

# Investors Meeting 2nd Quarter FY2018

October, 2018



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# 01 Outline of Financial Results for Six-Months ended September 30, 2018

Note: The company's fiscal year (FY) is from April 1 to March 31 of the following year. FY2018 represents the fiscal year begun on April 1, 2018, and ending on March 31, 2019. 2<sup>nd</sup> Quarter(2Q) represents six months period ended September 30, 2018. Monetary amounts are rounded down to the nearest whole number of the units being used, while principal figures like electrical energy sold or electric power supplied are rounded to the nearest unit.



(D.III)

### <Points of Financial Results>

### **Consolidated operating revenues : 1,487.4 billion yen**

Operating revenues increased by 94.1 billion yen compared with 2017/2Q, mainly due to an increase in surcharge and grant based on Act on Special Measures Concerning Procurement of Electricity from Renewable Energy Sources by Electricity Utilities (+24.7 billion yen), in addition to an increase in fuel cost adjustment charge (+47.3 billion yen), in spite of a decrease in electrical energy sold (-10.5 billion yen).

## **Consolidated ordinary income : 94.2 billion yen**

Ordinary income increased by 6.8 billion yen compared with 2017/2Q, mainly due to a decrease in fuel cost by an increase in hydroelectric power generated (+11.0 billion yen) and an increase in electrical energy sold to other companies (+9.0 billion yen), in addition to the improvement of the efficiency (+20.0 billion yen), in spite of expansion of time lag loss (-25.0 billion yen) and a decrease in electrical energy sold (-7.0 billion yen).

Further, consolidated ordinary income excluding the effect of time lag is approx.132.0 billion yen (increased by 32.0 billion yen compared with 2017/2Q).

[Consolidated] • Operating revenues increased for 2 consecutive years since 2017/2Q.

•Ordinary income increased following 2015/2Q, for the first time in 3 years.

•We recorded increased sales and income following 2014/2Q, for the first time in 4 years. (E					
	2018/2Q 2017/2Q		Change	e	
	(A)	(B)	(A-B)	(A-B)/B	
Operating revenues	1,487.4	1,393.3	94.1	6.8	
Operating income	94.8	96.9	(2.1)	(2.2)	
Ordinary income	94.2	87.3	6.8	7.8	
Net income attributable to owners of parent	66.5	62.1	4.3	7.0	

\*The number of consolidated subsidiaries [change from the same period of the previous year in parenthesis] 2018/2Q : 34 subsidiaries (+3 companies), 34 affiliates accounted for under the equity method (+8 companies)

The second se				(Billion yen,%)
[Nonconsolidated]	2018/2Q	2017/2Q	Char	nge
	(A)	(B)	(A-B)	(A-B)/B
Operating revenues	1,354.6	1,280.0	74.6	5.8
Operating income	85.8	88.5	(2.6)	(3.0)
Ordinary income	82.5	78.2	4.2	5.5
Net income	59.2	57.1	2.0	3.6

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## [Factors contributing to change in consolidated operating revenues]





# [Factors contributing to change in consolidated ordinary income]





(TMh %)

# <Electrical Energy Sold> (Nonconsolidated)

- **Dropped by 0.5TWh to 59.4TWh**, compared with 2017/2Q, mainly due to an effect of switches made to other operators, in spite of an increase in air conditioning demand by higher temperature in this summer compared with the previous year and an increase in production of the semiconductor industry, in addition to a sales increase outside Chubu region.

				(1 VV11,70)
	2018/2Q	2017/2Q	Chan	ge
	(A)	(B)	(A-B)	(A-B)/B
Low voltage	17.4	17.8	(0.5)	(2.5)
High voltage • Extra-high voltage	42.0	42.1	(0.1)	(0.2)
Total	59.4	59.9	(0.5)	(0.9)
)] ergy Sold oup companies (*) ne company, consolidated subsidiaries, and at	61.9 filiates accounted for u	61.8 Inder the equity metho	0.1 od.	0.1
)] ergy Sold	5.0	3.4	1.6	46.9
	High voltage • Extra-high voltage Total )] ergy Sold oup companies (*) ne company, consolidated subsidiaries, and af )] ergy Sold	(A) Low voltage 17.4 High voltage Extra-high voltage 42.0 Total 59.4 )] ergy Sold 61.9 he companies (*) 61.9 he company, consolidated subsidiaries, and affiliates accounted for u	(A)       (B)         Low voltage       17.4       17.8         High voltage • Extra-high voltage       42.0       42.1         Total       59.4       59.9         0]       61.9       61.8         pergy Sold       61.9       61.8         pergy Sold       50       3.4	(A)(B)(A-B)Low voltage17.417.8(0.5)High voltage • Extra-high voltage42.042.1(0.1)Total59.459.9(0.5)0]



# < Electric Power Supplied > (Nonconsolidated)

- **Hydro :** The flow rate was higher than 2017/2Q ; thus hydroelectric power output **increased by 1.1 TWh.**
- Wholesale : Increased by 1.6 TWh, mainly due to an increase in wholesale volume.
- Purchased power : Increased by 1.5 TWh, mainly due to an increase in purchase of renewable energy.
- **Thermal :** As a result of decrease in electrical energy sold and above, thermal power output **decreased by 1.2 TWh**.

