

Fiscal 2020 Chubu Electric Power Group Initiatives to Address Management Challenges

—Toward Achievement of Our Management Vision—

Fiscal 2020 Initiatives to Address Management Challenges Contents



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Introduction



The environment surrounding the energy business is changing dramatically, including the strong demands of customers and the community to create a low-carbon society, the rapid progress of digitalization, and the local production for local consumption and decentralization of renewable energy power sources. In terms of institutional aspects, Japan's energy industry has reached a historic turning point, with the legal unbundling of the power transmission and distribution business in April this year, as well as the creation and launch of new exchange markets with a view to ensuring stable supply and improving the non-fossil fuel ratio.

In April of this year, the Chubu Electric Power Group will **split off its power transmission and distribution business**. We will ensure neutrality and fairness, go further in the efforts we have been making to improve management efficiency, and strive more than ever before to stably supply energy at an affordable price. At the same time, we will split off our sales business and put into practice **a business model that separates power generation from sales**. With each of our businesses dealing with customers and society and developing independently, we are more certain to **deliver good-quality, environmentally friendly energy** that is essential for our daily lives and business **in a safer, more affordable and more stable manner**.

Building on this foundation, along with energy we will provide new services that exceed the expectations of our customers and society, while utilizing digital technology, through the creation of community support infrastructure. Through these activities, we will contribute to the resolution of social issues, including the achievement of a low-carbon society, which is an urgent issue worldwide.

In this "Chubu Electric Power Group Initiatives to Address Management Challenges," we have summarized specific actions under our new business

structure aimed at achieving the Chubu Electric Power Group Management Vision and our Fiscal 2021 Management Goals.

We recognize that it is most important to promote compliance in order to finalize these achievements. We will continue efforts to **ensure compliance** and aim to be a corporate group that can be trusted by all stakeholders.

April 2020

President and Director Chubu Electric Power Co., Inc. Hayashi Kingo

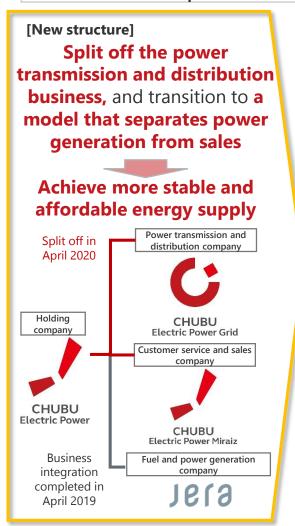


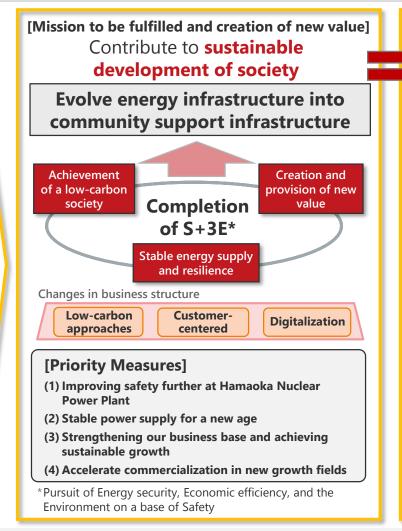
Basic Policies

Chubu Electric Power Group's Vision



We will achieve our income target, promote ESG-based management, and contribute to the SDGs by each of our businesses carrying out initiatives independently under the new structure, aiming for "stable energy supply and resilience," "achievement of a low-carbon society," and "creation and provision of new value."



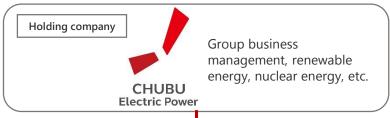


[Vision we aim to realize] **Achieve income target, promote** ESG-based management, and contribute to the SDGs Vision Consolidated ordinary income **Business goal** 250 billion yen 150 170 billion yen billion yeh* Second half of 2019 (forecast) 2021 the 2020s *Excluding time lag Realize a low-carbon society / Practice environmental management Resolution of social issues / Utilization of human resources / Safety and health Strengthen corporate governance / **Business continuity**

Toward a New Business Model through Splitting Off



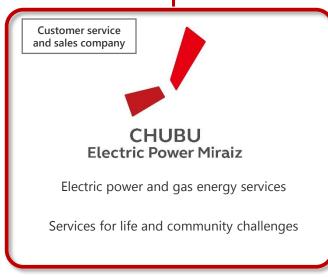
- In order to promote independent operation of each business, in addition to the legal unbundling of the power transmission and distribution division, the sales division will also be split off and we will transition to a "business model that separates power generation from sales."
- With each business dealing with different markets and customers, and carrying out independent initiatives, the stable supply of reasonably priced energy that we have provided so far will be even more reliable. And, by creating new value, we will maximize the value we provide to our customers and society.



Split off in April 2020

Business integration completed in April 2019





Fuel and power generation company

Fifty-fifty joint venture with TEPCO Fuel and Power, Inc.

LNG value chain business leading to a clean energy economy

Large-scale renewable energy business

Value Provided to Customers through Splitting Off



Even after the split off, each business will continue to fulfill its role independently and responsibly so as to even more reliably ensure an environmentally friendly, safe, reasonably priced, and stable supply of energy.

Jela

High-efficiency and low-cost power generation
Provision of adjustment capability according to supply and demand

- Respond to supply and demand fluctuations with thermal power generation
- Large-scale business expansion beyond our traditional supply area
- Taking advantage of economies of scale to deliver energy more stably and inexpensively





Matching changing power demand and supply capacity

Stable construction, maintenance, and operation of a power transmission and distribution grid

- Procure adjustment capability for supply and demand fluctuations and reserve capacity against failure of power generators to ensure supply capacity in the Chubu area
- Construction, maintenance, and operation of a stable and inexpensive power transmission and distribution grid in response to changes in the supply and demand structure
- Ensuring neutrality and fairness

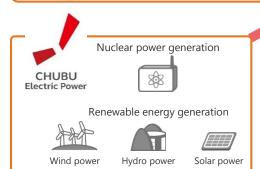


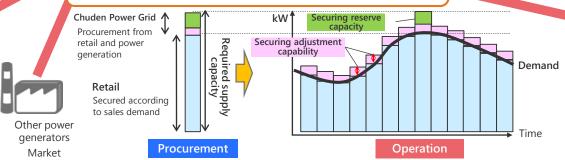
Delivering a variety of services along with energy

- Reliable procurement and securing of supply capacity according to the amount of electric power sold to customers
- Build an environmentally friendly, lowcost procurement portfolio with a wide range of energy procurement options



Other retail operators







Priority measure (1): Improving safety further at Hamaoka Nuclear Power Plant

- Acting with the firm resolve never to repeat an accident similar to the one that occurred at Fukushima Daiichi Nuclear Power Station, we have strengthened measures to enhance the safety of facilities and equipment at Hamaoka Nuclear Power Plant. We are undergoing inspection of our conformity with new regulatory standards by the Nuclear Regulation Authority.
- After general determination of the standard seismic movement and the standard tsunami, plant-related inspection proceeds, and the contents of safety improvement measures based on these will become explainable.
- Our aim is to be a power plant that earns still greater trust by the public at large, and we will therefore pursue further enhancement of safety and strive to provide thorough explanations.

