals based on optimal use of energy that leverage our technical capabilities, proposal capabilities, and relationships of trust with customers

Services to raise the quality of life of individuals by using various data

- Approach of attempting to maintain and raise quality of life by making use of our customer base and various data, focusing on the inconveniences of each customer's life



Combine two approaches in various ways
Establish new growth fields = Provide new forms of community



Community services based on connecting and evolving several kinds of social infrastructure

- Approach of making customers' lives convenient and comfortable by evolving energy infrastructure into community support infrastructure that can meet social issues, working on community units of a certain scope

22 | Carrying out ESG management (E)

- We carry out business activities with awareness of ESG (environment, society, and governance), in order to fulfil our corporate social responsibility (CSR), increase our medium- to long-term corporate value, and contribute to the sustainable development of society.

E

(Environment)

In line with the Chubu Electric Power Group Basic Environmental Policy, we establish action plans as specific goals and practice environmental management.

Reduce CO2 emissions

□ Develop, introduce, and expand renewable energy

- Actively develop power sources
- Increase connection volume to transmission lines

□ Increase thermal efficiency of thermal power generation

- World-class high efficiency power generators
- Optimize power plant operation using IoT

□ Use nuclear power generation

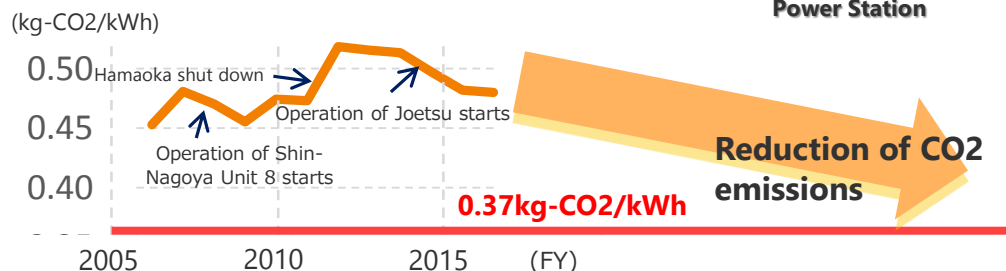


Mega Solar Shimizu



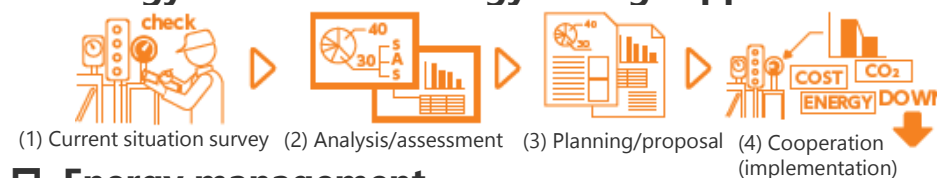
Nishi-Nagoya Thermal Power Station

[Image of our reduction of CO2 emission intensity]



Help customers/communities reduce CO2

□ Energy solutions & energy saving support



□ Energy management



Practice environmental management

- Harmony with nature
- Achieve recycling society
- Local and global cooperation



Training Chuden Foresters



23 | Carrying out ESG management (S・G)

S (Social)
So that employees will work with vitality, we will promote work-life balance, based on the idea that life (physical and mental health and a fulfilling life) is the foundation. Also, we will contribute to sustainable development of communities by valuing communication with members of the community.

G (Governance)
Aiming for sustainable growth, we will strive to further enhance our corporate governance, taking fairness and transparency as the core of management. In April 2018, we will establish a Risk Management Meeting and make a structure for integrated management of risks that would have a material effect on the company's management.

For employees

Work style reform (increase productivity)

- Expand flextime system company-wide (from April 2018)
- Introduce telework (from April 2018)

Promote diversity

- Provide continual training to double, at least, the number of women in managerial positions compared to FY2014 (FY2020)

Health management

- Complete medical check-ups for all employees (from April 2019)



Certified as an "Outstanding Health Management Corporation 2018 (White 500)" by the Ministry of Economy, Trade and Industry and the Nippon Kenko Kaigi.

For the community

Communication with community members

- Cooperation with universities (Mie University, etc.)
- Women monitors (tours of energy facilities, etc.)

Social contribution activities

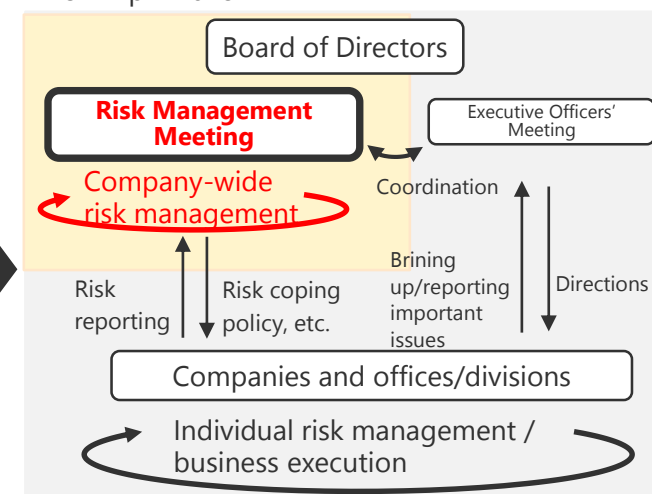
- PR for safe electricity use
- Guest classes / workplace experience

Risk management system

Conventional



From April 2018



Natural disaster risk

Cyber risk

Market risk

Compliance risk

...

03

Reference Data (1) : Financial Contents

24 | Consolidated Statements of Income

(Rounded down to nearest 100 million yen.) (Billion yen,%)

	FY2017 (A)	FY2016 (B)	Change (A-B)	(A-B)/B
Operating revenues	2,853.3	2,603.5	249.7	9.6
Non-operating revenues	27.8	18.4	9.4	51.2
Ordinary revenues	2,881.2	2,621.9	259.2	9.9
Operating expenses	2,716.8	2,467.0	249.7	10.1
Non-operating expenses	35.8	33.4	2.4	7.3
Ordinary expenses	2,752.6	2,500.5	252.1	10.1
<Operating income>	<136.5>	<136.4>	<0.0>	<0.0>
Ordinary income	128.5	121.4	7.0	5.8
Reserve for fluctuation in water levels	(0.0)	(0.3)	0.3	-
Extraordinary income (loss)(*)	(23.3)	30.2	(53.6)	-
Income taxes	28.4	35.2	(6.7)	(19.3)
Net income attributable to non-controlling interests	2.3	2.2	0.1	5.2
Net income attributable to owners of parent	74.3	114.6	(40.2)	(35.1)

* FY2017 : Impairment loss

FY2016 : Gain on change in equity

25 | Non-consolidated Statements of Income <1>: Operating revenues

(Rounded down to nearest 100 million yen.) (Billion yen,%)

	FY2017 (A)	FY2016 (B)	Change (A-B) (A-B)/B		【Major factors for change】
Electricity sales revenues	2,145.3	2,027.6	117.6	5.8	<ul style="list-style-type: none"> - An increase in fuel cost adjustment charge : +118.4 - An increase in surcharge under act on purchase of renewable energy sourced electricity : +43.2
Sold power to other electric utilities(*1)	79.9	55.4	24.5	44.3	
transmission revenue, etc. (*2)	61.6	30.5	31.1	102.1	<ul style="list-style-type: none"> - An increase in market transaction sales
Grant under act on purchase of renewable energy sourced electricity	227.3	203.4	23.9	11.7	<ul style="list-style-type: none"> - An increase in purchase of renewable energy sourced electricity
Other	28.6	26.5	2.0	7.8	
Electricity business operating revenues	2,542.9	2,343.5	199.3	8.5	
Incidental businesses operating revenues	54.1	46.1	8.0	17.5	<ul style="list-style-type: none"> - Gas supply business : +9.2 (rise in unit price of revenues) <Gas/LNG sold> 846 thousand tons → 863 thousand tons
Total operating revenues	2,597.1	2,389.7	207.4	8.7	

*1 Sold power to other utilities, and Sold power to other suppliers

*2 Transmission revenue and Settlement revenue among utilities

26 | Non-consolidated Statements of Income <2>: Operating expenses

(Rounded down to nearest 100 million yen.) (Billion yen,%)

	FY2017 (A)	FY2016 (B)	Change (A-B)	(A-B)/B	【Major factors for change】
Salaries and employee benefits	181.0	176.2	4.8	2.8	- Operational deterioration of pension assets
Fuel	713.6	614.5	99.0	16.1	- Differences in power generated : -23.4 <div> <ul style="list-style-type: none"> •Improvement of thermal Efficiency : -11.0 •A decrease in thermal power generated : -12.4 </div>
Nuclear back-end expenses (*1)	12.8	13.3	(0.5)	(3.8)	
Purchased power etc. (*2)	405.3	346.8	58.5	16.9	- Differences in unit price : +122.4
Transmission charges etc. (*3)	17.5	10.0	7.5	74.6	
Maintenance	184.9	204.6	(19.7)	(9.6)	- An increase in purchase of renewable energy sourced electricity
Depreciation	247.4	236.2	11.1	4.7	- An increase in extra-regional supply
Taxes other than income taxes	123.4	123.8	(0.3)	(0.3)	
Levy under act on purchase of renewable energy sourced electricity	276.7	233.4	43.2	18.5	- A decrease in thermal (Inspectional construction cost)
Other	266.7	272.4	(5.7)	(2.1)	- Depreciation of Nishi-Nagoya Thermal Power Plant Unit No.7
Electricity business operating expenses	2,429.8	2,231.7	198.0	8.9	
Incidental business operating expenses	52.6	40.6	11.9	29.3	
Total operating expenses	2,482.4	2,272.4	209.9	9.2	- Gas supply business : +12.2

*1 Contributions for reprocessing of irradiated nuclear fuel, Designated radioactive waste disposal expenses, Decommissioning nuclear power plants

*2 Purchased power from other utilities, Purchased power from other suppliers, Portion of the existing power generation expenses such as spent fuel reprocessing for which contracts have been signed

*3 Transmission charges, supply connection transmission charges, Settlement revenue among utilities

27 | Non-consolidated Statements of Income <3>: Net income

(Rounded down to nearest 100 million yen.) (Billion yen,%)

	FY2017 (A)	FY2016 (B)	Change (A-B) (A-B)/B	
Operating income	114.7	117.2	(2.5)	(2.2)
Non-operating revenues	10.8	13.0	(2.2)	(17.3)
Non-operating expenses	33.6	31.1	2.4	7.8
Ordinary revenues	2,607.9	2,402.7	205.1	8.5
Ordinary expenses	2,516.0	2,303.6	212.4	9.2
Ordinary income	91.8	99.1	(7.2)	(7.3)
Reserve for fluctuation in water levels	(0.0)	(0.3)	0.3	-
Extraordinary loss	22.3	-	22.3	-
Income taxes	21.0	27.4	(6.4)	(23.3)
Net income	48.5	72.0	(23.4)	(32.6)

【Major factors for change】

- Electricity business : +1.3
(111.8 → 113.1)
- Incidental business : -3.8
(5.4 → 1.5)

- Impairment loss relating thermal power plants etc.