						(TWh,%)
			2018/2Q	2017/2Q	Chang	е
			(A)	(B)	(A-B)	(A-B)/B
		Hydro	5.8	4.7	1.1	23.4
		<flow rate=""></flow>	<115.1>	<86.0>	<29.1>	
	Teterre alles are evente al	Thermal	50.1	51.3	(1.2)	(2.3)
Electric	Internally generated	Nuclear	(0.1)	(0.1)	(0.0)	5.3
Power		<utilization rate=""></utilization>	<->	<->	<->	
Supplied		Renewable energy	0.0	0.0	0.0	138.0
	Externally	Wholesale	(5.0)	(3.4)	(1.6)	46.9
	generated(*)	Purchased power	11.2	9.7	1.5	14.9
	Power used for pum	ped storage	(0.4)	(0.7)	0.3	(39.0)
	Total		61.5	61.5	0.0	0.1

\* Externally generated represent power output that we grasp at the end of the 2018/2Q.

[Principal Figures]		2018/2Q (A)	2017/2Q (B)	Change (A-B)	
CIF price: crude oil	(\$/b)	73.4	51.4	22.0	*CIF crude oil price for
FX rate (interbank)	(yen/\$)	110.3	111.1	(0.8)	2018/2Q is tentative.



\* Accrued income include the effect of time lag of gas supply business.



### <The Policy on Shareholder Return>

The company will work to maintain stable dividends after taking account of financial condition and other factors, while continuously investing in building and operating facilities that are essential for a safe and stable supply of electricity.

## <Dividends>

The board of directors has determined that the interim dividend per share is 20 yen per share today.

	Dividend per share (yen)			
	FY 2018 FY 2017			
Interim	20	15		
Year-end	<20>	20		
Total in annual	<40>	35		

\*1 Forecast in < >.

\*2 We have not changed the forecast of the dividend since the previous announcement (July 31, 2018).



(Billion ven %)

(Billion yen,%)

### <Forecast>

Forecasts of financial results have been revised from the previous announcement made in July 31, 2018.

## **Consolidated operating revenues: 3,000.0 billion yen (forecast)**

Consolidated operating revenues will increase by 20.0 billion yen mainly due to an increase in electrical energy sold.

# Consolidated ordinary income: 100.0 billion yen (forecast)

Consolidated ordinary income have not been revised from the previous announcement mainly due to an increase in electrical energy sold, in spite of the expansion of time lag loss because of rise in fuel price.

Further, consolidated ordinary income excluding the effect of time lag is expected to be approx.160.0 billion yen (Increase by 10.0 billion yen from the previous announcement).

# [Consolidated]

- Operating revenues will increase for 2 consecutive years since FY2017.
- Ordinary income will decrease following FY2016, for the first time in 2 years.
- We will record increased sales and decreased income following FY2013, for the first time in 5 years.

				(DimorryCri, 70)
	Current	July 31	Chan	ge
	(A)	(B)	(A-B)	(A-B)/B
Operating revenues	3,000.0	2,980.0	approx. 20.0	0.7
Operating income	110.0	110.0	_	_
Ordinary income	100.0	100.0	_	_
Net income attributable to owners of parent	75.0	75.0	_	_

# [(Reference) Nonconsolidated]

Reference) Nonconsolidated]	Current	July 31	Chang	e
	(A)	(B)	(A-B)	(A-B)/B
Operating revenues	2,690.0	2,670.0	approx. 20.0	0.7
Operating income	90.0	90.0	_	_
Ordinary income	80.0	80.0	_	_
Net income	60.0	60.0		



[Principal figures]				(TWh,%)
[Principal figures]	Current	July 31	Chan	ge
(Electrical energy sold)	(A)	(B)	(A-B)	(A-B)/B
Low voltage	36.4	35.7	0.7	2.0
High voltage •Extra-high voltage	82.1	81.6	0.5	0.6
Total	118.5	117.3	1.2	1.0
[Reference]				
Electrical energy sold including group companies (*1)	124.2	123.0	1.2	1.0

(Other principal figures)		Current	July 31
CIF price: crude oil	(\$/b)	approx. 77	approx. 74
FX rate	(yen/\$)	approx. 110	approx. 110
Nuclear power utilization rate	(%)	-	-

	(Billion yen)				
(Income sensitivity)		Current	July 31		
CIF price: crude oil	(1\$/b)	7.0	7.0	(*2,3)	
FX rate	(1yen/\$)	6.5	6.5	(*2)	
Flow rate	(1%)	0.8	0.8		
Interest rate	(1%)	4.5	4.5		

\*1 The sum of the company, consolidated subsidiaries, and affiliates accounted for under the equity method.

\*2 These figures represent income sensitivity for fuel expenses. Fluctuation of CIF price (crude oil) and FX rate will be reflected in sales revenue, in cases where average fuel price fluctuates and fuel cost adjustment system will be applied.

\*3 The impact value of crude oil price includes the impact of LNG price because LNG price is subject to crude oil price.

 $\bigcirc$  July 31 (Loss of 50.0 billion yen)

○Current(Loss of 60.0billion yen)



\* Accrued income include the effect of time lag of gas supply business.