Conformity inspection application

Inspection for **authorization of nuclear reactor establishment/change** (basic design of equipment)

Authorization

Approval

Inspection for approval of construction plan (detailed design of equipment)

Ovar

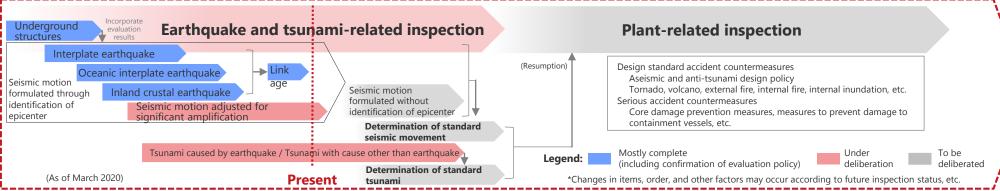
Inspection for approval of change to operational safety program (operational management system, etc.)

Construction for safety improvement

Approval Completion

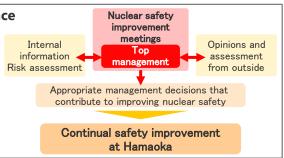
Restart operation

Main inspection items and status of progress of inspection for authorization to change nuclear reactor installation (for further improvement of safety)



Strengthen governance

We are building a framework to give top management a grasp of internal and external opinions and evaluations regarding risks so that they can make the appropriate management decisions.





Strengthen risk communication

We will strive to enhance risk communication with local communities, including disseminating information on our safety improvement initiatives.



Visit dialogues

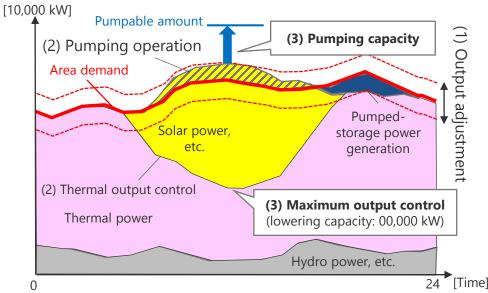


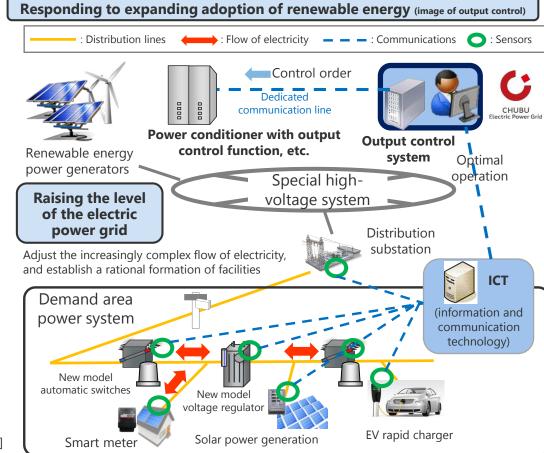
Priority Measure (2): Switching to a next-generation network

- Even as renewable energy is expanding, we are adjusting the output of thermal power generation facilities and pumped storage power plants connected to our power grid to match demand and supply in the Chubu area and maintain the frequency.
- In order to grasp and adjust the flow of electricity, which is complicated by the spread of decentralized power sources, especially the demand area power system, we will take steps to raise the level of grid operations by installing next-generation distribution facilities and utilizing ICT and so on. In these ways, we will assure the quality of electric power and strive for a rational formation of facilities. At the same time, we will continue to respond to the growing sophistication of output control of renewable energy generation facilities, etc.

Image of frequency adjustment

- (1) Match supply and demand by adjusting the output of thermal power, etc. to area demand and output fluctuations from solar power and so on (frequency maintenance)
- (2) As the ratio of solar power to area demand increases, the percentage of thermal output control and pumping operation increases
- (3) After maximum output control of thermal power, output control of solar power, etc. is necessary when pumping capacity reaches the limit







Priority measure (2): Toward strengthening resilience

- > Based on lessons learned from recent natural disasters, we are working to **strengthen the resilience** of our equipment and systems.
- > As an infrastructure operator, we will also maintain and raise our high level of security against cyber-attacks, which pose a global threat.

Acceleration of utility pole removal

- Improvement is being carried out for a total of about 2,400 km nationwide. This includes approx. 1.000 km of three-year emergency measures for disaster prevention and mitigation, and enhancement of national resilience in addition to around 1,400 km specified in the Utility Pole Removal Plan
- · Working with national and local governments, local residents, and other line managers to achieve





supervisory

authorities

- Prevention of urban disasters
- Contributing to the community from the viewpoint of improving the urban landscape



Rapid recovery in the event of a disaster

Cooperation with local

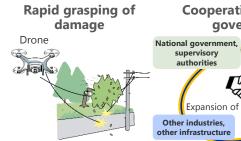
governments

Communities,

local government

See slide 23 for details.

as of Mar. 31, 2019; 729 km)



Rapid recovery through the adoption of drone patrols in areas that are difficult to access

Expansion of collaboration Other industries, Electric power other infrastructure companies

Disaster recovery in cooperation with local governments, the Japan Self-Defense Forces, etc.

Enhanced information dissemination

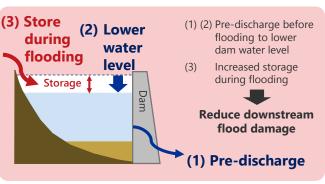


Push notifications of power outage information through various apps (dissemination of power outage and recovery status)

Use of hydroelectric dams for flood control

When flood damage is anticipated, we will consider and implement initiatives to increase storage in the event of a flood through pre-discharge in cooperation with national and local governments, and other water users.