		(Rounded down to nearest 100 million yen.)		(Billion yen)
		2018.3 (A)	2017.3 (B)	Change (A-B)
Assets	Consolidated	5,530.1	5,412.3	117.8
	Non-consolidated	5,001.2	4,956.5	44.6
Liabilities	Consolidated	3,738.2	3,687.5	50.6
	Non-consolidated	3,556.1	3,535.9	20.2
Net assets	Consolidated	1,791.9	1,724.7	67.2
	Non-consolidated	1,445.0	1,420.5	24.4
Shareholders' equity ratio (%)	Consolidated	31.3	31.1	0.2
	Non-consolidated	28.9	28.7	0.2
Outstanding interest-bearing debt	Consolidated	2,595.6	2,674.7	(79.1)
	Non-consolidated	2,569.4	2,662.8	(93.3)

[Operating revenues]

			(Rounded down to nearest 100 million yen.)		(Billion yen)	
	FY2017 (A)	external customers	FY2016 (B)	external customers	Change (A-B)	external customers
Power Generation	1,097.6	47.5	986.2	29.4	111.3	18.0
Power Network	744.6	85.7	732.9	50.7	11.7	35.0
Customer Service & Sales	2,633.8	2,527.9	2,452.6	2,344.1	181.2	183.7
Others (*)	706.1	192.1	710.1	179.2	(4.0)	12.8
Total		2,853.3		2,603.5		249.7

[Operating income and loss]

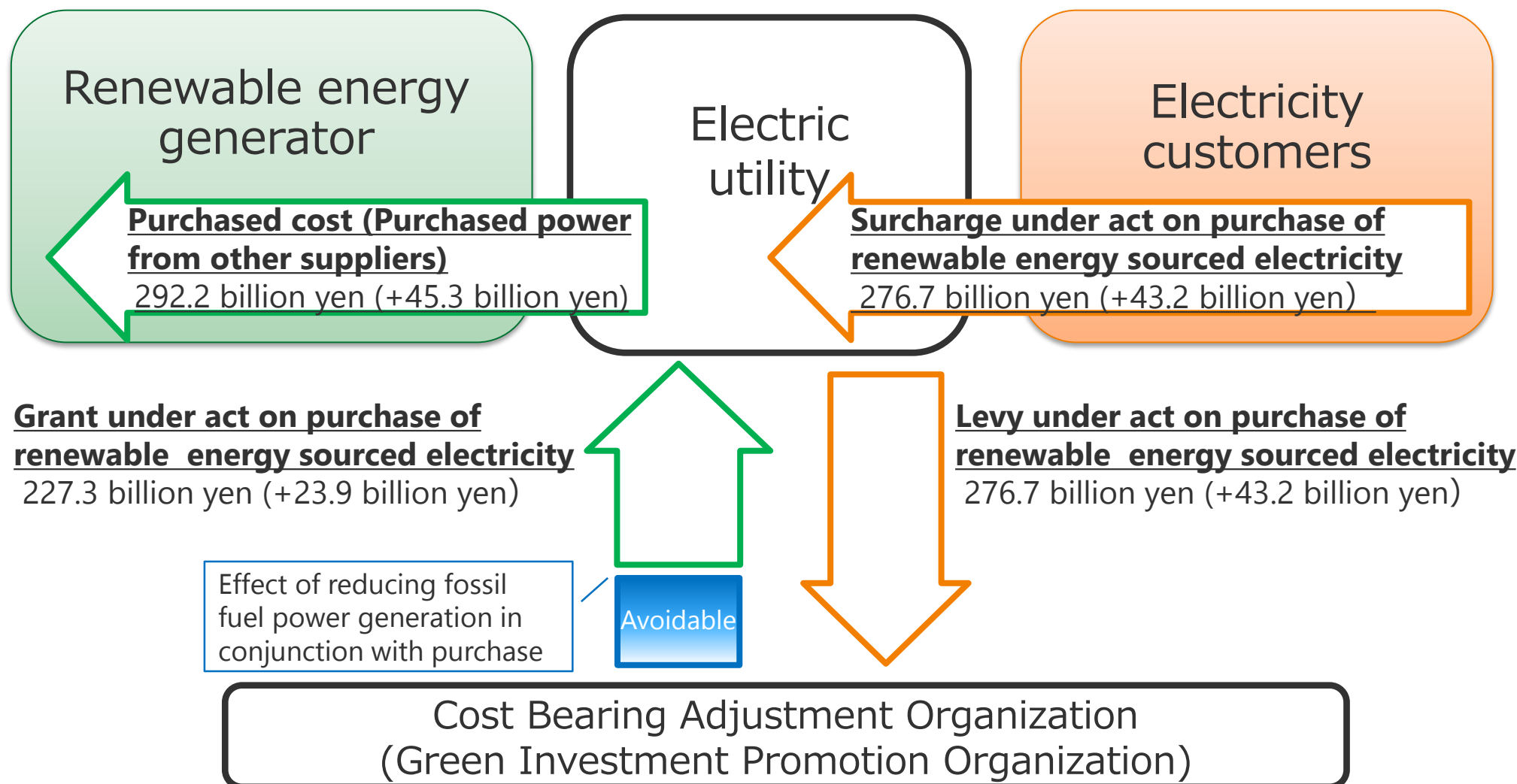
			(Rounded down to nearest 100 million yen.)		(Billion yen)	
	FY2017 (A)		FY2016 (B)		Change (A-B)	
Power Generation		38.2		61.2		(23.0)
Power Network		55.2		35.0		20.1
Customer Service & Sales		38.1		51.1		(12.9)
Others (*)		7.1		(8.5)		15.6
Operating income		138.8		138.9		(0.1)

* "Others" is business segment that is excluded from reporting segments and includes nuclear power division, administrative division and other consolidated subsidiaries.

(Rounded down to nearest 100 million yen.) (Billion yen)

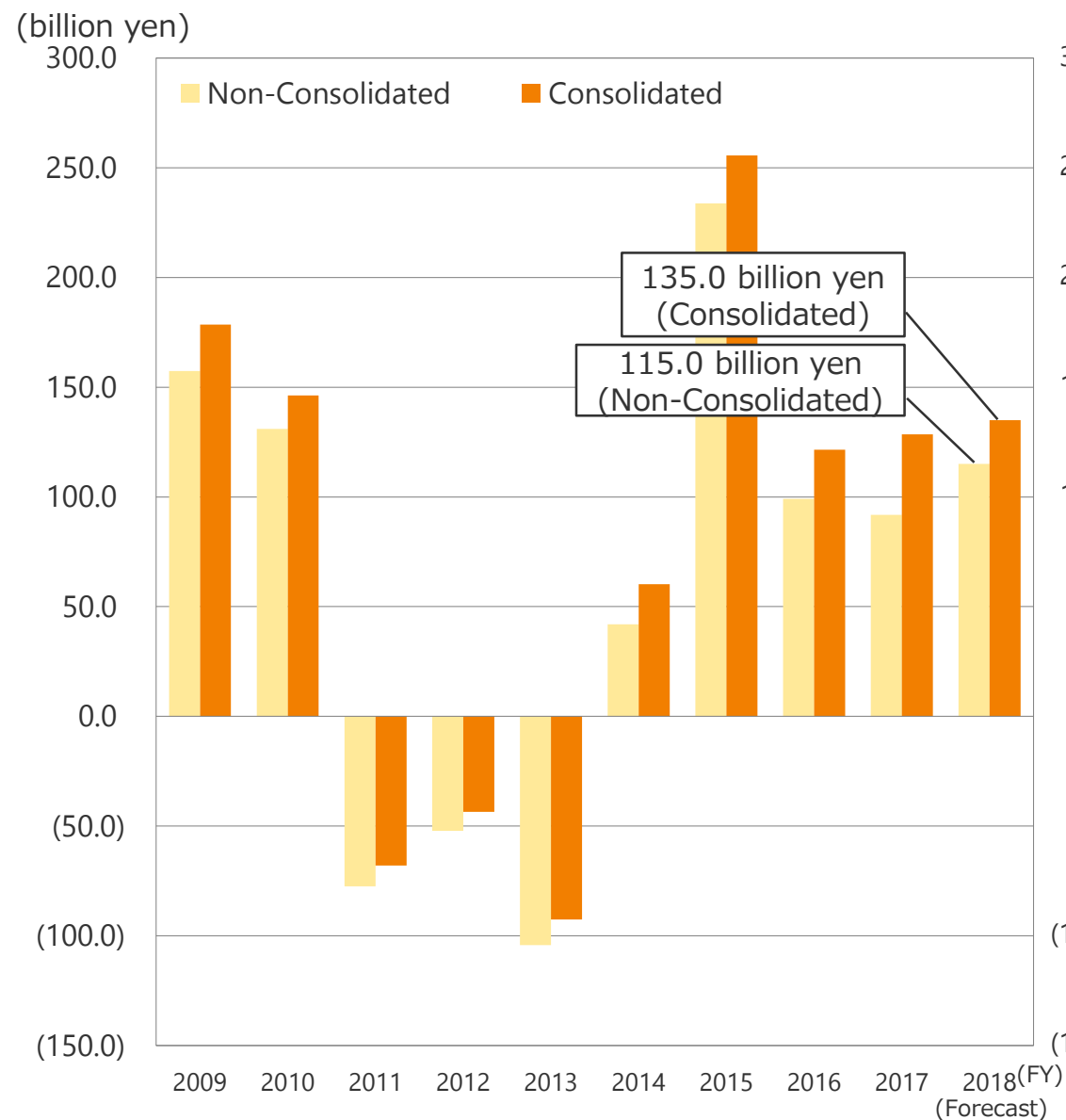
	FY2017 (A)	FY2016 (B)	Change (A-B)
Cash flows from operating activities (a)	424.1	335.0	89.0
Cash flows from investing activities (b)	(344.4)	(360.2)	15.7
Cash flows from financing activities (c)	(88.6)	21.0	(109.7)
Net decrease in cash and cash equivalents(a)+(b)+(c)	(9.0)	(4.0)	(4.9)
	FY2017 (A)	FY2016 (B)	Change (A-B)
Free cash flows (a)+(b)	79.6	(25.1)	(104.8)

<Result of FY2017 (change from the previous year in parenthesis)>

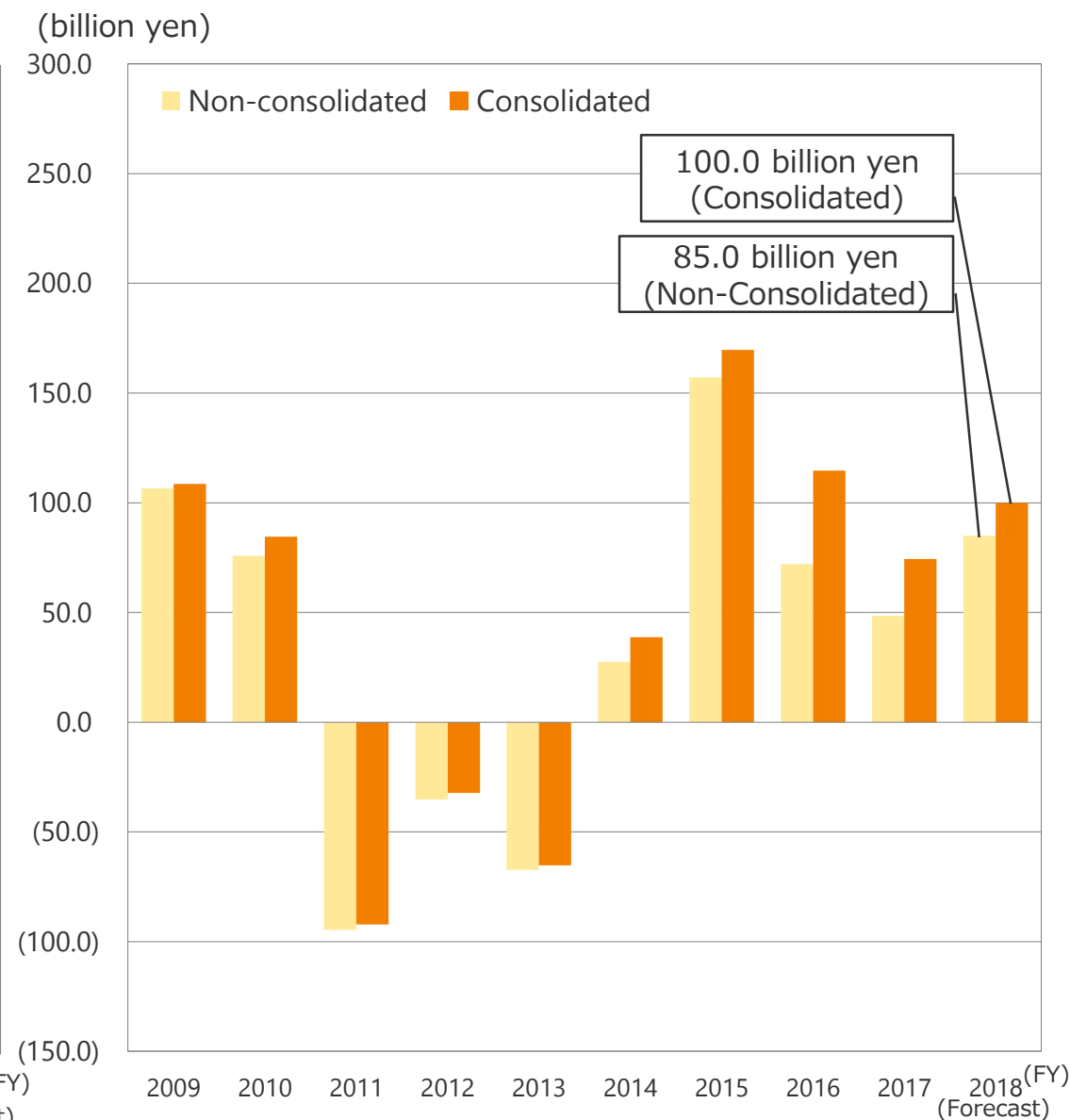


32 | Ordinary Income(Loss) and Net Income(Loss)