11

# Initiatives to Address Management Challenges and Toward Realization of Our "Vision"





# **12** | Transition to a Business Model with Unbundling of Each Sector



- With the changes in the system, including full liberalization of the electricity retail market and the legal unbundling of the
  power transmission/distribution division, that made power generation, power transmission/distribution, and sales into different
  businesses, the operators of these businesses came to face their different markets (business activities area, business partners,
  customers).
- That is why we will make a transition by integration of the thermal power generation businesses into JERA and spinning off the
  power transmission/distribution and sales business to create a "business model with unbundling each sector". This is different
  from our traditional "vertical integration business model," in which operations from power generation to sales are conducted
  in an integrated system.
- By having each business entity facing its own market and carrying out autonomous initiatives, we will provide new services in addition to delivering a stable supply of high-quality energy in a safe and reasonable form.



# Improving Safety Further at Hamaoka Nuclear Power Plant

# 13 | Safety improvement measures for Hamaoka Nuclear Power Plant (prevent accidents and prepare for their occurrence)



- Under a strong determination to "not allow another accident like that at the Fukushima Daiichi Nuclear Power Plant," the Hamaoka Nuclear Power Plant has strengthened its equipment measures to improve safety and is going through an inspection of conformity with new regulatory standards by the Nuclear Regulation Authority.
- Furthermore, we have strengthened our ability to respond on-site to ensure equipment functions effectively in an emergency and our coordination with national and local governments, etc., in case of an accident or problem.
- We will strive to improve safety further and provide careful explanations, aiming to be a power plant that earns more trust from the public.



# Improving Safety Further at Hamaoka Nuclear Power Plant

# 14 | Aiming for a power plant that is safer and more trusted



- In order for the business operator itself to squarely reconsider the safety of nuclear power and make efforts to
  continuously improve safety in the wake of the Fukushima Daiichi accident, the top management at Chubu Electric Power
  are taking responsibility for improving nuclear power safety and strengthening governance, risk management, and risk
  communication.
- We will push ahead with responses to the new inspection system that stresses independent safety using risk information, which will be introduced in fiscal 2020.



## Stable Power Supply for a New Age

# 15 | Responding to the introduction/expansion of renewable energy (upgrading the power network)



- In response to output fluctuations in renewable energy (distributed energy resources), we will improve the accuracy of output prediction and conduct optimal operation of distribution system using IoT, etc.
- On top of that, we will combine large-scale energy sources from the bulk electric system in an effort to provide a stable supply of power to the entire Chubu region.



#### 16 Improve management efficiency to strengthen business base <1>



Control replacement work when demand increases

Replacement work not

Aiming to strengthen our business base through improved management efficiency, we will continually work at reducing repair costs and will streamline equipment in light of changes in the supply-demand structure caused by the introduction/expansion of renewable energy.

### [Specific initiative example: equipment rationalization using smart meters]

We will increase the capacity factor and reduce device costs by installing equipment according to customers' actual power usage, based on the use of measurements from smart meters introduced.

#### <Decision method for equipment capacity/size> Before smart meter introduction



# 17 Improve management efficiency to strengthen business base <2>



### [Specific initiative example: improving thermal efficiency of LNG combined cycle generation plants]

We are working on cutting fuel costs by improving the efficiency of existing LNG combined cycle generation plants. The following construction projects are being planned or implemented to further improve thermal efficiency, restore summer output capacity, and extend intervals between inspections.

- •Replacement of Kawagoe Thermal Power Station Unit No. 3's gas turbine into a newer model (completed)
- •Replacement of Joetsu Thermal Power Station's hot gas turbine parts into a newer model (completed)

•Replacement of Nishi-Nagoya Thermal Power Station Unit No.7's gas turbine into a newer model (replacement underway) Harnessing the performance of latest gas turbine models, we are taking steps to further improve output change rates and

shorten the time for starting up LNG combined cycle generation plants, in an effort to address significant supply-demand fluctuations stemming from an increase in solar power generation.



Carrying a gas turbine on the premises



Installing a newer gas turbine

# Strengthening Our Business Base for Growth and Achieving Sustainable Growth

#### 18 Improve management efficiency to strengthen business base <3>



# [Specific initiative example: improving thermal efficiency of LNG combined cycle generation plants]

Based on past hazard results and process of failure development, we categorize periodic inspection items for distribution substation transformation equipment that undergo periodic inspection from preventive maintenance aspects into groups with "large" and "small"\*<sup>1</sup> impact that are caused during failure. We save costs by doing so and carefully examining necessary inspection items and cycles.

By evaluating hazards after previous inspection cycle extensions and by evaluating accelerated aging through the use of removed items, we extend the cycle for replacing parts during periodic inspections and save costs accordingly.

\*1 Matters challenging energy supply or involving public safety issues are categorized as "large" impact. Issues that constrain operation are grouped into the "small" impact category.  $\bigcirc$  Cycle extension

 $\bigcirc$  Review of periodic inspection (items and cycles) Target : distribution substation