Strengthening cyber security

Proactive introduction of state-of-the-art technology, around-the-clock cyber-attack monitoring, and enhanced contingency capabilities through training Administrative agencies Around-the-clock cyber Emergency system improvement Placement and educa of security specialists Intrusion technology based threat information Power grid monitoring sharing Top management Strengthening contingency Japan Electricity ISAC* capabilities through training **Enhanced** Customer certification information *Information Sharing and Analysis Cente



Priority measure (3): Achieving a low-carbon society

> In all aspects of the energy value chain, we will promote initiatives to realize a low-carbon society, including expanding renewable energy and promoting electrification.

Fade-out low-efficiency thermal power by introducing state-of-the-art thermal power (high efficiency and low environmental impact)

Taketoyo Thermal Power Station Unit 5 (coal-fired power, expected to go online in 2021) Adoption of woody biomass fuel mixed-combustion to reduce CO₂ emissions

CO₂ emission reduction effect (compared with coal-fired)

900,000 t-CO2/year



Total thermal efficiency FY2018

50.11% Top level in Japan

Total thermal efficiency of Chubu Electric Power's thermal power generation facilities in fiscal 2018 (Transferred to JERA Co., Inc. in April 2019)

Miraiz

Aiming for a low-carbon society with our customers

Provision of a CO₂-free menu

Renewable energy source (hydroelectric power station, etc.)

Customers (end of feed-in tariffs with fixed prices system) CO₂-free value (zero CO, emissions)

CO₂-free menu

CO2 emission coefficient

0.000kg-CO, /kWh

In-house solar power consumption service (for companies)

We rent roofs of stores, factories, and other buildings and provide installation and operation services for solar power facilities at Chubu Electric Power Miraiz's expense.

Development of 2 million kW Renewable or more to approximately energy double the facility's capacity Solar power 292.000 2.61 2.56 **Wind power 172.000** million kW* million kW* Biomass 7.000 Hvdro power 2.143 million (excluding pumped storage) End of FY2017 End of FY2018 Around 2030 *Capacity of equipment including group companies

Nuclear power

Promotion of measures to improve safety at Hamaoka Nuclear Power Plant

CO₂ emission reduction effect (when all units are restarted)

(when all units are restarted)

Approx. **10 million** t-CO₂/ year

[Reference]

Our CO₂ emissions (2018 results) 54.07 million t-CO₂/year

Power grid

Construction and operation of equipment to support the expansion of renewable energy

Expansion of operating capacity of power lines
Utilization of available capacity, etc.

Reduction of power transmission and distribution loss and promotion of local production for local consumption

New businesses

EV environment improvement

Fleet EV Initiative

One-stop delivery ranging from the provision of large commercial vehicles to the maintenance and optimal operation of charging infrastructure

Demonstration of new mobility use

Demonstration with Iida City and Shinnan Koutsu Corporation

- (1) Introduction and operation of EV buses
- (2) Energy management utilizing EV bus charging
- (3) Improving the convenience of and creating demand for public buses



Power generation

Power transmission / distribution

Customer service and sales





Priority measure (3): Creating synergy for growth

Overseas business

Active development of overseas business



Domestic business

Retail, power transmission and distribution, renewable energy business, etc.

Overseas business

- Business that supports local communities
- Business that contributes to the achievement of a lowcarbon society



Increase income

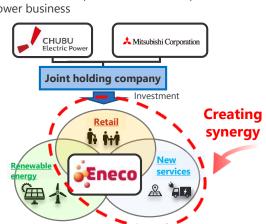
SDGs

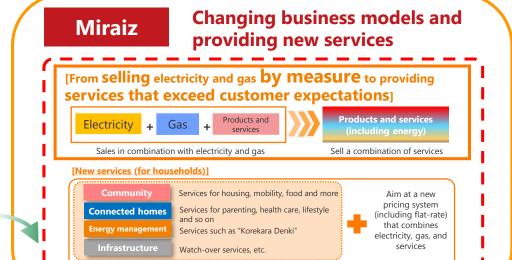
Contribute to the resolution of issues

Contributing to emerging countries through consulting business in Asia and Africa (power infrastructure development, etc.) and expanding business opportunities

Eneco

- **■** European general energy provider with a core in renewable energy and retail (acquired in March 2020)
- Positioned as the platform in the European electric power business





In cooperation across the Group and with other companies, provide services that exceed customer expectations

JERA

Utilizing the value chain to provide a stable supply of energy that is internationally competitive while contributing to higher corporate value of the Chubu Electric Power Group



Income and expenditure levels: Net income around 200 billion yen in fiscal 2025

> Synergistic effect from integration 100 billion yen or more per year (within 5 years after integration)



Priority measure (4): Creating community support infrastructure

- We are working to create and provide services utilizing advanced technologies, focusing on the key concepts of "low-carbon," "customer-centered," and "digitalization."
- Along with energy services, throughout the Chubu Electric Power Group we will provide new value that expands by being connected, according to the challenges of living, industry, and community, by combining on-grid data through power infrastructure and off-grid data through IoT terminals, with our first priority being the safe

and secure utilization of data. **Community support infrastructure** Services utilizing advanced technology by being connected ◆ Parenting community "COE LOG" Information Living area region ◆ Information dissemination service Community "Parenting Support App" ◆ "Kizuna Net," a security app to Community revitalization protect your life comfortable cities Communication throughout the necolico ◆ IoT platform "necolico" Connected home **Every day with lively** area Parenting support service "Chubu Electric + Oh!" vigor 中部電カ+Oh! **Provided** ◆ **Medical use** of lifestyle data, etc. (Collaboration FINC with venture companies) Technologies *Quality of Life NOVARS MeDaCa. MEDCARE Chubu with **Energy area** energy ◆ New participatory-type ways to use electricity energy management "Korekara denki" "CO-Ene" **Electric Power** ◆ Promoting electrification of large commercial vehicles services "Fleet EV Initiative" **Facilities area** 💛 これからデンキ 📿 🔾 🗆 🔭 Effective use of Group ◆ Safe, secure, and convenient infrastructure Infrastructure "Mimamori-pole," "Dokonyan," "Automatic meter reading" **Experience new value** ◆ Charging network to support nextusing data generation mobility

◆ Safe and secure use of personal data

Community-based information bank service "MINLY"

Information

banks

C MOBILITY

POWER

New value that expands

Every day with peace of mind and convenience

Creating attractive and

Better health and QOL*

Utilization of low-carbon

Economy and convenience

Crime prevention and disaster prevention

community infrastructure

Safe and secure data depositing

"e-Mobility Power"

Mimamori-pole ピニニャン※

Management Base to Support Priority Measures

(Compliance, Cooperation with the Community, and so on)



[Organization and culture]

We will ensure the Group's **compliance** and **governance**, and we will continue to foster a sense of unity as a Group after the split off.