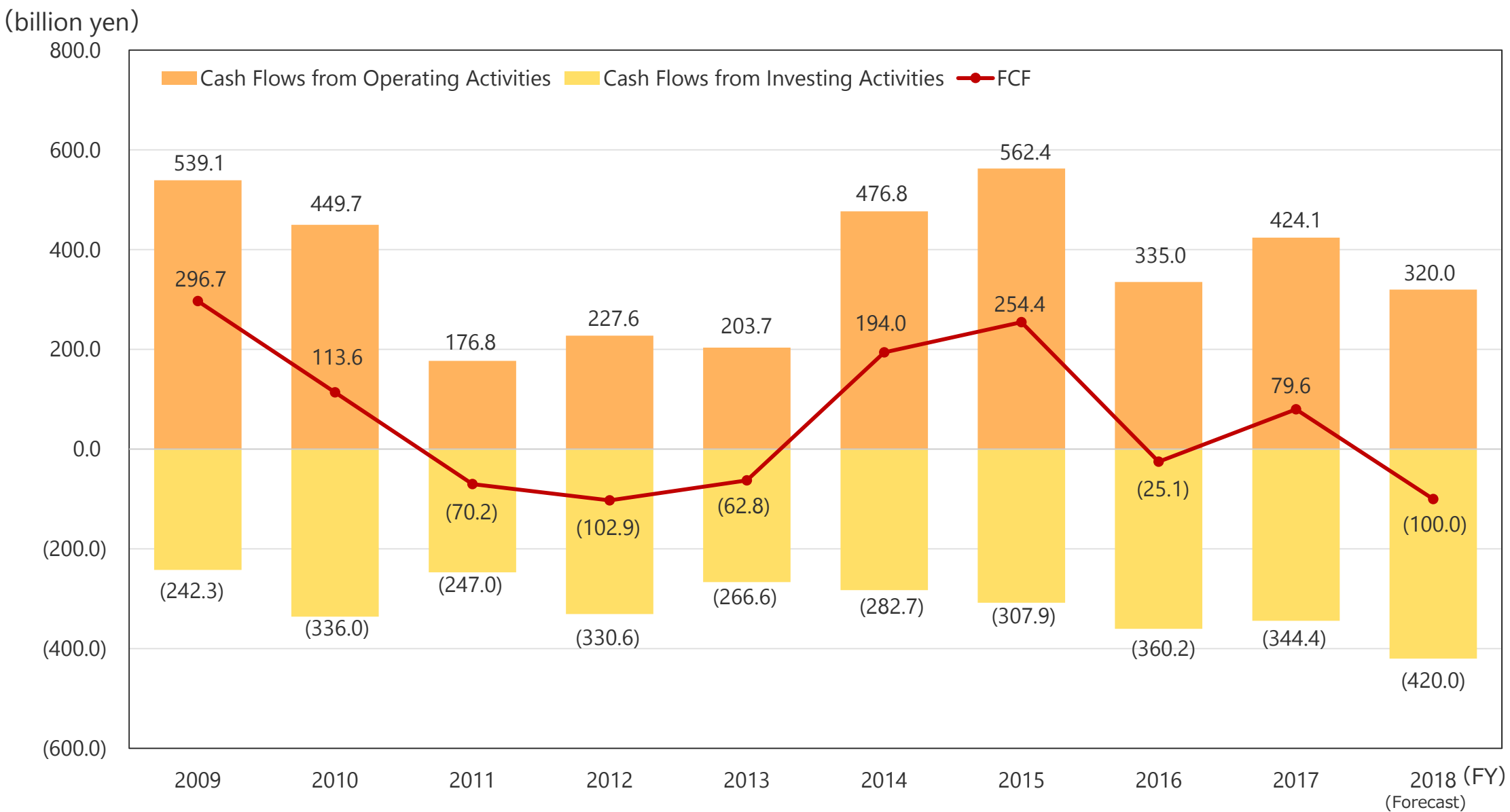
[Ordinary Income(Loss)]



[Net Income(Loss)]



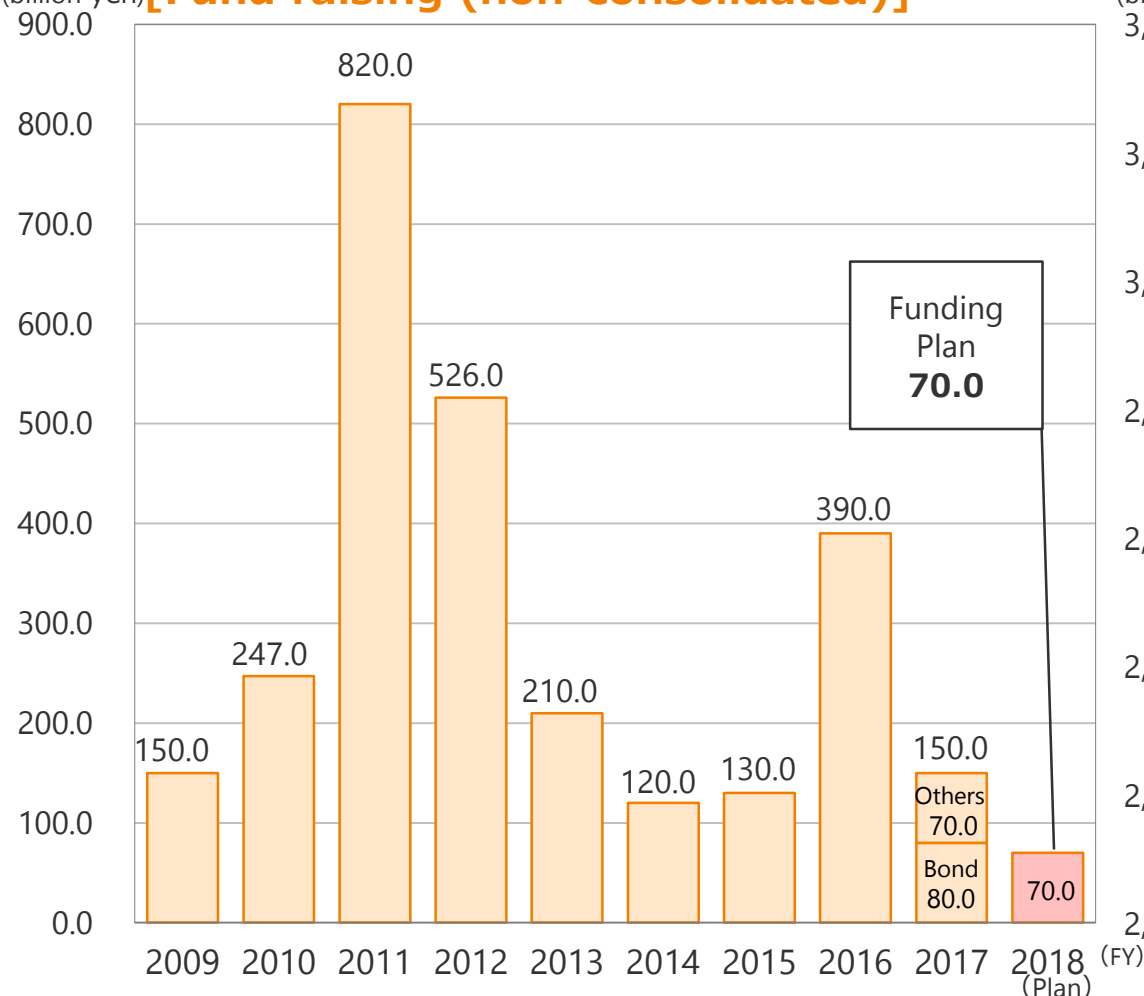
33 | Cash Flow (Consolidated)



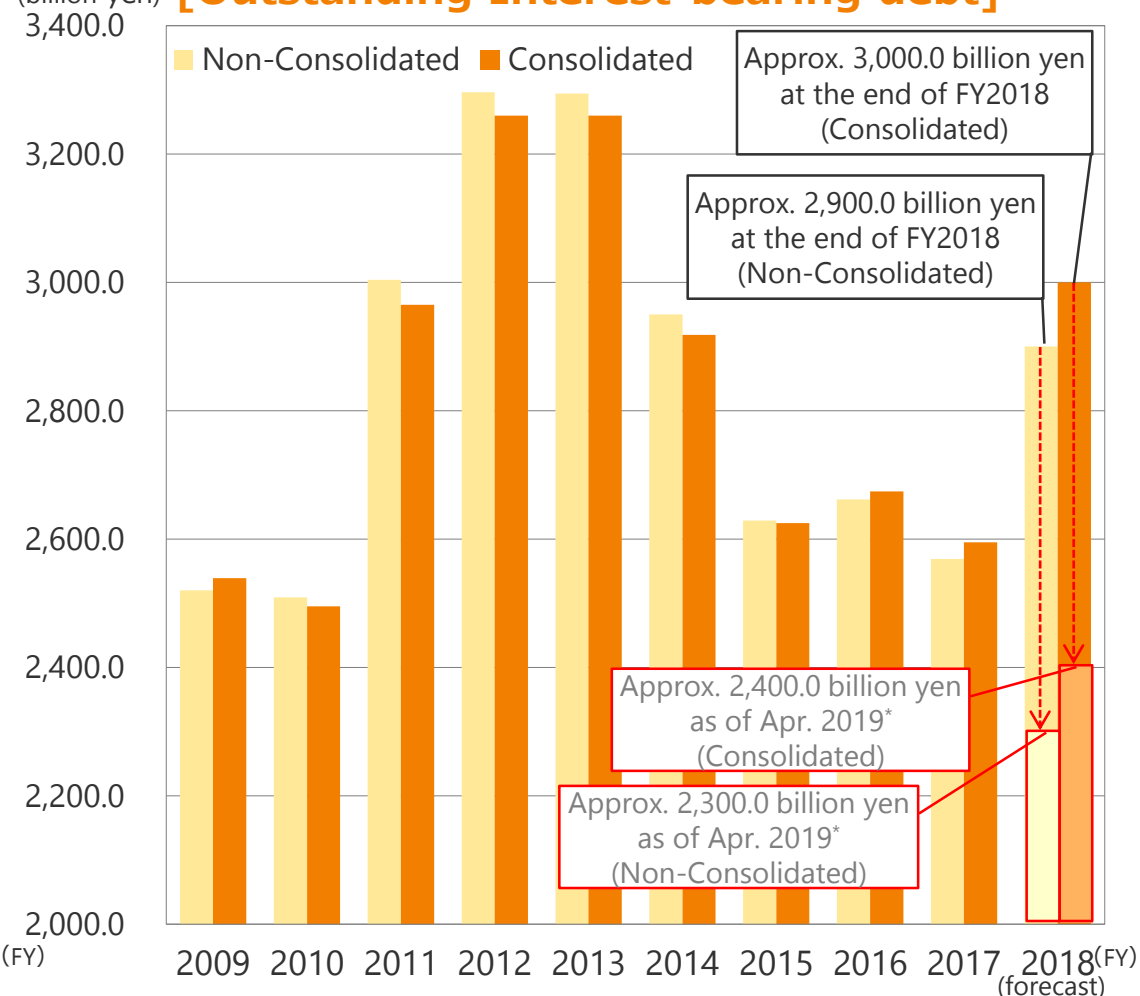
34 | Fund Raising and Outstanding Interest-bearing Debt

- We raised total approx. 1,500.0 billion yen in long-term funding for 3 years since the shutdown of Hamaoka Nuclear Power Station.
- We forecast to raise approx. 70.0 billion yen in long-term funding in FY2018.
- We forecast outstanding Interest-bearing debt to become approx. 3,000.0 billion yen on consolidated base in FY2018, and approx. 2,900.0 billion yen based on non-consolidated in FY2018.