#### for replacing parts **Before** After during periodic Inspections are conducted under a Inspection approaches (e.g. extension of preventive maintenance cycle, corrective maintenance) inspections constant cycle and on a per-item basis are streamlined on a per-item basis Target : all substation Damage in bushing Large influence Inspection of Inspection of $\Rightarrow$ Influence on public safety circuit breaker <example of cycle extension> circuit breaker Status <example> bushing Replacement of circuit breaker's bushing monitoring\*2 Inspection : once in 6 years magnetic contactor ⇒Status monitoring + Inspection : once/12years preventive Relay device malfunction caused maintenance Inspection of power outage circuit breaker Inspection of (cycle extension) transformer $\Rightarrow$ Risk of power loss transformer magnetic pressure relay <example> pressure relay Inspection : once in 6 years contactor ⇒Status monitoring + Inspection : once/12 years Malfunctioning of disconnecting **Small influence** Inspection of switch Inspection of disconnecting Status $\Rightarrow$ Risk of constraining operation disconnectina switch body monitoring<sup>\*2</sup> <example> switch body <cycle for replacing> Inspection : once in 24 years corrective Before : 18 years $\Rightarrow$ Status monitoring + corrective maintenance maintenance All of these are preventive After : 24 years \*2 Rounds, equipment performance tests, temperature measurement of energized cables, maintenance initiatives transformer anomaly diagnoses (e.g. in-oil gas analysis)

# **19** | Accelerate growth after completion of value chain in JERA



We will complete a whole value chain from upstream investments and fuel procurement through power generation to power and gas wholesale sales by integrating our existing thermal power generation business, etc., with JERA in April 2019.
 We will aim to become a global energy corporate group by producing synergistic effects with the already integrated fuel/overseas power generation business and energy infrastructure business and by accelerating growth in each business field.



Stably deliver energy that is internationally competitive / Increase the corporate value of the Chubu Electric Power Group

# Strengthening Our Business Base for Growth and Achieving Sustainable Growth

# 20 Provide energy services that continue to be chosen by customers





21 Establish new growth fields (provide new forms of community)



 The Chubu Electric Power Group has contributed to regional development through the energy business. In order to help resolve social issues faced by communities, we will establish growth fields by working at providing "new forms of community."



We have cultivated in the energy business

- connections and relationships of trust with customers in the community,
- knowhow building and operating electricity infrastructure, and
- energy saving and CO2 reduction proposals based on optimal use of energy that leverage our technical capabilities, proposal capabilities, and relationships of trust with customers

Services to raise the quality of life of individuals by using various data

 Approach of attempting to maintain and raise quality of life by making use of our customer base and various data, focusing on the inconveniences of each customer's life

Combine two approaches in various ways

Establish new growth fields

Provide new forms of community

Community services based on connecting and evolving several kinds of social infrastructure

 Approach of making customers' lives convenient and comfortable by evolving energy infrastructure into community support infrastructure that can meet social issues, working on community units of a certain scope

# Establishing a Business Structure/Management Base that can Respond Instantly to Environmental Changes

# 22 Carrying out ESG management (E)



 We carry out business activities with awareness of ESG (environment, society, and governance), in order to fulfil our corporate social responsibility (CSR), increase our medium- to long-term corporate value, and contribute to the sustainable development of society.

#### (Environment)

In line with the Chubu Electric Power Group Basic Environmental Policy, we establish action plans as specific goals and practice environmental management.

### **Reduce CO2 emissions**

- Develop, introduce, and expand renewable energy
- Actively develop power sources
- Increase connection volume to transmission lines
- □ Increase thermal efficiency of thermal power generation
- World-class high efficiency power generators
- Optimize power plant operation using IoT
- □ Use nuclear power generation

#### [Image of our reduction of CO2 emission intensity]



Mega Solar Shimizu



Nishi-Nagoya Thermal Power Station



# Help customers/communities reduce CO2



**Training Chuden Foresters** 

# 23 Carrying out ESG management (S · G)



### (Social)

So that employees will work with vitality, we will promote work-life balance, based on the idea that life (physical and mental health and a fulfilling life) is the foundation. Also, we will contribute to sustainable development of communities by valuing communication with members of the community.

### (Governance)

**Risk management system** 

Aiming for sustainable growth, we will strive to further enhance our corporate governance, taking fairness and transparency as the core of management. In April 2018, we will establish a Risk Management Meeting and make a structure for integrated management of risks that would have a material effect on the company's management.

#### For employees

#### Work style reform (increase productivity)

Expand flextime system company-wide (from April 2018)Introduce telework (from April 2018)

#### **Promote diversity**

Provide continual training to double, at least, the number of women in managerial positions compared to FY2014 (FY2020)

#### **Health management**

□ Complete medical check-ups for all employees (from April 2019)

#### For the community

#### **Communication with community members**

Cooperation with universities (Mie University, etc.)Women monitors (tours of energy facilities, etc.)

#### **Social contribution activities**

PR for safe electricity use

Guest classes / workplace experience



Certified as an "Outstanding Health Management Corporation 2018 (White 500)" by the Ministry of Economy, Trade and Industry and the Nippon Kenko Kaigi.



# 03 Reference Data(1): Financial Results



## (Billion yen,%)

	2018/2Q	2017/2Q	Chang	е
	(A)	(B)	(A-B)	(A-B)/B
Operating revenues	1,487.4	1,393.3	94.1	6.8
Non-operating revenues	13.9	8.1	5.8	71.5
Ordinary revenues	1,501.4	1,401.4	99.9	7.1
Operating expenses	1,392.6	1,296.3	96.3	7.4
Non-operating expenses	14.5	17.7	(3.1)	(18.0)
Ordinary expenses	1,407.1	1,314.0	93.1	7.1
<operating income=""></operating>	<94.8>	<96.9>	<(2.1)>	<(2.2)>
Ordinary income	94.2	87.3	6.8	7.8
Reserve for fluctuation in water levels	-	(1.1)	1.1	-
Income taxes	26.4	25.3	1.1	4.3
Net income attributable to non-controlling interests	1.2	1.0	0.2	20.7
Net income attributable to owners of parent	66.5	62.1	4.3	7.0