[Cooperation with the community]

We value **partnerships** with the community and will **grow together with the community** by carefully explaining our business activities and working on social contribution activities.

[Human resources]

With the **safety and health** of our employees as a top priority, we will develop **flexible work styles** and an environment where **diverse human resources** can play active roles.

Compliance

In line with the Chubu Electric Power Group Basic Compliance Policy, we promote compliance throughout the Group based on independence of and cooperation among operating companies.



In 2019, we established **the Chubu Electric Power Group Anti-Bribery and Anti-Corruption Policy**, which gives shape to principles of action for anti-bribery and anti-corruption. We will ensure compliance by regularly checking the situation and fulfilling our accountability based on the results.

Fostering a sense of Group unity

Making efforts across the Group even after the split off, including sports activities and improvement activities



CHUDEN RUNNING FESTA 2019



Improvement activities

Carefully explaining our business activities



Exchanging opinions with people in the Hamaoka area



Explaining facilities to local junior high school students (Nansei Substation)

Social contribution activities

Ensuring local safety and security



Free security inspection for the local community Educating the next generation



On-demand classes

Environmental conservation



Coastal clean-up (Miho Masaki Coast)

Cultural and sports activities



Rugby Club coaching high school students

Flexible work styles and diverse human resources playing active role



5

Female supervisors step-up training

Goal (Fiscal 2020)

Number of female managers: more than double from fiscal 2014

Safety and health

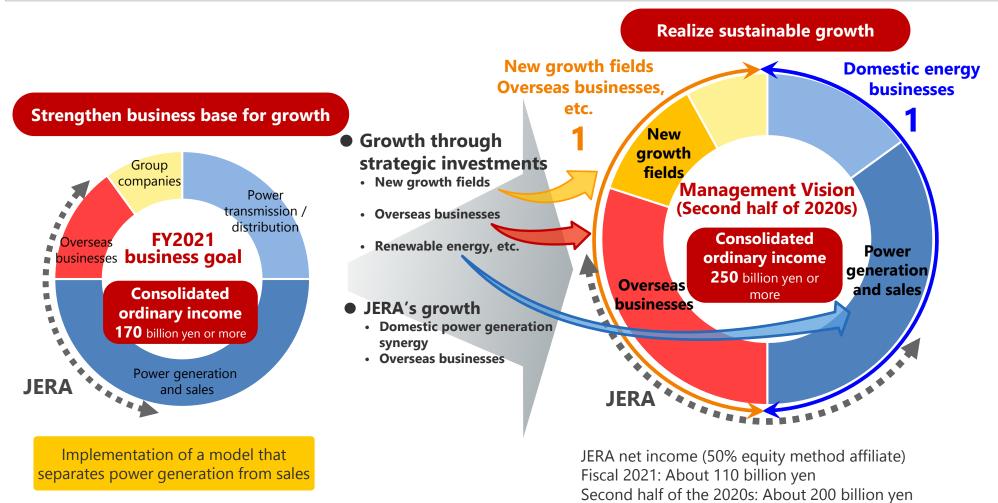
Based on the Chubu Electric Power Group Basic Safety Policy, we foster a safety culture and promote health-enhancing activities centering on a Safety and Health Promotion Council led by the president.



Business Goal (Consolidated Ordinary Income)



Intensifying sales competition and changes in the market environment are anticipated to have a very severe influence on the bottom line. Nevertheless, we are aiming to achieve our business goal and management vision through the implementation of a model that separates power generation from sales.



Basic Conceptual Approach to Investment and Capital Policy



Necessary investment in electric power safety and stable supply

- We will quickly and steadily implement measures to further increase safety at our facilities, including the Hamaoka Nuclear Power Plant.
- We will also keep steadily investing in equipment needed for stable supply while continuing to streamline.
- When making investments, we will thoroughly ensure efficiency.

Strategic investment in growth fields

 In order to make sustainable growth a certainty into the future, we will conduct appropriate risk management and, on that basis, engage in strategic investment for business growth and development.

Strategic investment amount

[5-year total from fiscal 2019 to fiscal 2023] 400 billion yen or more (Overseas business: About 200 billion yen; renewable energy, new growth, etc.: Each about 100 billion yen)

Efficiency indicator (ROE)

- We envision a 7% or higher ROE level when we achieve the fiscal 2021 business goal.
- For the medium- to long-term ROE level, we will aim for a level that exceeds the cost of capital while closely monitoring the necessary shareholders' equity ratio and other such factors.

Shareholder return policy

- Chubu Electric Power will continue to invest in plants and equipment for a safe and stable supply of electricity as well as
 in growth sectors to maintain sustainable growth and increase our corporate value.
- Providing strong shareholder returns is an important mission for our Group. We will **continue to pursue stable dividends**, and consider our profit growth. **Our target consolidated payout ratio is over 30%**.

Deepening ESG Management and Contributing to the SDGs



- We will strive to achieve sustainable growth and improve corporate value through the practice of S+3E and the creation of community support infrastructure.
- We will also contribute to solve SDG issues by deepening our ESG management.