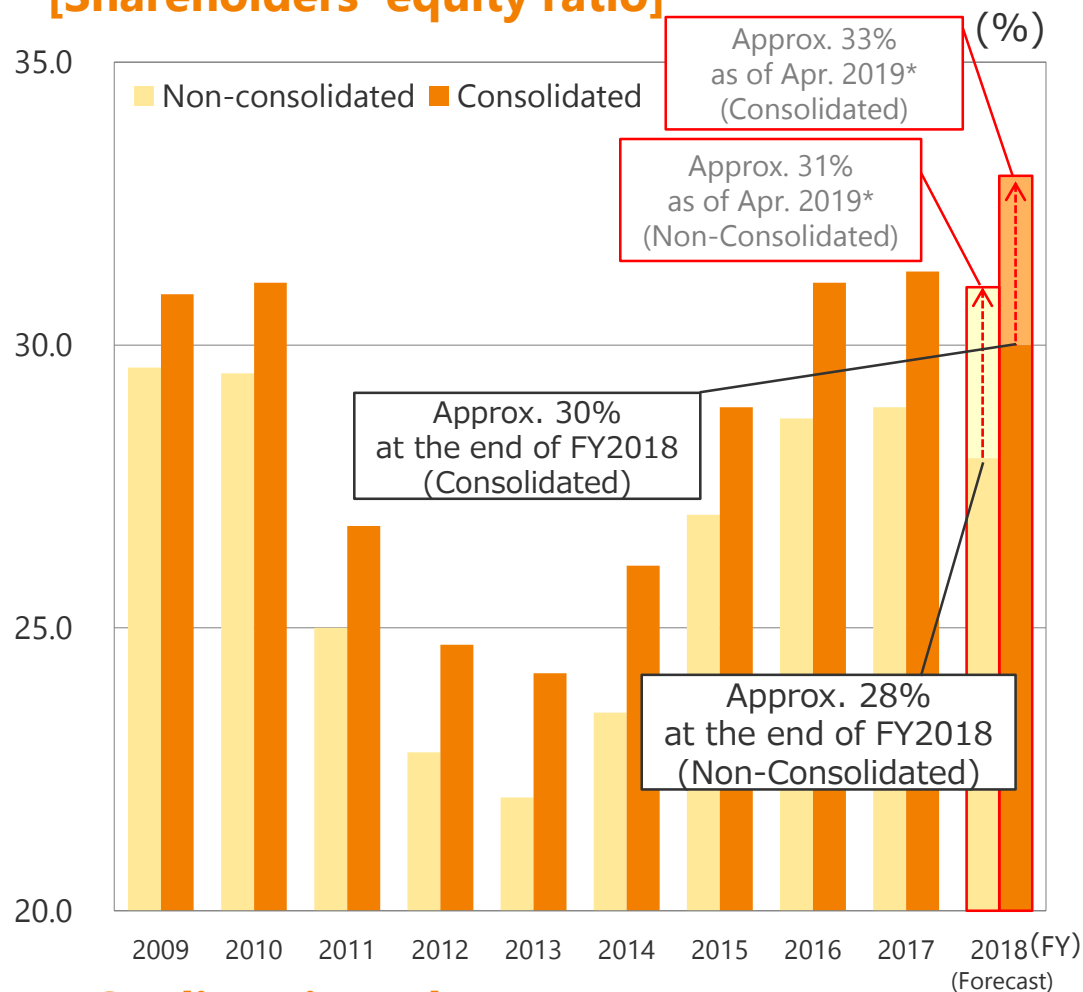
(billion yen) **[Fund raising (non-consolidated)]**



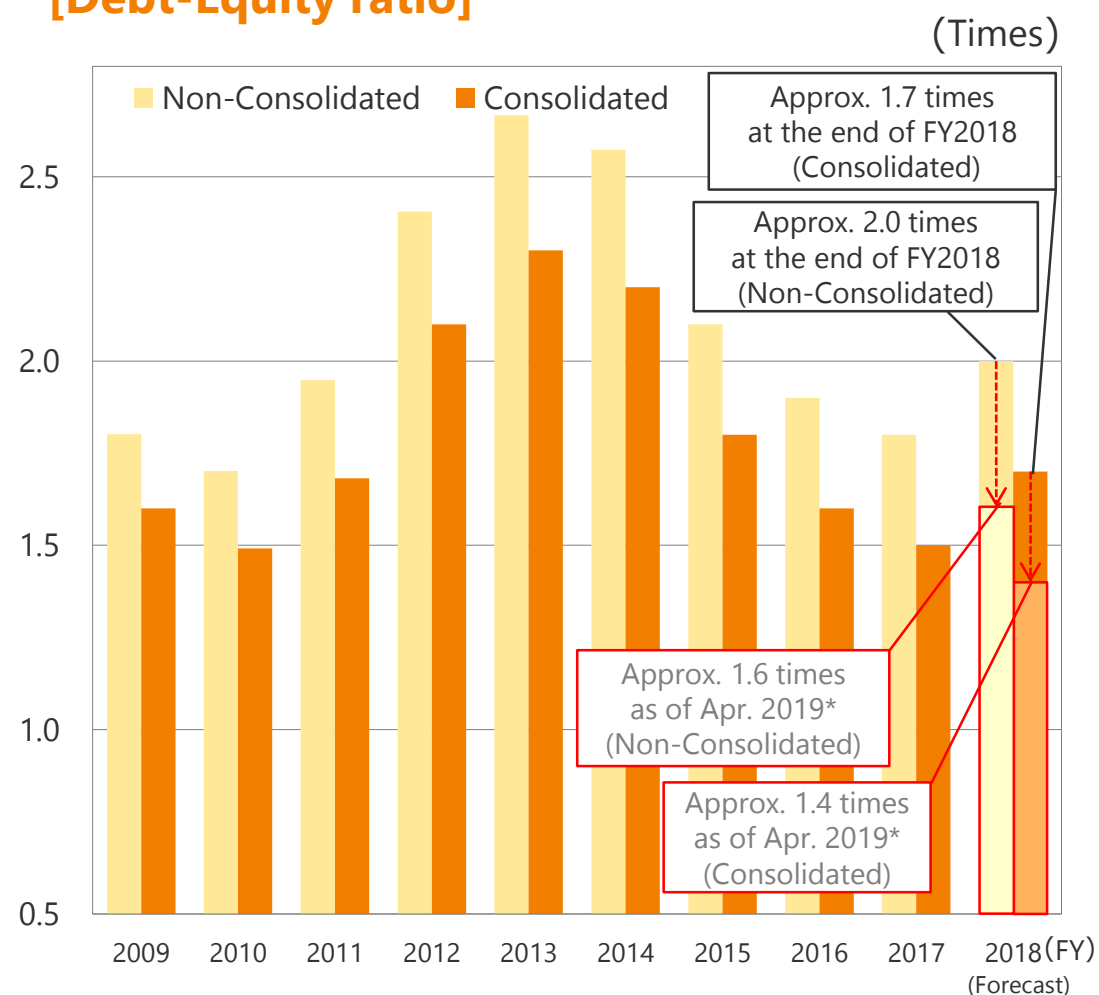
(billion yen) **[Outstanding Interest-bearing debt]**



[Shareholders' equity ratio]



[Debt-Equity ratio]

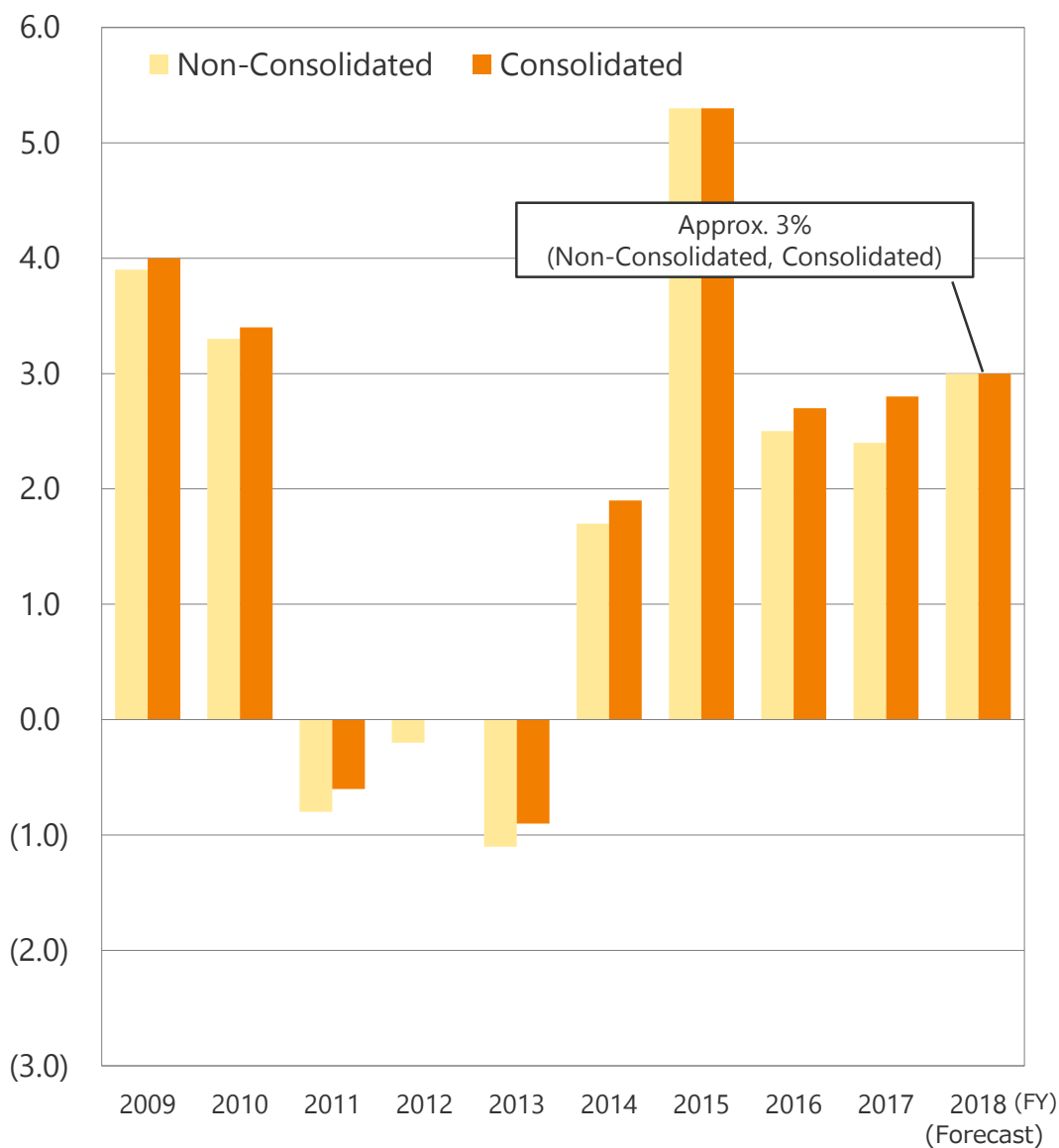


[Credit ratings (long-term)]