				(Billi	on yen,%)	
		2018/2Q (A)	2017/2Q (B)	Chang (A-B)	e (A-B)/B	[Major factors for change]
	Electricity sales revenues	1,074.8	1,052.9	21.8	2.1	<ul> <li>An increase in fuel cost adjustment charge +47.3</li> </ul>
	Sold power to other electric utilities(*1)	49.9	32.6	17.3	53.0	<ul> <li>A decrease in electrical energy sold -10.5</li> </ul>
				~		- An increase in wholesale volume
	Transmission revenue, etc. (*2)	41.9	25.4	16.5	65.1	
	Grant under act on purchase of renewable energy sourced	144.8	132.9	11.8	8.9	- An increase in purchase of
	electricity Other	13.0	12.4	0.5	4.7	renewable energy sourced electricity
	ctricity business erating revenues	1,324.6	1,256.4	68.1	5.4	- Gas supply business +6.3
-	idental businesses erating revenues	30.0	23.6	6.4	27.4	<gas lng="" sold=""> 391 thousand tons → 427 thousand tons</gas>
Tot	al operating revenues	1,354.6	1,280.0	74.6	5.8	

\*1 Sold power to other utilities and Sold power to other suppliers

\*2 Transmission revenue and Settlement revenue among utilities

# 26 Nonconsolidated Statements of Income <2>: Operating Expenses



	(Billion yen,%)				
	2018/2Q	2017/2Q	Char	9	
	(A)	(B)	(A-B)	(A-B)/B	[Major factors for change]
Salaries and employee benefits	94.7	91.4	3.3	3.6	- Differences in power generated : -18.3
Fuel	366.9	339.3	27.5	8.1	• Improvement of thermal efficiency by Nishi-Nagoya thermal power
Nuclear back-end expenses (*1)	8.0	6.4	1.5	24.1	plant
Purchased power etc. (*2)	252.8	226.6	26.2	11.6	•An increase in hydroelectric power generated
Transmission charges etc. (*3)	11.3	7.9	3.4	43.0	- Increase in unit price : +45.8 [•Rise in CIF price ]
Maintenance	82.2	80.7	1.5	1.9	- An increase in purchase of renewable
Depreciation	116.2	117.2	(0.9)	(0.8)	energy sourced electricity
Taxes other than income taxes	62.0	60.7	1.2	2.1	<ul> <li>An increase in extra-regional power supply</li> </ul>
Levy under act on purchase of renewable energy sourced electricity	147.5	134.7	12.8	9.5	,
Other	95.7	103.3	(7.5)	(7.3)	
Electricity business operating expenses	1,237.8	1,168.6	69.1	5.9	
Incidental business operating expenses	31.0	22.8	8.1	35.5	
Total operating expenses	1,268.8	1,191.4	77.3	6.5	- Gas supply business : +8.0

\*1 Contributions for reprocessing of irradiated nuclear fuel, Designated radioactive waste disposal expenses, Decommissioning nuclear power plants

\*2 Purchased power from other utilities, Purchased power from other suppliers, Portion of the existing power generation expenses such as spent fuel reprocessing for which contracts have been signed

\*3 Transmission charges, Supply connection transmission charges, Settlement revenue among utilities



				(Billion yen,%)
	2018/2Q	2017/2Q	Char	ige
	(A)	(B)	(A-B)	(A-B)/B
Operating income	85.8	88.5	(2.6)	(3.0)
Non-operating revenues	9.6	6.6	3.0	46.2
Non-operating expenses	12.9	16.9	(3.9)	(23.3)
Ordinary revenues	1,364.3	1,286.6	77.6	6.0
Ordinary expenses	1,281.7	1,208.3	73.3	6.1
Ordinary income	82.5	78.2	4.2	5.5
Reserve for fluctuation in water levels	-	(1.1)	1.1	-
Income taxes	23.2	22.2	1.0	4.7
Net income	59.2	57.1	2.0	3.6



				(Billion yen)
		Sep 30, 2018	Mar 31, 2018	Change
		(A)	(B)	(A-B)
Accets	Consolidated	5,567.8	5,529.4	38.4
Assets	Nonconsolidated	5,012.8	5,001.2	11.5
Liabilities	Consolidated	3,709.9	3,737.4	(27.5)
	Nonconsolidated	3,516.8	3,556.1	(39.2)
Net assets	Consolidated	1,857.8	1,791.9	65.9
	Nonconsolidated	1,495.9	1,445.0	50.8
Charabaldard a suit ratio (0()	Consolidated	32.2	31.3	0.9
Shareholders' equity ratio (%)	Nonconsolidated	29.8	28.9	0.9
Outstanding interest-bearing debt	Consolidated	2,599.9	2,595.6	4.2
	Nonconsolidated	2,565.4	2,569.4	(3.9)



			(Billion yen)
	2018/2Q	2017/2Q	Change
	(A)	(B)	(A-B)
Cash flows from operating activities (a)	101.1	142.8	(41.7)
Cash flows from investing activities (b)	(211.1)	(173.0)	(38.0)
Cash flows from financing activities (c)	(14.0)	(37.0)	23.0
Net decrease in cash and cash equivalents (a)+(b)+(c)	(123.9)	(67.2)	(56.6)
	2018/2Q (A)	2017/2Q (B)	Change (A-B)
Free cash flows (a+b)	(109.9)	(30.1)	(79.7)