Realize Sustainable Growth and Enhance Corporate Value

Important ESG issues

Realize a low-carbon society / **Practice environmental management**

- Increase the safety of nuclear power and promote its use
- Construction and operation of efficient power transmission and distribution facilities (reduction of power transmission and distribution loss, promotion of local production for local consumption)
- Develop renewable energy power sources
- Promote electrification
- Practice environmental management

Main SDG contributed

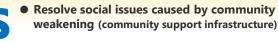








Resolution of social issues / Utilization of human resources / Safety and health



- Communication with the community
- Pursue customer satisfaction
- Ensure occupational safety
- Promote health management
- Secure and develop global and strategic human resources
- Diversification of human resources

Main SDG contributed to

9 INDUSTRY, INNOVATION AND INFRASTRUCTURE







Strengthen corporate governance / **Business continuity**



- Ensure area supply capacity and electric power quality
- Strengthen large-scale disaster preparedness
- Information and cyber security measures
- Thorough compliance and anti-corruption
- Governance and risk management
- Timely and appropriate disclosure of information

Main SDG contributed to









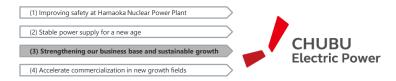




Specific Initiatives in Each Business Area

Miraiz (Customer Service & Sales)

Provide services that continue to be chosen by customers



In order to continue to be chosen by customers, we aim to become a "comprehensive service company for daily life and business" that helps to solve the issues faced by our customers and society by providing **customer-centered** services that support "people's lives, industry, and the community," in addition to stable and reasonably priced energy.

Expand sales as a comprehensive service company for people's lives and business



124.2 billion kWh 130 billion kWh

Fiscal 2019 (Estimated results)

Management Vision (Second half of 2020s) Gas applications in Chubu region Over 300,000 accounts

<Sales of gas and LNG> 1 million t 3 million t

Fiscal 2019

(Estimated results)

Management Vision (Second half of 2020s)

Main initiatives

- Provide new services through business model transformation
- Sales of renewable energy offerings
- Strengthen sales channels to increase points of contact with customers
 - ► Sales agent Chuden Energy Services
 - Provides IoT and other services in addition to electric power and gas, and operates electric power and gas service outlets
 - ► Sales company **CS Energy Services**
 - Gas and electric power sales business oriented to corporate clients as joint investment with Sala Energy Co., Ltd.
- **Competitive and flexible energy procurement**
- Expand sales in the Tokyo metropolitan area, acting mainly through CD Energy Direct*

*Sales of electric power, gas, and services in the Tokyo metropolitan area as a joint investment with Osaka Gas Co., Ltd.



Chuden Energy Services (Aichi, Mie, Gifu areas)

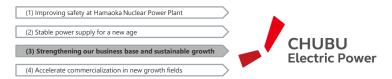
(Higashi Mikawa region of Aichi Prefecture, Seien Region of Shizuoka Prefecture, etc.)

CS Energy Services

The Group as a whole will aim for **30 billion kWh** in electrical energy sales (second half of 2020s)

Miraiz (Customer Service & Sales)

Provide services that continue to be chosen by customers



> We will enhance our services and move from the sale of existing electricity and gas to new forms of energy sales (service creation).

Electricity + Gas + Products / services

Sales in combination with electricity and gas

Products / services
(including energy)

Sell bundled services that address customer needs

(Households) Sales through One-to-One marketing using digital technology (Businesses) Customer-focused sales using IT

Aim for a new form of service charge system, including a flat-rate system that encompasses services

From <u>selling</u> electricity and gas <u>by measure</u> to providing <u>services that exceed customer expectations</u>

In the Chubu area, we aim to acquire 100,000 accounts by the end of fiscal 2020 through the sale of services in a set with electricity or gas.

[For households]

Sales through One-to-One marketing using digital technology **Customers** Customers use in the best way Web / Smartphone apps TEL / DM **Shops / Visits** カテエネ Smart devices Community Services for housing, mobility, food and more Aim at a new pricing system Services for parenting, health care, lifestyle **Connected homes** (including flat-rate) that combines Services such as "Korekara Denki" **Energy management** electricity, gas, and services **Infrastructure** Watch-over services, etc. In cooperation across the Group and with other companies, provide services that exceed our customers' expectations

[For businesses] Customer-focused s

Customer-focused sales using IT

"Marutto" Chuden

We go beyond the conventional energy field and meet various business issues with tailor-made services

Provide electricity and gas

Optimum energy operation Manufacturing assistance

- Energy solutions
- Integrated development solutions

Help business operations

- Collaborative consulting
- Sales support services, etc.

Help improve corporate value

Carbon-lowering services

Prepare offerings that provide services in packages

Providing "Marutto" Chuden to more customers

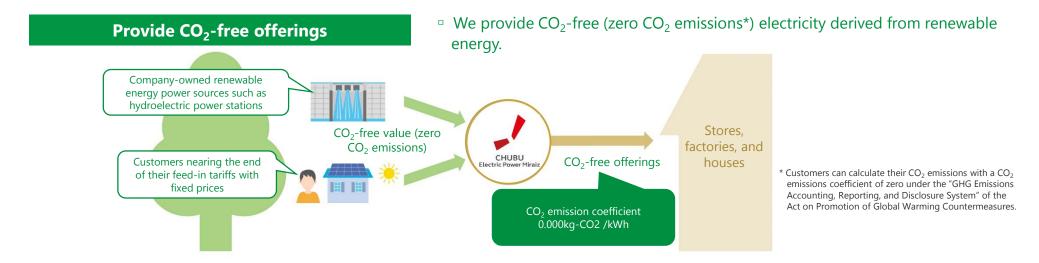
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Miraiz (Customer Service & Sales)

Provide services that continue to be chosen by customers

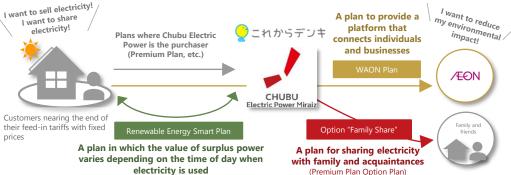


In order to achieve a low-carbon society, we will **work in cooperation with our customers and provide new services focused on their needs**. These include offerings such as CO2-free offerings and an in-house solar power consumption service.



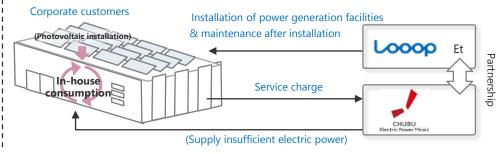
(For households) New services utilizing renewable energy

 We provide participatory customer services that will become new forms of transaction utilizing environmentally friendly renewable energy.



(For companies) In-house solar power consumption service

 We rent roofs of stores, factories, and other buildings and provide installation and operation services for solar power facilities at Chubu Electric Power Miraiz's expense.