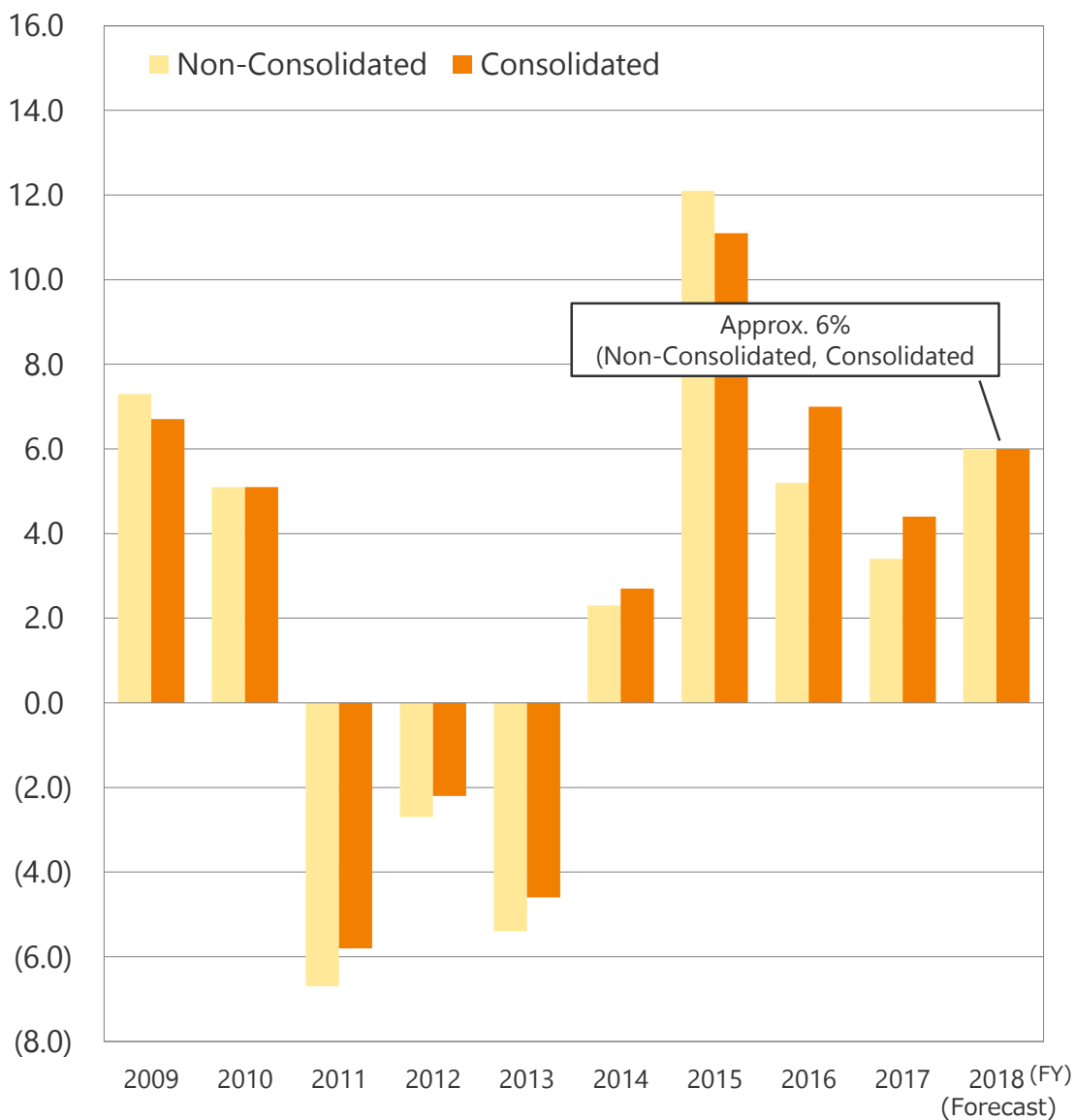
Moody's	R&I	JCR
A3	A+	AA

* Forecast after integration of existing thermal power generation businesses into JERA

(%) [ROA]



(%) [ROE]



		FY2017	Target
Chubu region	The number of applications ; New electric tariff menu	1.41 million	—
Outside of Chubu region	Electrical energy sold in the Tokyo metropolitan area	5.2 billion kWh	Increase to 30.0 billion kWh/year (second half of 2020s)
	The number of applications ; Electricity in the Tokyo metropolitan area	210 thousand	Acquire 300 thousand customers by FY2018
Gas	Gas and LNG sold	863 thousand tons	Increase to 3,000 thousand tons/year (second half of 2020s)
	The number of applications ; Gas (for household, etc.)	117 thousand	Acquire 200 thousand customers by FY2018
KatEne members		1.95 million	—

03

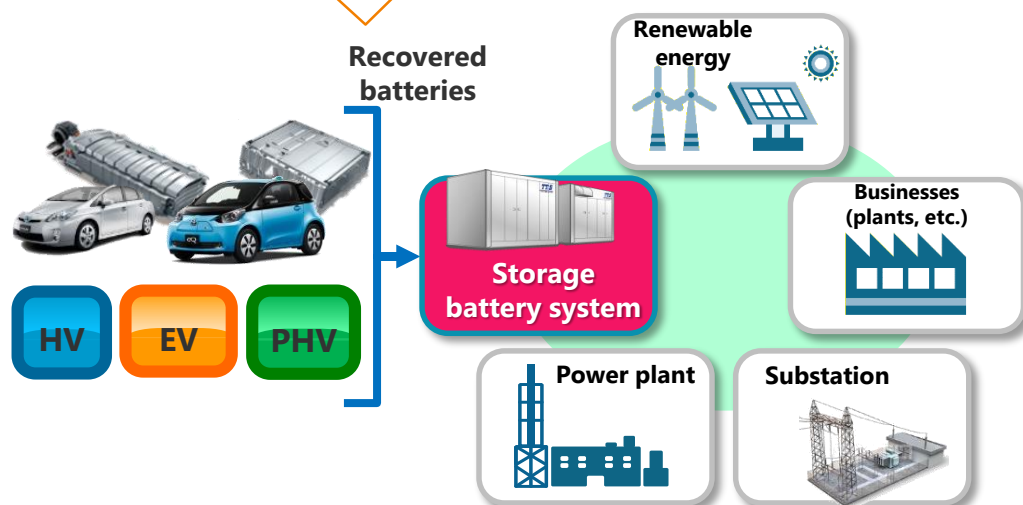
Reference Data (2) : Management Information

38 | Responding to the introduction/expansion of renewable energy (reuse storage batteries for EVs)

- In cooperation with Toyota Motor Corporation, we will start new verification aimed at establishing a high-capacity storage battery system that reuses storage batteries for EVs, in order to use it in various distribution system issues caused by the introduction/expansion of renewable energy.

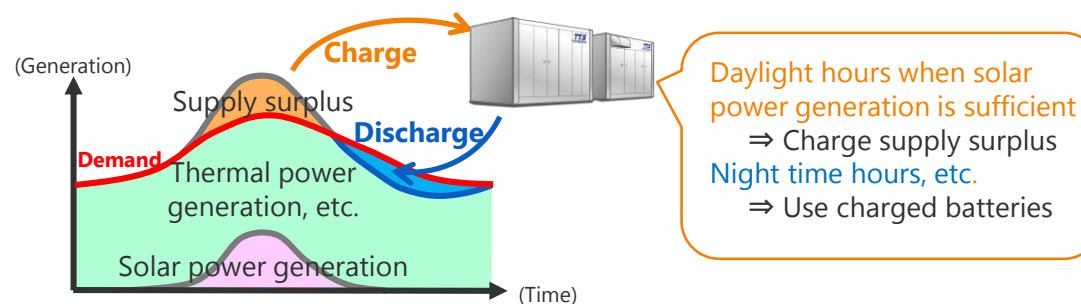
FY2018: Start verification of storage battery system
FY2020: Plan to introduce approx. 10,000 kW generation output / equivalent to 10,000 batteries

Even batteries whose performance has dropped on an individual basis can be reused in combination.

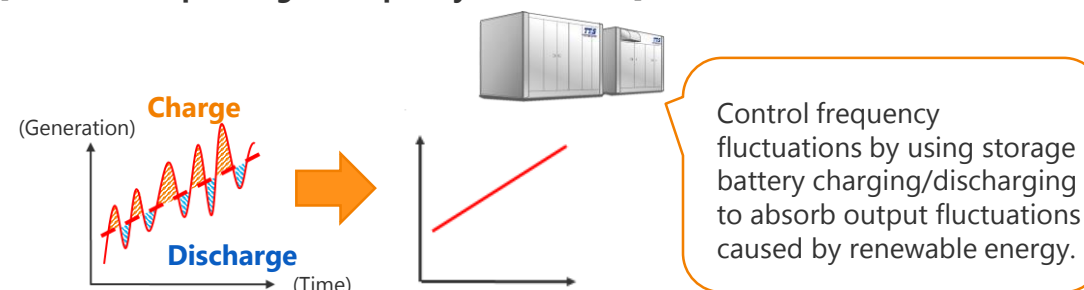


Example use of storage battery system

[1: Use for supply and demand adjustment]



[2: Use for responding to frequency fluctuations]



[Domestic power generation business (New establishment and replacement)]

Bring together the knowledge and technology of both companies to establish and replace thermal power stations, and thereby seek a balance between achieving improved competitiveness and addressing global warming issues.

We will develop fair competitive activities and realize sound market development in the newly established domestic electric power market etc.

Place (Fuel)	Output	Start of operation
Hitachinaka (Coal)	650 MW	FY 2020
Goi (LNG)	Approx. 2,340 MW	FY 2022 - FY 2023
Anegasaki (LNG)	Approx. 1,950 MW	FY 2022 - FY 2023
Yokosuka (Coal)	Approx. 1,300 MW	FY 2023

[Assets subjected to integration of existing thermal power generation businesses into JERA]

Assets subjected to integration			Chubu	TEPCO FP
Assets	Thermal power generation business	Existing thermal power generation	10 locations ^{*1}	15 locations ^{*2}
		Generation capacity ^{*3} (MW)	2,341	4,296
		Electricity generated ^{*4} (billion kWh)	1,102	1,902
	Fuel acceptance/ storage/gas transmission business	LNG terminals	Owned terminals : 3 locations ^{*5} Joint terminal : 1 location ^{*6}	Own terminals : 2 locations ^{*7} Joint terminal : 2 locations ^{*8}
		Tank capacity (million kL)	1.93	2.98
		Payout amount ^{*4} (million tons)	12.77	22.57
	Related companies	Subsidiaries	2 companies ^{*9}	6 companies ^{*10}
		Affiliated companies	2 companies ^{*11}	4 companies ^{*12}

^{*1} Shin-Nagoya, Yokkaichi, Chita, Taketoyo, Nishi-Nagoya, Atsumi, Chita Daini, Kawagoe, Hekinan, Joetsu

^{*2} Futtsu, Chiba, Goi, Anegasaki, Sodegaura, Yokohama, Yokosuka, Kawasaki, Minami-Yokohama, Higashi-Ogishima, Oi, Shinagawa, Hitachinaka, Hirono

^{*3} As of 1 January 2018

^{*4} Results for FY2016

^{*5} Kawagoe LNG Terminal, Yokkaichi LNG Center, Joetsu LNG Terminal

^{*6} Chita LNG Joint Terminal

^{*7} Futtsu LNG Terminal, Higashi-Ogishima LNG Terminal

^{*8} Sodegaura LNG Joint Terminal, Negishi LNG Joint Terminal

^{*9} Chita L.N.G Co., Ltd., Chita Berth Co., Inc.

^{*10} Bio Fuel Co., Inc., Fuel TEPCO, Tokyo Waterfront Recycle Power Co., Ltd., Kawasaki Steam Net Co., Ltd., Nanso Service Co., Ltd., Ogishima Gas Supply Co., Ltd.

^{*11} Kasumi Berth Co., Inc., Aichi Kinuura Bio K.K.