# **30** | Impact of the Feed-in-Tariff Scheme for Renewable Energy



<Result of 2018/2Q (change from the previous year in parenthesis)>







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# **33** | Fund Raising and Outstanding Interest-bearing Debt





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\* Forecast after integration of existing thermal power generation businesses into JERA





# 35 | ROA and ROE





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[Operating revenues]						(Billion yen)
	2018/2Q (A)	external customers	2017/2Q (B)	external customers	Change (A-B)	external customers
Power Generation	539.9	25.1	518.4	16.0	21.4	9.0
Power Network	369.7	58.4	358.9	36.7	10.7	21.7
Customer Service & Sales	1,365.7	1,309.4	1,311.2	1,258.1	54.5	51.3
Others (*)	325.6	94.4	325.8	82.3	(0.1)	12.0
Total		1,487.4		1,393.3		94.1

### [Operating income and loss]

(Billion yen)

	2018/2Q (A)	2017/2Q (B)	Change (A-B)		
Power Generation	13.2	29.0	(15.7)		
Power Network	22.2	20.9	1.2		
Customer Service & Sales	46.3	26.8	19.5		
Others (*)	13.7	20.5	(6.8)		
Operating income	95.6	97.4	(1.7)		

\* "Others" is business segment that is excluded from reporting segments and includes nuclear power division, administrative division and other consolidated subsidiaries.



		2018/2Q	Target
Chubu region	The number of applications ; New electric tariff menu	1.54 million	
Outside of	Electrical energy sold outside of Chubu region	3.8 billion kWh	Increase to 30.0 billion kWh/year (second half of 2020s) in the Tokyo metropolitan area
Chubu region	The number of applications ; Electricity in the Tokyo metropolitan area	220 thousand	Acquire 300 thousand customers by FY2018
Cas	Gas and LNG sold	427 thousand tons	Increase to 3,000 thousand tons/year (second half of 2020s)
Gas	The number of applications ; Gas (for household, etc.)	180 thousand	Acquire 200 thousand customers by FY2018
	KatEne members	2.10 million	



							(TWh)	
		FY2018						
	Apr.	May	June	July	Aug.	Sep.	Total	
Low voltage	2.9	2.5	2.3	2.7	3.6	3.3	17.4	
High voltage• Extra-high voltage	6.4	6.3	6.9	7.6	7.6	7.3	42.0	
Total	9.3	8.9	9.1	10.3	11.2	10.5	59.4	

(TWh)

		FY2017											
	Apr.	May	June	July	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Total
Low voltage	3.6	2.7	2.3	2.9	3.3	3.2	2.5	2.8	3.4	4.6	4.3	3.4	38.8
High voltage• Extra-high voltage	6.6	6.3	6.9	7.4	7.5	7.3	6.9	6.6	6.8	6.7	6.8	6.8	82.6
Total	10.1	9.0	9.2	10.3	10.8	10.5	9.4	9.4	10.2	11.3	11.1	10.2	121.4

\* The total may not match due to rounding.

# 03 Reference Data (2) : Management Information

### Stable Power Supply for a New Age

39

Responding to the introduction/expansion of renewable energy (reuse storage batteries for EVs)



 In cooperation with Toyota Motor Corporation, we will start new verification aimed at establishing a highcapacity storage battery system that reuses storage batteries for EVs, in order to use it in various distribution system issues caused by the introduction/expansion of renewable energy.



### Strengthening Our Business Base for Growth and Achieving Sustainable Growth

# 40 | Initiatives of JERA <1>



### [Domestic power generation business (New establishment and replacement)]

Bring together the knowledge and technology of both companies to establish and replace thermal power stations, and thereby seek a balance between achieving improved competitiveness and addressing global warming issues.

We will develop fair competitive activities and realize sound market development in the newly established domestic electric power market etc.

Place (Fuel)	Output	Start of operation	
Hitachinaka (Coal)	650 MW	FY 2020	
Goi (LNG)	Approx. 2,340 MW	FY 2022 - FY 2023	
Anegasaki (LNG)	Approx. 1,950 MW	FY 2022 - FY 2023	
Yokosuka (Coal)	Approx. 1,300 MW	FY 2023	

### [Assets subjected to integration of existing thermal power generation businesses into JERA]

	Assets	subjected to integration	Chubu	TEPCO FP	
	Thereal requirer	Existing thermal power generation	10 locations <sup>*1</sup>	15 locations <sup>*2</sup>	
	Thermal power generation business	Generation capacity <sup>*3</sup> (MW)	23,410	42,960	
	generation business	Electricity generated <sup>*4</sup> (billion kWh)	1,102	1,902	
Asse	Fuel acceptance/	LNG terminals	Owned terminals : 3 locations <sup>*5</sup> Joint terminal : 1 location <sup>*6</sup>	Own terminals : 2 locations <sup>*7</sup> Joint terminal : 2 locations <sup>*8</sup>	
ets	storage/gas transmission business	Tank capacity (million kL)	1.93	2.98	
		Payout amount <sup>*4</sup> (million tons)	12.77	22.57	
	Polated companies	Subsidiaries	2 companies <sup>*9</sup>	6 companies <sup>*10</sup>	
	Related companies	Affiliated companies	4 companies <sup>*11</sup>	4 companies <sup>*12</sup>	