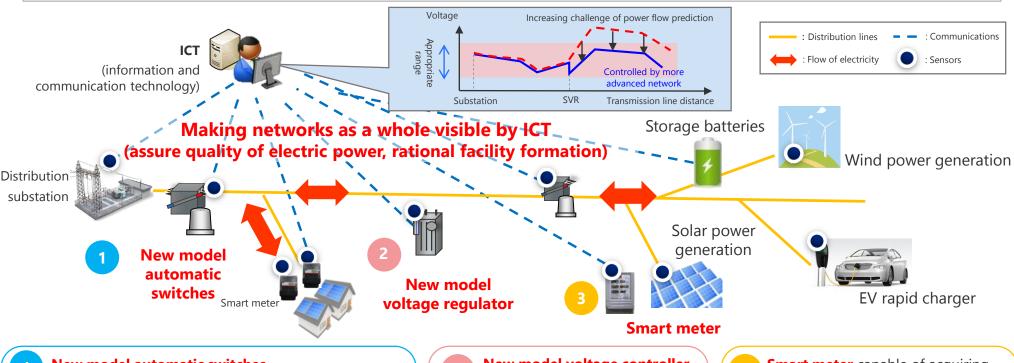


Power Grid (Power Transmission/Distribution)

Switching to a next-generation network



- The flow of electricity (direction and quantity) has changed significantly from the conventional one-way flow of electricity to customers from large-scale power plants connected to bulk power systems due to such reasons as increasing decentralized power sources such as renewable energy.
- In order to adjust the flow of electricity to account for various fluctuations caused by expanding adoption of renewable energy, we will take steps to raise the level of grid operations by installing next-generation distribution facilities and utilizing ICT and so on. In these ways, we will assure the quality of electric power and strive for a rational formation of facilities.



1 New model automatic switches

Acquire current, voltage, and power factor information



- Optimize upgrade timing by facility operational history management
- Prompt power transmission when facility malfunctions occur

New model voltage controller capable of high-speed control



• Maintain appropriate voltage even when renewable energy increases

Smart meter capable of acquiring power outage information at each demand location

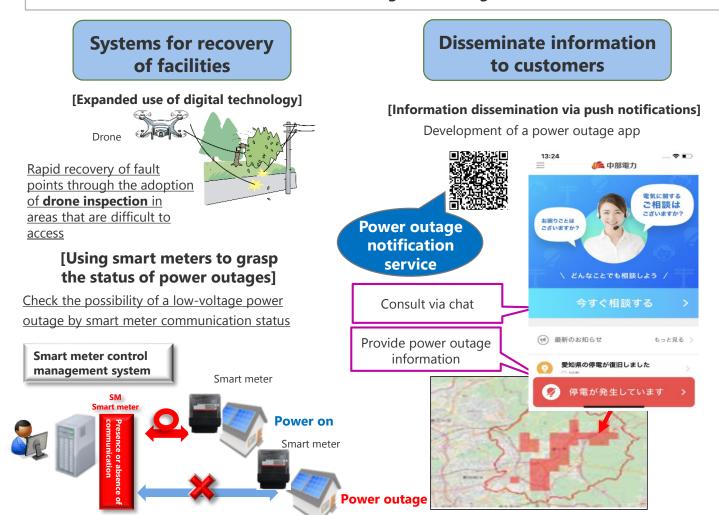


- Provide new services
- More advanced power outage management

Power Grid (Power Transmission/Distribution) Strengthening resilience

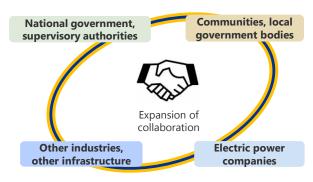
(1) Improving safety at Hamaoka Nuclear Power Plant	\supset	
(2) Stable power supply for a new age		
(3) Strengthening our business base and sustainable growth	\supset	CHUBU Electric Power
(4) Accelerate commercialization in new growth fields	$\overline{}$	Electric Power

In light of recent natural disasters, we will strengthen our resilience by establishing and steadily implementing action plans to improve our response to major disasters through the principal issues of systems for **recovery of facilities**, **disseminating information to customers**, and **collaborating with local government bodies**, etc.



Collaborate with local government bodies, etc.

[Strengthening community and social resilience]





Trimming and culling of trees in collaboration with Ground Self-Defense Force

Power Grid (Power Transmission/Distribution) Aiming for low-cost wheeling charges

(1) Improving safety at Hamaoka Nuclear Power Plant	\geq		
(2) Stable power supply for a new age	\geq		CLUIDLI
(3) Strengthening our business base and sustainable growth		-	CHUBU Electric Power
(4) Accelerate commercialization in new growth fields	\geq		

- ➤ In March 2019, we announced the **Procurement Reform Roadmap** to work on reducing the cost of electric power networks through the reform of equipment procurement (standardizing equipment specifications and innovating procurement methods).
- ➤ We aim to reduce costs by developing procurement strategies that combine various ordering measures, such as **standardized equipment specifications**, order measures to improve manufacturers' manufacturing efficiency (multi-year contracts, early orders), and **joint procurement with other power utilities.**
- > We are also further improving efficiency through collaboration with other companies.

Progress of Procurement Reform Roadmap

Targe	t items	Status of standardized equipment specifications	Specific initiatives and measures (examples)		
	Overhead power lines ACSR/AC (Approx. 200 million yen*)	Standardize ACSR lines into ACSR/AC across the Group (adjustment completed)	 Development of new business partners to strengthen the competitive environment (one company has been developed) Early orders to improve manufacturing efficiency by leveling-out manufacturers' production 		
	Gas circuit-breakers 66kV·77kV (Approx. 300 million yen*)	Standardize each company's individual specifications (adjustment completed)	 Joint procurement with other power utilities Development of new business partners to strengthen the competitive environment (continuously developing) 		
	Underground cables 6kVCVT (Approx. 800 million yen*)	Standardize each company's individual specifications (adjustment completed)	 Joint procurement with other power utilities Early orders to improve manufacturing efficiency by leveling-out manufacturers' production 		

*Annual procurement scale

■ Further efficiency through collaboration between the power transmission and distribution divisions

• Reduction of adjustment capability costs by mutual exploitation (wide-area supply and demand adjustment) of the adjustment capability possessed by each electric power company

Started in March 2020
Expected to expand from Chubu, Hokuriku, and Kansai to all nine companies sequentially