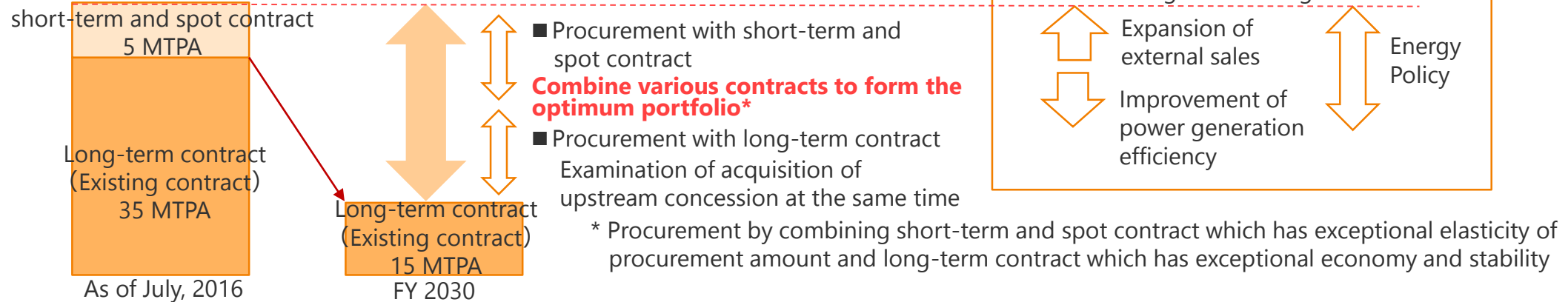
^{*12} Kimitsu Cooperative Thermal Power Company, Inc., Kashima Kyodo Electric Power Co., Ltd., Soma Kyodo Power Company, Ltd., Joban Joint Power Co., Ltd.
(Only equity method affiliated companies)

40 | Initiatives of JERA<2>

【Fuel business (upstream, procurement, transportation, trading)】

Optimum portfolio is create using the world's largest procurement scale and trading, and fuel procurement that can flexibly respond to change of business environment in the future is realized.

○Creation of optimum portfolio of LNG



Dec, 2016	(Coal) Signing of binding agreements for the acquisition of EDF Trading's coal and freight business	Following completion of the transaction, JERA Trading("JERAT") will become one of the largest coal traders globally, with a major presence in both the Atlantic and Pacific basins and total physical coal sales of approximately 60 million tonnes per annum.
Oct, 2017	(LNG) Conclusion of LNG Sales and Purchase HOA with Malaysia LNG	JERA will continue to focus on building and maintaining an optimal LNG procurement portfolio that enables economical and competitive procurement, as well as flexibility to respond to changes in the business environment.
Dec, 2017	(LNG) Signing of a non-binding agreement for an LNG optimization joint venture through JERAT with EDF Trading.	JERAT would become the exclusive LNG optimizer for JERA and the EDF Group, managing their collective short-term optimization activity in the LNG markets.

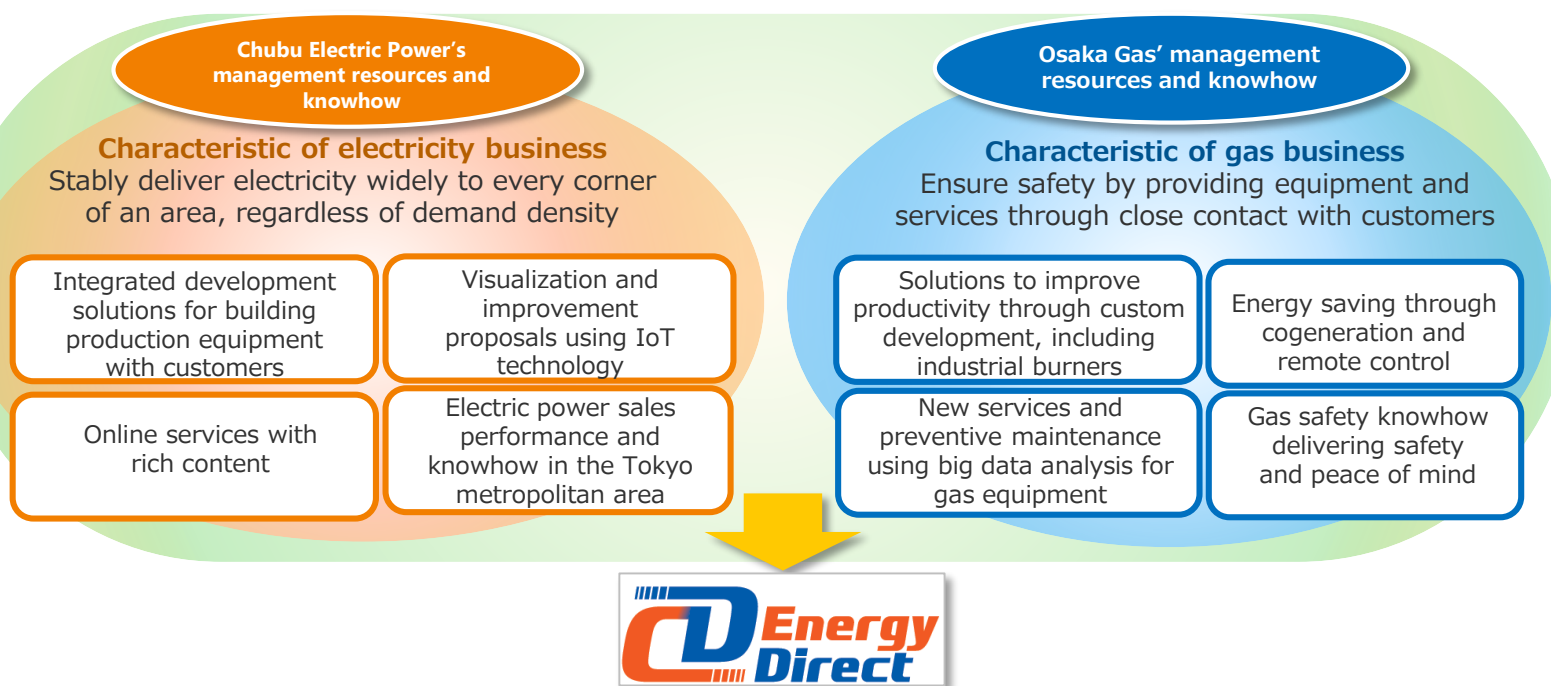
【Overseas power generation business】

By expanding power generation and energy infrastructure business overseas, economic growth and reduction of environmental load in developing countries are supported and new revenue source is acquired.

Jan, 2017	(US) Participation in Cricket Valley Gas Thermal IPP	The first new power generation project outside of Japan in which JERA will take part, after succession of overseas power generation business
Feb, 2017	(India) Participation in Renewable Energy Business	Acquisition of a part of shares from ReNew in India. Aim to construct the power generation portfolio that includes renewable energy.
Oct, 2017	(US) Participation in Linden Gas Thermal IPP	actively participate in energy projects situated in its portfolio regions to ultimately become a key player in energy markets in those regions. JERA will also seek to benefit from gaining knowledge of NYISO, one of the most advanced US power markets.

41 | Provide energy services that continue to be chosen by customers (expand business in the Tokyo metropolitan area)

- We will jointly establish a new company with Osaka Gas to conduct sales of services related to electric power/gas, lifestyle, and business.
- By combining management resources and business knowhow cultivated by both companies in the electricity and gas businesses and making the most of them in the Tokyo metropolitan area, we will contribute to society by maximizing the value provided to household and corporate customers.



Company name	CD Energy Direct Co., Ltd.
Planned date of establishment	Apr. 2, 2018
Capital	1.75 billion yen (Chubu Electric Power: 50% Osaka Gas: 50%)
Business	Business selling services related to electricity and gas as well as lifestyle and business in the Tokyo metropolitan area



<Establishment press conference>

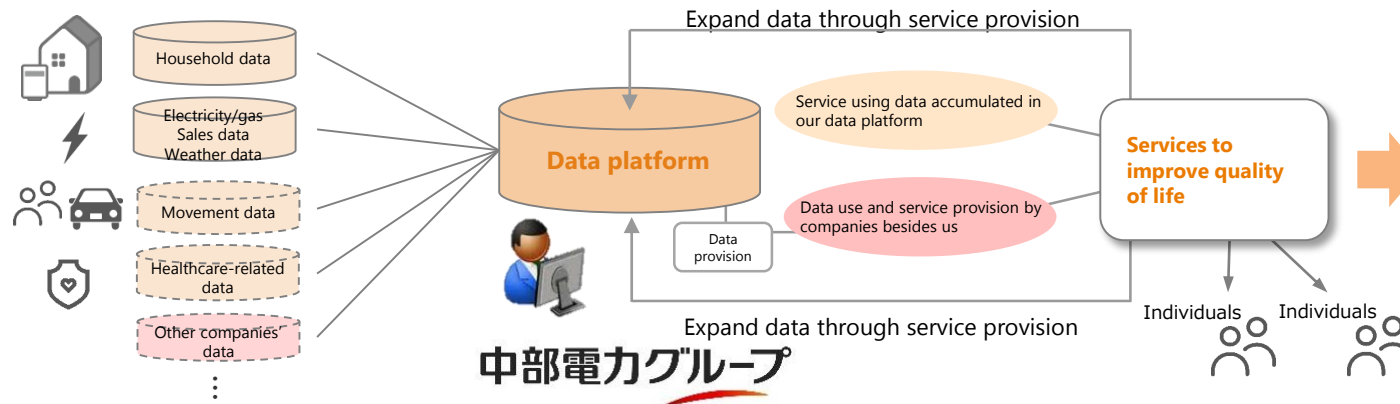
[Household customers] Provide comfortable and convenient living through optimal use of electricity and gas

[Corporate customers] Provide business solutions with excellent economic and environmental performance by leveraging electrification technology and combustion technology

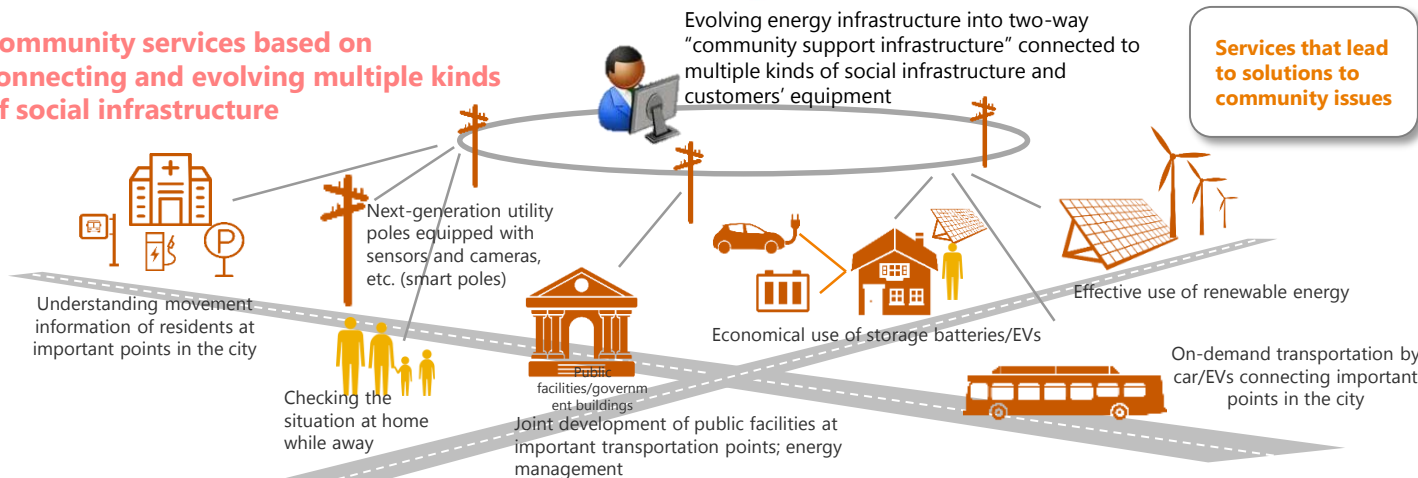
Furthermore, we will create "new value" useful in living and business through services using IoT technology with the aim of establishing a new business model and providing services that go beyond the framework of the energy business operator.