\*1 Shin-Nagoya, Yokkaichi, Chita, Taketoyo, Nishi-Nagoya, Atsumi, Chita Daini, Kawagoe, Hekinan, Joetsu \*2 Futtsu, Chiba, Goi, Anegasaki, Sodegaura, Yokohama, Yokosuka, Kawasaki, Minami-Yokohama,

Higashi-Oghishima, Oi, Shinagawa, Hitachinaka, Hirono

\*3 As of 1 January 2018

\*4 Results for FY2016

\*5 Kawagoe LNG Terminal, Yokkaichi LNG Center, Joetsu LNG Terminal

\*6 Chita LNG Joint Terminal

\*7 Futtsu LNG Terminal, Higashi-Ogishima LNG Terminal

\*8 Sodegaura LNG Joint Terminal, Negishi LNG Joint Terminal

\*9 Chita L.N.G Co., Ltd., Chita Berth Co., Inc.

\*10 Bio Fuel Co., Inc., Fuel TEPCO, Tokyo Waterfront Recycle Power Co., Ltd., Kawasaki Steam Net Co., Ltd., Nanso Service Co., Ltd., Ogishima Gas Supply Co., Ltd.

\*11 Kasumi Berth Co., Inc., Aichi Kinuura Bio K.K.

Central LNG Marine Fuel Japan Co., Inc., Central LNG Shipping Japan Co., Inc.

\*12 Kimitsu Cooperative Thermal Power Company, Inc., Kashima Kyodo Electric Power Co., Ltd., Soma Kyodo Power Company, Ltd., Joban Joint Power Co., Ltd. (Only equity method affiliated companies)

### Strengthening Our Business Base for Growth and Achieving Sustainable Growth

# 41 | Initiatives of JERA<2>





### [Overseas power generation business]

By expanding power generation and energy infrastructure business overseas, economic growth and reduction of environmental load in developing countries are supported and new revenue source is acquired.

Feb, 2017	(India) Participation in Renewable Energy Business	Acquisition of a part of shares from ReNew in India. Aim to construct the power generation portfolio that includes renewable energy.
Oct, 2017	(US) Participation in Linden Gas Thermal IPP	Actively participate in energy projects situated in its portfolio regions to ultimately become a key player in energy markets in those regions. JERA will also seek to benefit from gaining knowledge of NYISO, one of the most advanced US power markets.
Aug, 2018	(US) Participation in Natural Gas-fired Thermal Power Generation in the Northeastern United States	Acquisition of equity interest in three natural gas-fired thermal power generation plants. Utilizing operation and maintenance technologies developed domestically and overseas to improve efficiency and leading the project.

### Strengthening Our Business Base for Growth and Achieving Sustainable Growth



Provide energy services that continue to be chosen by customers (expand business in the Tokyo metropolitan area)



Beginning of power and gas

supply

Aug. 1, 2018

- We jointly established a new company with Osaka Gas to conduct sales of services related to electric power/gas, lifestyle, and business.
- By combining management resources and business knowhow cultivated by both companies in the electricity and gas businesses and making the most of them in the Tokyo metropolitan area, we will contribute to society by maximizing the value provided to household and corporate customers.



by leveraging electrification technology and combustion technology

Furthermore, we will create "new value" useful in living and business through services using IoT technology with the aim of establishing a new business model and providing services that go beyond the framework of the energy business operator.

### 43 Establish new growth fields (provide new forms of community)





#### Provide various "new forms of community"

- For new community development in urban areas: Development of safe communities where children and senior citizens can live with a sense of security
- For provincial cities with declining populations: Revitalization of the local economy through local production for local consumption of renewable energy

Economical and low-carbon local transportation using movement data and renewable energy Development of attractive communities through establishment of community support infrastructure

- For local communities such as schools: Watching over children as they go to and from school through coordination of movement data Broadcasting of safe transit routes in real time and guiding of children
- For households attempting to balance work and parenting:

Care of and watching over children through utilization of household data and remote control of household devices

• For families living far away

Sharing of electricity between families living far away Watching over the health of parents living in far removed communities by coordinating household data and medical data

• For far removed individuals

Easy trading of surplus solar power-generated electricity between individuals by matching the needs of far removed individuals

# Strengthening relationships with local governments

✓ Working with local governments such as Toyota City in Aichi Prefecture and Iida City in Nagano Prefecture, we will work at creating community services that lead to higher quality of life for various communities and residents.

### 44 | Carrying out ESG management (E : Composition of Electric Power Output)



Based on energy mix of Japan, aim for optimum composition of power sources by combining various types of power source, such as nuclear power, thermal power and renewable energy, in a well-balanced manner from the standpoint of "S+3E" while taking aging of equipment into account.



# 45 Carrying out ESG management (E : Reduction of CO<sub>2</sub> emissions)



- Japanese government set up the target of reducing greenhouse gas emissions (26% reduced by FY2030) as Japan's goal of the Paris Agreements, and decide the proportion of nuclear power generation and renewable energy(Non-fossil energy sources ratio is more than 44% by FY2030) to achieve the target.
- The entire electric utility industry set the target emission intensity 0.37kg-CO2/kWh (FY2030).
- In order to achieve the target, we take various actions such as making thermal power facilities highly efficient and continuously utilizing nuclear power generation which largely contributes to reduction of CO2 emission.