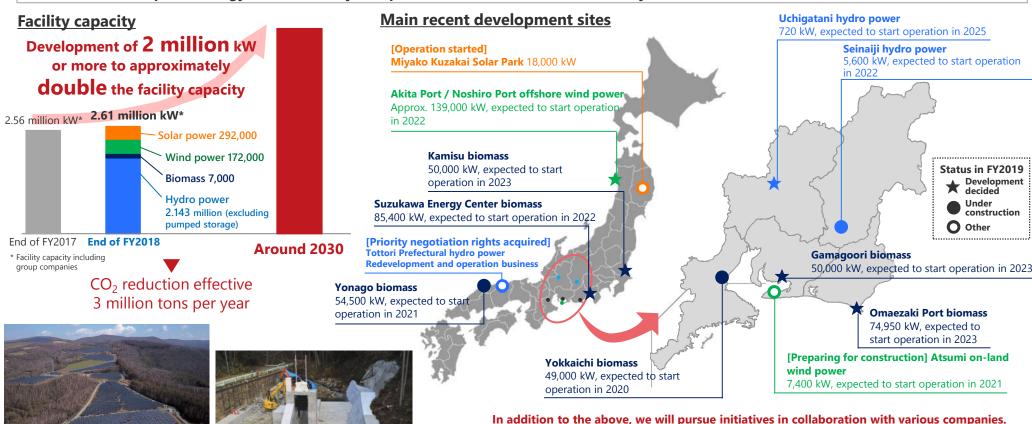
 Three neighboring companies (Chubu, Hokuriku, and Kansai) are considering the optimization of equipment in areas where power lines from hydroelectric power plants, etc. are mixed.

Renewable Energy

Improving energy self-sufficiency and achieving a low-carbon society

(1) Improving safety at Hamaoka Nuclear Power Plant	\supset	
(2) Stable power supply for a new age	>	
(3) Strengthening our business base and sustainable growth		CHUBU
(4) Accelerate commercialization in new growth fields	5	Electric Power

- > With regard to renewable energy, the whole Group is working together with the goal of developing 2 million kW or more by around 2030.
- ➤ We will actively pursue the development and expansion of ownership of hydro power, biomass, on-land wind power, and solar power in the medium term, and offshore wind power and geothermal power in the long term, not only in supply areas but also throughout the whole country. In this way, we will aim to **improve energy self-sufficiency in Japan and achieve a low-carbon society**.



participating in investment funds

other such activities at the regional level

Miyako Kuzakai Solar Park

Seinaiji Hydro Power Plant (under construction)

Development and popularization of domestic renewable energy power sources by

Implementation and support for the model of local production for local consumption and

Nuclear Power

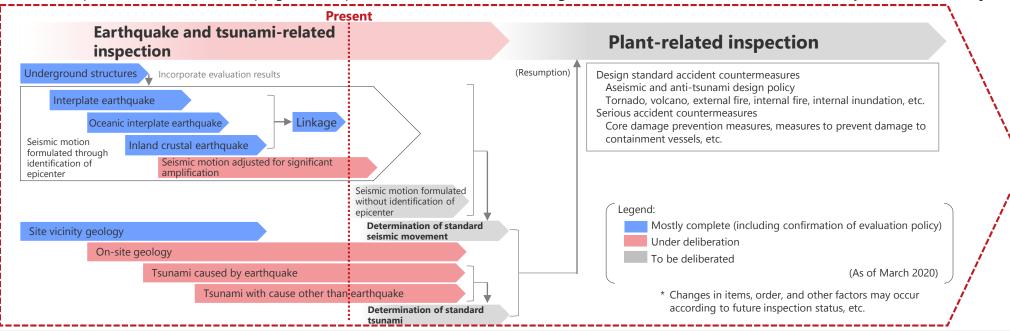
Support inspection of conformity with new regulatory standards

	_	
) Improving safety at Hamaoka Nuclear Power Plant		
) Stable power supply for a new age	\rightarrow	
		CHUBU
) Strengthening our business base and sustainable growth	\rightarrow	
	_	Electric Power
) Accelerate commercialization in new growth fields	\rightarrow	

- Acting with the firm resolve never to repeat an accident similar to the one that occurred at Fukushima Daiichi Nuclear Power Station, we have strengthened measures to enhance the safety of facilities and equipment at Hamaoka Nuclear Power Plant. We are undergoing inspection of our conformity with new regulatory standards by the Nuclear Regulation Authority.
- > After general determination of the standard seismic movement and the standard tsunami, plant-related inspection proceeds, and the contents of safety improvement measures based on these will become explainable.
- > Our aim is to be a power plant that earns still greater trust by the public at large, and we will therefore pursue further enhancement of safety and strive to provide thorough explanations.



Main inspection items and status of progress of inspection for authorization to change nuclear reactor installation (for further improvement of safety)



Nuclear Power

Aiming for a safer, more reliable power plant

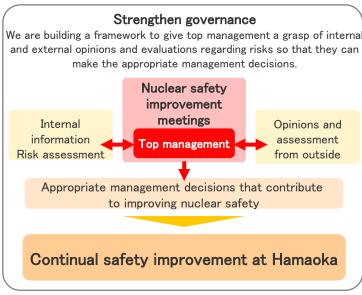
(1) Improving safety at Hamaoka Nuclear Power Plant

(2) Stable power supply for a new age

(3) Strengthening our business base and sustainable growth

(4) Accelerate commercialization in new growth fields

- With top management taking responsibility, we are building systems to strengthen governance, risk management, and risk communication in nuclear power.
- In addition to equipment measures, we are strengthening on-site response capabilities to make equipment function effectively in times of emergency as well as strengthening collaboration with national and local government bodies for readiness against disaster. Along with these measures to strengthen risk management, we are pressing ahead with independent safety improvements, such as expansion of equipment condition-based maintenance and improvement of technical capabilities required for this purpose, in order to support the new inspection system being introduced in fiscal 2020 that stresses independent safety.
- We will strive to **enhance risk communication with local communities**, including **disseminating information on these safety improvement initiatives**, and aim to operate a power plant that can be trusted by society.