42 | Establish new growth fields (provide new forms of community)

Services to improve the quality of life of individuals by utilizing various data



Community services based on connecting and evolving multiple kinds of social infrastructure



Provide various "new forms of community"

- **For new community development in urban areas:**
Development of safe communities where children and senior citizens can live with a sense of security
- **For provincial cities with declining populations:**
Revitalization of the local economy through local production for local consumption of renewable energy
Economical and low-carbon local transportation using movement data and renewable energy
Development of attractive communities through establishment of community support infrastructure
- **For local communities such as schools:**
Watching over children as they go to and from school through coordination of movement data
Broadcasting of safe transit routes in real time and guiding of children
- **For households attempting to balance work and parenting:**
Care of and watching over children through utilization of household data and remote control of household devices
- **For families living far away**
Sharing of electricity between families living far away
Watching over the health of parents living in far removed communities by coordinating household data and medical data
- **For far removed individuals**
Easy trading of surplus solar power-generated electricity between individuals by matching the needs of far removed individuals

IoT services for the home

- ✓ We will provide **services that make life rich and comfortable** by using IoT devices to gather and make use of household data.

Energy management service

- ✓ We will **enable efficient use of energy by using IoT technology to connect** the energy resources of multiple customers.

Smart poles

- ✓ We will **provide new community services** by **installing ICT devices** such as sensors and communications equipment **on utility poles** and using the data obtained.

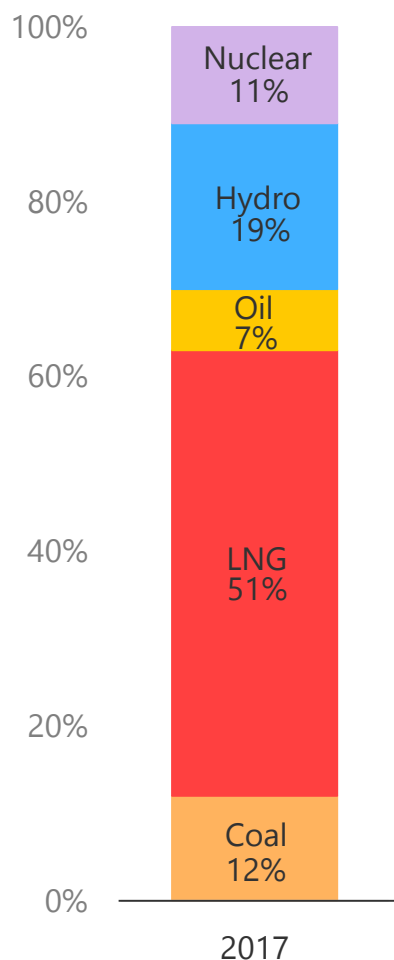
Strengthening relationships with local governments

- ✓ Working with local governments such as Toyota City in Aichi Prefecture and Iida City in Nagano Prefecture, we will work at creating community services that lead to higher quality of life for various communities and residents.

43 | Carrying out ESG management (E : Composition of Electric Power Output)

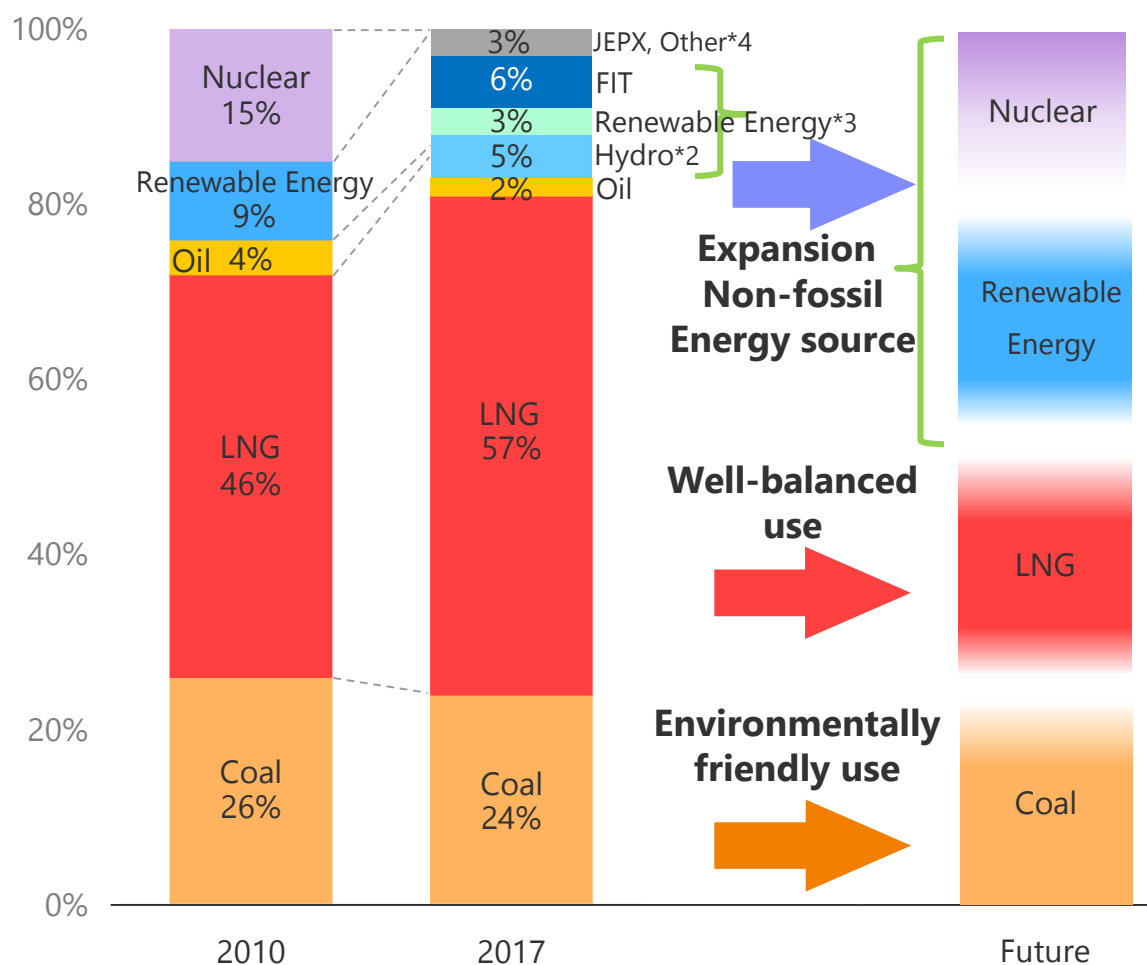
- Based on energy mix of Japan, aim for optimum composition of power sources by combining various types of power source, such as nuclear power, thermal power and renewable energy, in a well-balanced manner from the standpoint of "S+3E" while taking aging of equipment into account.

[Composition of power sources]



(Note) Figures include purchased power

[Composition of Electric Power Output]



*1 Figures include interchanged, purchased power

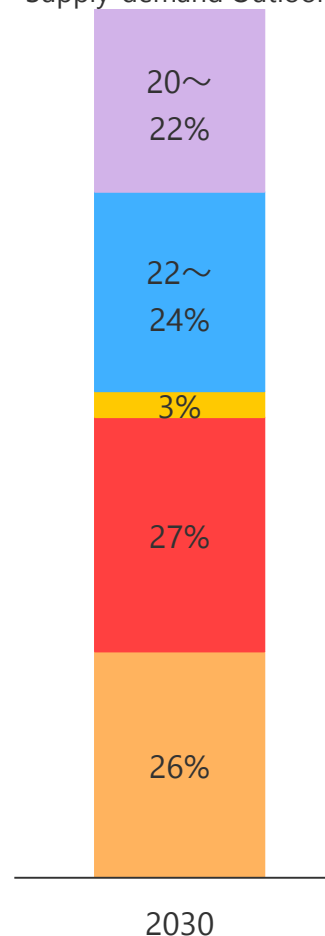
*2 Over 30 MW

*3 Excluding over 30 MW hydro and FIT-based

*4 Figures in JEPX represent procurement from Japan Electric Power Exchange and Others represent output from purchased power of which we cannot specify the power source

(Reference)

Long-term Energy Supply-demand Outlook

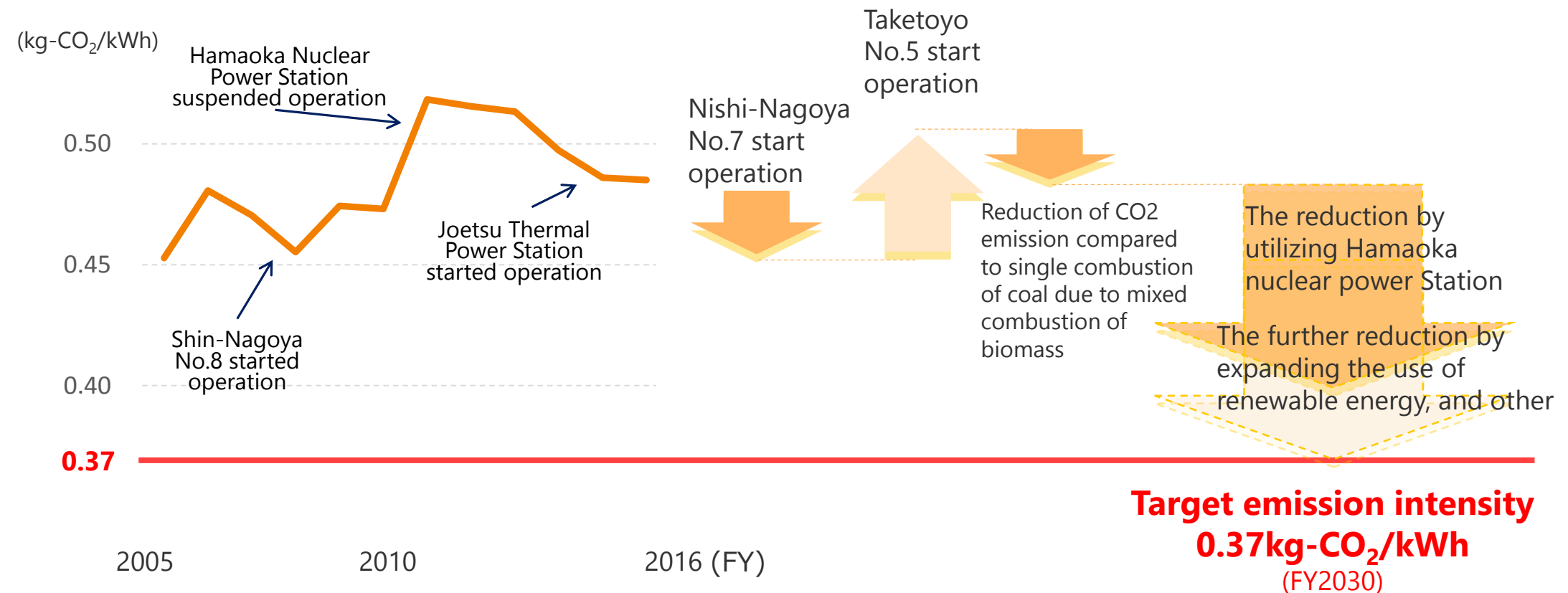


Source: Materials published by Subcommittee on Long-term Energy Supply-demand Outlook

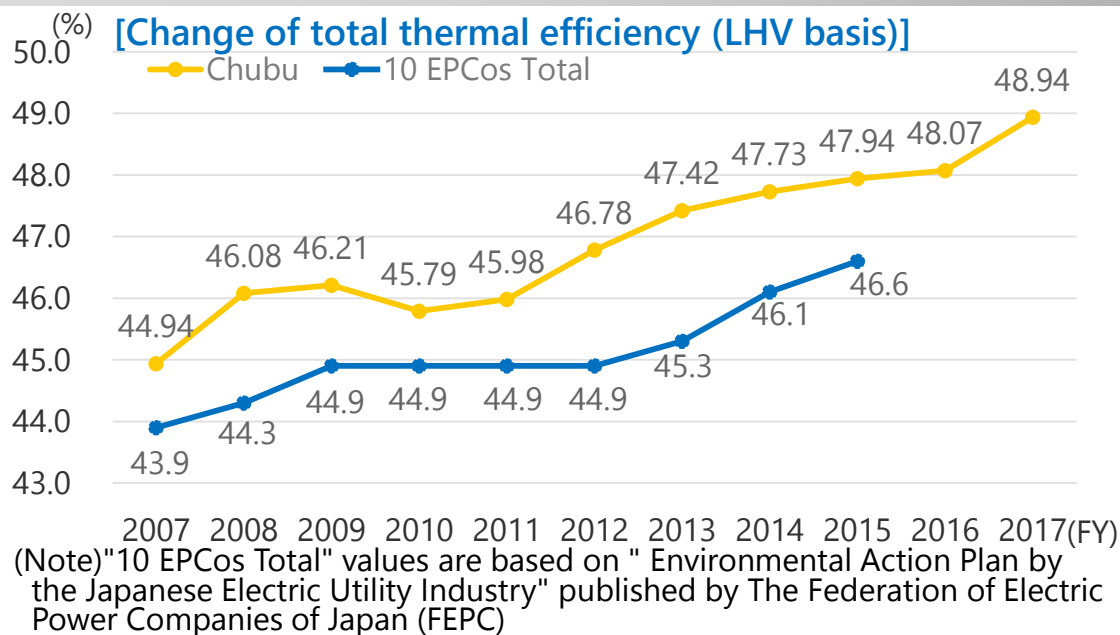
44 | Carrying out ESG management (E : Reduction of CO₂ emissions)

- Japanese government set up the target of reducing greenhouse gas emissions (26% reduced by FY2030) as Japan's goal of the Paris Agreements, and decide the proportion of nuclear power generation and renewable energy(Non-fossil energy sources ratio is more than 44% by FY2030) to achieve the target.
- The entire electric utility industry set the target emission intensity 0.37kg-CO₂/kWh (FY2030).
- In order to achieve the target, we take various actions such as making thermal power facilities highly efficient and continuously utilizing nuclear power generation which largely contributes to reduction of CO₂ emission.