### [Trends and outlook of CO<sub>2</sub> emission intensity (before reflecting CO<sub>2</sub> credits)]



### Carrying out ESG management (E : Improvement of thermal efficiency)



 $\triangle$ July 2021

: first firing



2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017(FY) (Note)"10 EPCos Total" values are based on " Environmental Action Plan by the Japanese Electric Utility Industry" published by The Federation of Electric Power Companies of Japan (FEPC)

### [Outline of development of Nishi-Nagoya Thermal Power Plant Unit No.7]

Output (at the generation end)	2,376 MW (1,188MW×2)		
Thermal efficiency	Approx. 62% (LHV basis)		
Fuel	LNG		
operation started	Sep. 2017(Unit7-1) Mar. 2018(Unit7-2)		

### Effect due to start of operation

46

LNG consumptions
 Reduce 0.5 million tons per year

CO<sub>2</sub> emissions
 Reduce 1.4 million tons per year



94	[Outlin	e of dev	elopment/ The		etoyo Power Pla	ant Unit I	No.5]	
	Output (a	at the ger	neration end	)	1,070	3 MW		
			y (LHV basis)		46%(LH	IV basis)		
		Fuel			Coal•Woo	od biomas	S	
		1	type		Woode	en pellet		
	Wood		uel burning ratio	Ар	Approx. 17% (Heating value ratio)			
	biomass	Annual	use of fuel	ŀ	Approx. 0.5	million to	ns	
L7(FY) by ectric			ty generated mass power	A	pprox. 1.2 <sup>-</sup>	TWh per y	'ear	
ctric			pan's largest bi eration output		outpu	le unit's gei t including l - and co-firi	both	
					<ul> <li>Secure the reasonabe power so</li> <li>CO<sub>2</sub> emise Reduce 0.9</li> </ul>		ise load ise <b>per year</b>	
	[Constru	ction pro	ogress of Tak	etoyo 1	Thermal Po	wer Plant	]	
. <b>(6</b> .0887) II		FY2017	<u> </u>	Y2019	FY2020	FY2021	FY2022	
87 TOSHIBA d	Unit No.5		n. 2018 : preparator Mar. 2018 : constru	-			Mar. 2022 Ation to start	
D TOSHIBA	(1,070MW)						J	

▲Apr. 2018 : construction started

47 | Carrying out ESG management (E : Promotion of Renewable Energy)



	I	, ,		•	_	3,,							
		(As	of the end	d of September, 2018)		Development locations of hydroelectric power station							
		Chubu Electric	Chu	(Reference) bu Electric Group		<ul> <li>Conventional hydro</li> <li>Generation with minimum water level</li> </ul>							
	operating	197 Site : 5,459MW	5	: 0.29MW(FY2016) 0.38MW(FY2018)		Parentheses denote the commercial operation start year. $\begin{bmatrix} C_{-} Tech Corporation \end{bmatrix}$							
Hydro	plan	Kurokawadaira : 0.17 MW (FY2021) Seinaiji : 5.6 MW (FY2022) Abekawa : 7.1 MW (FY2022)	Amazake	e : 0.53MW(FY2018)		(Operation started in Sep.2018) Seinaiji							
Wind	Operating	Omaezaki:22MW	150MW			(FY2022)							
nd	Plan	—		—		Shin-Okuizumi (5y2022) Sakore Hydroelectric Power Static							
Solar	Operating	Mega Solar Iida : 1.0 MW Mega Solar Shimizu : 8.0 MW Mega Solar Kawagoe : 7.5 MW	223MW				223MW		izu : 8.0 MW igoe : 223MW		Mega Solar Shimizu : 8.0 MW Mega Solar Kawagoe :		Shin-Okuizumi (FY2017)       (FY2022)       Sakore Hydroelectric Power Static         Wind Power Generation       Akita Port and Noshiro Port survey of development possibility of offshore wind power generation business in Akita Pref. (joint survey)
	plan	_		0 MW (FY2018) .31 MW (FY2019)		[Site map] [Site map] [Summary of Project]							
Biomass		Mixture of wooden chip Mixture of fuel from carbonized sewage sludge	Taki bio	power : 6.75 MW (FY2016)		: Offshore wind power generation : Akita port area and Noshiro port area in Akita Pref.							
ass	plan	Biomass power generation facility at Yokkaichi Thermal Power Station : 49MW	CEPO Handa biomass : 45 MW (FY2019)			(Total : Approx. 730ha) Output Akita Port Supposition total output 145 MW							
Total	operating	5,497.5MW	Grand Total	5,878.11MW		(Akita port 65 MW, Noshiro port 80 MW)							
tal	plan	61.87MW	and	394.15MW		Project Period : 20 years (planned)							

\* Joint businesses are recorded by equity interest.

\* Increase over the level in 2016

Increase 20% by 2030

# 48 | Carrying out ESG management (E : connect & manage)



- Chubu Electric Power has begun an initiative (N-1 power control) to use capacity that is set aside for an emergency in case of failure, based on the anticipated flow of electricity in check with power generator operation (anticipated current), so that more sources of power, including renewable energy, can be connected to transmission lines.
- In the future, we will look at an initiative (non-firm connection) to use transmission lines when there is available capacity, as even more effective utilization.





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