2018 2019 2020 2021 onward (Fiscal year)

Independent safety improvement measures

- (1) Improvements due to variety of information (strengthen arrangements for improvement by making use of things noticed on-site)
- (2) Improve in-house technological capabilities (further understanding of facility design requirements, management standards, etc.)
- (3) Utilize risk information (utilize in plant status evaluation, decision-making processes)

▼ April 2020: Introduction of new regulatory system

Continue measures (1) (2) (3)

Thoroughgoing implementation of voluntary security activities (support inspection system for national government surveillance and evaluation of overall activities)

For details,
please see the Hamaoka Nuclear
Power Station's website

Overseas Business

Active development of overseas business

(1) Improving safety at Hamaoka Nuclear Power Plant	\geq	
(2) Stable power supply for a new age	>	
(3) Strengthening our business base and sustainable growth		CHUBU
(4) Accelerate commercialization in new growth fields	>	Electric Power

- We will actively engage in business in Europe, North America, and Southeast Asia to increase our income and contribute to the achievement of the SDGs.
- > We will position Eneco as a platform in the European electric power business to expand growth areas such as renewable energy, retail, and new services.

Creating synergy

Domestic businesses



Fusing and evolving business models and technology from different countries

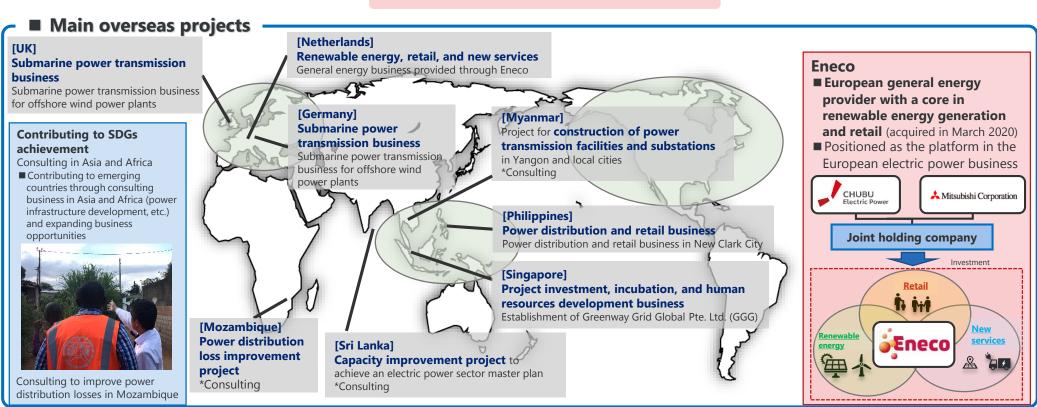
Overseas businesses

- <u>Businesses supporting local communities</u> through public infrastructure services
- Businesses contributing to the achievement of a low-carbon society



Increase income

Contribute to the achievement of the SDGs



Business Development

Initiatives to achieve community support infrastructure

(1) Improving safety at Hamaoka Nuclear Power Plant	\supseteq	
(2) Stable power supply for a new age		СНИВИ
(3) Strengthening our business base and sustainable growth		Electric Power
(4) Accelerate commercialization in new growth fields		

- In order to realize community support infrastructure, we have been working to create and provide new services utilizing our electric power and information and communication networks.
- Taking the information banking certification in February 2020 as an opportunity, we will give concrete form to customer-centered services that connect people with people and people with society and that open up people's potential and the future, with our first priority being the safe and secure utilization of data. We will provide these services together with our energy services.

Energy management

Consideration of the environment and economy (renewable energy and power storage)

"Korekara denki" "CO-Ene"

Proposing new participatory-type ways to use electricity

"Fleet EV Initiative"

One-stop provision of a series of services related to the adoption of electric vehicles, and promoting electrification of large commercial vehicles



Community support

Creating attractive and comfortable cities

"COE LOG"

Media to expand the circle of people who think about and practice child-rearing supported by the community

"Kizuna Net," a security app to protect your life

"Parenting Support App," an information dissemination service

Infrastructure development

Supporting safety and security (disaster prevention and crime prevention)

"Mimamori-pole," "Dokonyan," "Automatic meter reading"

Safe, secure, and convenient infrastructure utilization services

"e-Mobility Power"

Develop a charging network to support next-generation mobility

Creating a service that allows anyone to charge electric vehicles at a reasonable price, anytime, anywhere



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Power network

Information communication network

Connected homes and healthcare

Every day with lively vigor

"Joint research with Keio University Hospital"

Development of systems for monitoring at-home patients and using data from home in the medical field

"Chubu Electric + Oh!"

Parenting support service for those who are concerned or worried about their children who are staying home alone

Information banks

Secure data-depositing and experiences of new value using data

"MINLY"

Launching Japan's first community-oriented information banking service to operate with "Information Bank" certification in Toyota City, Aichi Prefecture Using the mechanism of the information bank to distribute personal data safely and securely to establishments in the local community in order to boost consumer convenience while achieving community revitalization







JERA

Using the value chain to improve corporate value

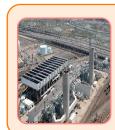
(1) Improving safety at Hamaoka Nuclear Power Plant	\supset	
(2) Stable power supply for a new age	\supset	CLUIDII
(3) Strengthening our business base and sustainable growth		CHUBU Electric Power
(4) Accelerate commercialization in new growth fields	\supset	

- > The completion of the integration of the domestic thermal power businesses of Chubu Electric Power and TEPCO Fuel and Power, Inc. into JERA in April 2019 completed a sequential value chain from upstream fuel and procurement through to wholesale electricity and gas sales.
- We will utilize the value chain to provide a stable supply of energy that is internationally competitive while contributing to the improvement of the Group's corporate value.



Fuel business

- ✓ Launch global LNG trading business connecting Europe, the USA, and Asia
- ✓ New LNG procurement from the West Coast of North America and African regions, contributing to the development of an appropriate LNG procurement portfolio, etc.



Overseas power generation business

- ✓ Pursue optimal asset structure
 - Sell Canadian gas IPP and invest in Bangladesh IPP business
- ✓ Expand income base by investing in growth areas
 - Participate in offshore wind power generation in Taiwan

Upstream development Fuel procurement

Transport Fuel trading



Receiving center Storage



Domestic power generation Overseas power generation



Domestic power generation business

- ✓ Conduct business activities for creating synergistic effects
 - Increase efficiency of thermal O&M and deepen cost reduction measures such as those for procurement of materials and equipment
 - Early realization of income growth, such as with expanded wholesale electricity and gas sales

Income and expenditure levels: Net income around 200 billion yen in fiscal 2025

Synergistic effect from integration 100 billion yen or more per year (within 5 years after integration)

Provide a stable supply of internationally competitive energy and increase the corporate value of the Chubu Electric Power Group