[Trends and outlook of CO₂ emission intensity (before reflecting CO₂ credits)]



45 | Carrying out ESG management (E : Improvement of thermal efficiency)



[Outline of development of Nishi-Nagoya Thermal Power Plant Unit No.7]

Output (at the generation end)	2,376 MW (1,188MW×2)
Thermal efficiency	Approx. 62% (LHV basis)
Fuel	LNG
operation started	Sep, 2017 (Unit7-1) Mar, 2018 (Unit7-2)

Effect due to start of operation

- LNG consumptions
Reduce 0.5 million tons per year
- CO₂ emissions
Reduce 1.4 million tons per year

TOPICS

Unit 7-1 having been granted with recognition as the world's most efficient combined cycle power plant.



[Outline of development of Taketoyo Thermal Power Plant Unit No.5]

Output (at the generation end)		1,070 MW
Thermal efficiency (LHV basis)		46%(LHV basis)
Fuel		Coal・Wood biomass
Wood biomass	type	Wooden pellet
	Mixed fuel burning ratio	Approx. 17% (Heating value ratio)
	Annual use of fuel	Approx. 0.5 million tons
	Electricity generated by Biomass power	Approx. 1.2 TWh per year

One of Japan's largest biomass generation output (*)

* A single unit's generation output including both single- and co-firing



Effect due to start of operation

- Secure the stable and reasonably priced base load power source
- CO₂ emissions
Reduce 0.9 million tons per year
* Comparison with single-firing of coal

[Construction progress of Taketoyo Thermal Power Plant]

	FY2017	FY2018	FY2019	FY2020	FY2021	FY2022
Unit No.5 (1,070MW)		▼Jan. 2018 : preparatory works started				
		▼Mar. 2018 : construction plan notified				▽ Mar. 2022 : operation to start
		▲Apr. 2018 : construction started			△July 2021 : first firing	

46 | Carrying out ESG management (E : Promotion of Renewable Energy)

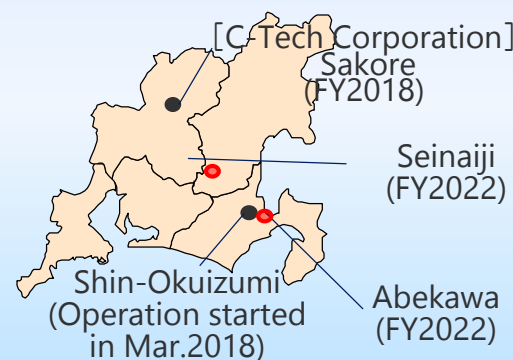
(As of the end of March, 2018)

		Chubu Electric	(Reference) Chubu Electric Group
Hydro	operating	196 Site : 5,459MW	Akigami : 0.29MW(FY2016)
	plan	Shin-Okuizumi : 0.29 MW (FY2017) Seinaiji : 5.6 MW (FY2022) Abekawa : 7.1 MW (FY2022) 1 Site : 1.9MW(FY2023)	Sakore : 0.38MW(FY2018) Amazake : 0.53MW(FY2018)
Wind	Operating	Omaezaki : 22MW	150MW
	Plan	—	—
Solar	Operating	Mega Solar Iida : 1.0 MW Mega Solar Shimizu : 8.0 MW Mega Solar Kawagoe : 7.5 MW	223MW
	plan	—	6 Site : 20 MW (FY2018) 7 Site : 131 MW (FY2019)
Biomass	operating	Mixture of wooden chip Mixture of fuel from carbonized sewage sludge	Taki bio power : 6.7 MW (FY2016)
	plan	Biomass power generation facility at Yokkaichi Thermal Power Station : 49MW	CEPO Handa biomass : 45 MW (FY2019)
Total	operating	5,497.5MW	5,877.49MW
	plan	63.6MW	240.51MW

* Joint businesses are recorded by equity interest.

Development locations of hydroelectric power station

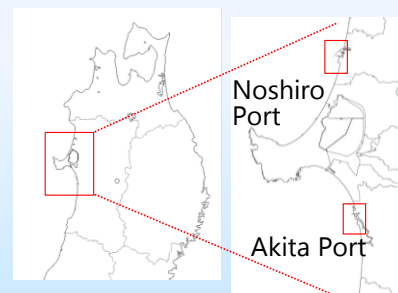
- Conventional hydro
 - Generation with minimum water level
- Parentheses denote the commercial operation start year.



Wind Power Generation

Akita Port and Noshiro Port survey of development possibility of offshore wind power generation business in Akita Pref. (joint survey)

【Site map】



【Summary of Project】

Power generation method

: Offshore wind power generation

Site : Akita port area and Noshiro port area in Akita Pref.

(Total : Approx. 730ha)

Output

: Supposition total output 145 MW

(Akita port 65 MW,

Noshiro port 80 MW)

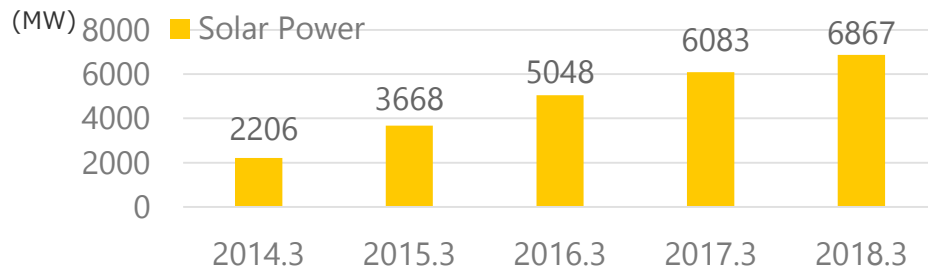
Project Period : 20 years (planned)

47 | Carrying out ESG management (E : connect & manage)

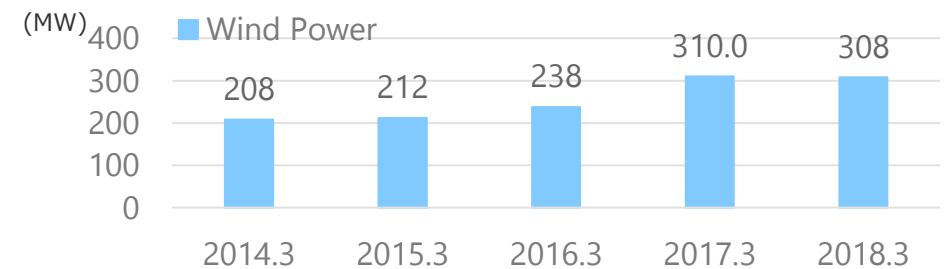
- Chubu Electric Power has begun an initiative (N-1 power control) to use capacity that is set aside for an emergency in case of failure, based on the anticipated flow of electricity in check with power generator operation (anticipated current), so that more sources of power, including renewable energy, can be connected to transmission lines.
- In the future, we will look at an initiative (non-firm connection) to use transmission lines when there is available capacity, as even more effective utilization.

[Introduction of renewable energy in Chubu region]

◆ Solar Power Generation



◆ Wind Power Generation



What is connect & manage?

A system that makes maximal use of existing transmission lines and allows the connection of renewable energy, etc., with certain conditions, enabling the connection of lots of power sources while attempting to reduce the costs of connection

N-1 power control

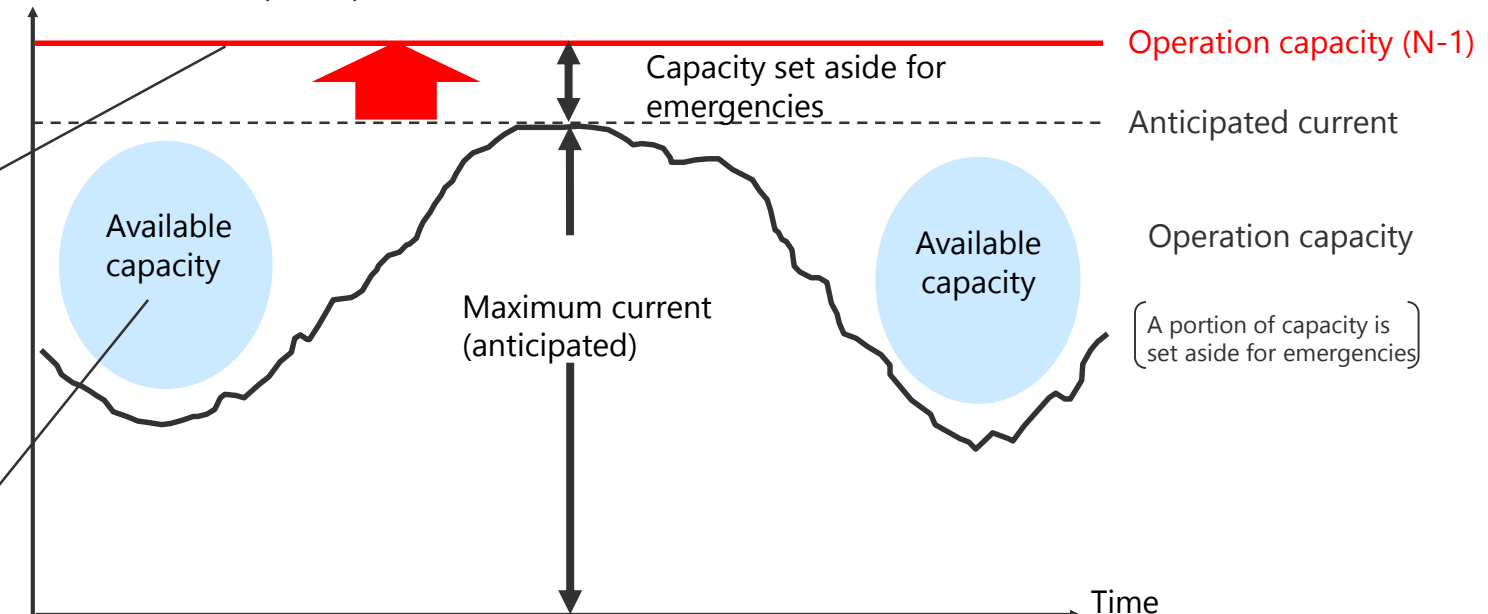
Increase the amount of electricity that can flow through transmission lines (operation capacity), on the premise that generator output will be limited instantly during a failure, such as on a transmission line

Non-firm connection

Allow use of transmission lines when there is available capacity, on the premise that generator output will be limited when operation capacity is exceeded

Amount of electricity flowing in transmission lines (current)

Image of increased connection amount, including renewable energy



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These assumptions involve certain risks and uncertainties, and may cause actual results materially differ from them, by changes in the managerial environment such as economic activities and market trends.

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